

# 2020年報

## ANNUAL REPORT



China Parenting Network Holdings Limited  
中國育兒網絡控股有限公司

*(Incorporated in the Cayman Islands with limited liability)*

STOCK CODE: 1736

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# CORPORATE INFORMATION

## BOARD OF DIRECTORS

### Executive Directors

Mr. Zhang Lake Mozi <sup>1</sup> (*Chairperson*)  
Mr. Cheng Li  
Mr. Hu Qingyang

### Non-Executive Directors

Ms. Li Juan <sup>2</sup>  
Mr. Wu Haiming  
Mr. Zhang Haihua <sup>3</sup>  
Mr. Hsieh Kun Tse <sup>4</sup>

### Independent Non-Executive Directors

Mr. Wu Chak Man  
Mr. Zhao Zhen  
Mr. Ge Ning

## BOARD COMMITTEES

### Audit Committee

Mr. Wu Chak Man (*Chairperson*)  
Ms. Li Juan  
Mr. Ge Ning

### Nomination Committee

Mr. Zhang Lake Mozi <sup>1</sup> (*Chairperson*)  
Mr. Zhao Zhen  
Mr. Ge Ning

### Remuneration Committee

Mr. Ge Ning (*Chairperson*)  
Mr. Zhao Zhen  
Mr. Cheng Li

## COMPANY SECRETARY

Mr. Zhang Lake Mozi

## AUTHORISED REPRESENTATIVES

Mr. Cheng Li  
Mr. Zhang Lake Mozi

## AUDITOR

Baker Tilly Hong Kong Limited

## LEGAL ADVISERS TO OUR COMPANY

### As to Hong Kong Law

Jingtian & Gongcheng LLP  
Suites 3203–3207, 32/F  
Edinburgh Tower  
The Landmark  
15 Queen's Road Central  
Hong Kong

### As to PRC law

King & Wood Mallesons  
17th Floor, One ICC  
Shanghai International Commerce Centre  
999 Middle Huai Hai Road  
Xuhui District, Shanghai 200031  
The PRC

## REGISTERED OFFICE IN THE CAYMAN ISLANDS

Cricket Square, Hutchins Drive  
P.O. Box 2681  
Grand Cayman KY1-1111  
Cayman Islands

Notes:

1. Mr. Zhang Lake Mozi has been appointed as the chairperson of the Board and the chairperson of the Nomination Committee with effect from 31 July 2020.
2. Ms. Li Juan has resigned as the chairperson of the Board and the chairperson of the Nomination Committee with effect from 31 July 2020.
3. Mr. Zhang Haihua has been appointed as a non-executive Director with effect from 31 July 2020.
4. Mr. Hsieh Kun Tse has resigned as a non-executive Director with effect from 31 July 2020.

# CORPORATE INFORMATION

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## HEAD OFFICE AND PRINCIPAL PLACE OF BUSINESS IN THE PRC

13F, Building J, Cloud Security City  
No. 19 Ningshuang Road  
Nanjing, Jiangsu Province  
The PRC

## PRINCIPAL PLACE OF BUSINESS IN HONG KONG

Room 1905, China Resources Building  
26 Harbour Road  
Wanchai  
Hong Kong

## HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

Tricor Investor Services Limited  
Level 54, Hopewell Centre  
183 Queen's Road East  
Hong Kong

## PRINCIPAL BANK

Bank of Communications (Xuanwu Branch)  
No. 519, Zhujiang Road, Xuanwu District  
Nanjing, Jiangsu Province, The PRC

## STOCK CODE

1736

## COMPANY WEBSITE

[www.ci123.com](http://www.ci123.com)

# HIGHLIGHTS

## KEY HIGHLIGHTS

- In the Year 2020, MAU and DAU of mobile APPs of the Company (representing the sum volume of data of “Pregnancy Tracker” APP and the “Mama BBS” APP, two major mobile APPs of CI Web) increased to 15.26 million and 3.31 million respectively, representing an increase of 19.87% and 18.21%, respectively, as compared to last year.
- During the Year, the Group continued its initiatives in upgrading its core products and strengthen its algorithmic systems to identify and profile users habits to enhance servicing them more efficiently in real time. The Group upgraded and created a more professional and impactful content matrix, strengthened the establishment of the mother-child community and planned an in-depth layout of all scenarios and traffic channels to provide broader service coverage across all core verticals include health, education, new retail, parent-child travel and e-commerce.
- The completion of the issuance of the Convertible Notes of the Company in the aggregate principal amount of HK\$35,000,000 took place on 29 March 2021. The Company intends to use the net proceeds for business expansion and investments in technology, direct to consumer and advertising verticals related to the mother-child industry, backend technology enhancement, marketing expenses and general working capital purposes.

## FINANCIAL HIGHLIGHTS

The following table sets forth the consolidated statements of profit or loss and other comprehensive income of our Group for the year ended 31 December 2020.

	Year ended 31 December	
	2020	2019
	RMB'000	RMB'000 (Restated)
<b>Revenue</b>	<b>92,267</b>	94,294
<b>Gross profit</b>	<b>30,116</b>	46,894
<b>(Loss)/profit for the year</b>	<b>(96,518)</b>	23,233
<b>Attributable to:</b>		
Owners of the parent	<b>(96,175)</b>	19,437
Non-controlling interests	<b>(343)</b>	3,796

# CHAIRPERSON'S STATEMENT

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Dear Shareholders,

On behalf of the Board of directors of China Parenting Network Holdings Limited (the "Company", "we" or "CI Web") and its subsidiaries (collectively referred to as the "Group"), I am pleased to present to you the annual results of the Group for the year ended 31 December 2020 (the "Year" or "Reporting Period").

According to the National Bureau of Statistics, the birth rate in China in 2019 was 14.65 million, representing a decrease of 3.8% on a year-on-year basis. However, the population of the 0-3-year-old mother-child group remains stable, and the consumption power dominated by large mother-child population remains optimistic. According to Analysys's 2021 China Internet Maternal and Child Industry Annual Forecast, it is expected that the trading scale of mother-child industry will be over RMB3 trillion in 2021, providing strong backbone to underpin the Company's future growth. At the beginning of 2020, the industry was affected by Covid-19 pandemic. The offline demand of mother-child users has declined, while the demand for online parent-child education, medical and health consumption increased significantly, mainly due to the rapid development in lifestyle related online service platforms. With the rapid development of the online mother-child industry, platform portals are getting more competitive while sources of user traffic have become more scattered. At the same time, the industry's customer acquisition costs have also been rising, couple with more prevalent trend in traffic decentralization, which further demand for mother-child companies in expanding customer acquisition scenarios. As such, we have developed accurate and comprehensive full-scenario customer acquisition capabilities for efficient customer acquisition for itself and its serviced brands. Recently, more than half of post-95 users come from the lower tier cities market, which has large addressable market. Their needs for childcare, self-development and family are increasing rapidly, and their consumption potential is very promising. In light of that, we have put more efforts into the ecosystem of the platform, attracting the attention of the low-tier cities market users and deploying mother-child family services. Meanwhile, we are in the middle of a digital upgrade and innovation phase. Driven by the new generation of digital technology, the entire industrial chain is being digitalized, transformed, and reshaped rapidly.

During the year, the mother-child industry is facing challenges such as shift in user traffic flow, competitive customer acquisition, and digital transformation. On that basis, the Group has upgraded its core products, integrated multiple data sources to build a user profiling and labeling system, and a multi-tier system to accurately reach users and improve operational efficiency in real time. We also aim at the potentials in the lower-tier cities to target the new growth point of traffic. At the same time, the Group also upgraded the professional content and services to meet the increasing demand of the market. On top of that, in response to users' increasing expectation for professional content during the pandemic, a professional influential content matrix focusing on experts, doctors, and KOLs has been created to enhance user stickiness and trust, at the same time extending a full-suite of business in health, education, new retail, parent-child travel, and integrated e-commerce, to strengthen the mother-child community infrastructure and to optimize customer acquisition strategy and attract traffic flow. More importantly, the Group implemented digital upgrade of the B side using the 7 digital capabilities of the platform to improve the customer acquisition efficiency. We also use online promotion activities to attract users and enhance the interaction between our serviced brands and users.

The Group put great emphasis on corporate social responsibility and long-term and effective community contribution. We also considered geographical factors, key stakeholders considerations and our own resources to optimize the effect. We also engaged in more charity activities which is in line with our stakeholders' vision. During the year, the Group jointly organized various public welfare activities with non-profit organizations, industry partner organizations and social-community workers to reach out to various charity events, such as guarding children infected by novel coronavirus, helping the poverty families, caring for children with special needs, donating to welfare homes, supporting the flood control work, providing assistance for vulnerable mother-child groups and social emergency management, to contribute to the society positively.

## CHAIRPERSON'S STATEMENT

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Year 2021 is the 15th anniversary of the Group. On behalf of the board of directors, I would like to thank all the staff for their hard work and the shareholders for their care and support. The Group has always focused on meeting the needs and experience of users, serving our users with professional, attentive, and persistent attitude. We will not forget where we started and will keep marching forward. Going forward, we will implement the plans of the three strategies in traffic, transaction, and digitalization and the related product matrix to provide a complete set of smart home solutions to help mother-child users become better moms and enjoy better family life through our platform.

*Chairperson*

**Zhang Lake Mozi**

31 March 2021

# MANAGEMENT DISCUSSION AND ANALYSIS

## OVERVIEW

The Group is a leading vertical online platform for the Children-Babies-Maternity market, providing users with new media, content, communities, smart hardware, e-commerce, and other related services through a portfolio of websites and APPs including Mama BBS APP, Pregnancy Tracker APP, mother-child media matrix and online communities, creating a one-stop solution for services and information related to users in pre-pregnancy, pregnancy and post pregnancy child care stages.

As at 31 December 2020, the total volume of data of mobile APPs of the Company (representing the sum volume of data of "Pregnancy Tracker" APP and the "Mama BBS" APP, two major mobile APPs of CI Web), the MAU and DAU grew to 15.26 million and 3.31 million respectively, representing an increase of 19.87% and 18.21%, respectively, as compared to those of last year.

## INDUSTRY REVIEW

### **Active mother-child consumption power has stabilized the market size despite declining birth rate**

According to the National Bureau of Statistics, the birth rate in China in 2019 was 14.65 million, representing a decrease of 3.8% on a year-on-year basis. However, the population of the 0-3-year-old mother-child group remains stable, and the consumption power dominated by large mother-child population remains optimistic. According to Analysys's 2021 China Internet Maternal and Child Industry Annual Forecast, it is expected that the trading scale of mother-child industry will be over RMB3 trillion in 2021, providing strong backbone to underpin the Company's future growth.

### **Online demand has increased in light of the pandemic, particularly in digital, professional and personalized content**

At the beginning of 2020, the industry was affected by Covid-19 pandemic. The offline demand of mother-child users has declined, while the demand for online parent-child education, medical and health consumption increased significantly, mainly due to the rapid development in lifestyle related online service platforms. Post pandemic, the online mother-child service ecosystem thrived as users started to seek for higher standard of quality parenting, which in turn results in higher expectation from users for content in terms of professionalism, content format, and customization.

### **Customer acquisition is key in light of decentralization of user behavior**

With the rapid development of the online mother-child industry, platform portals are getting more competitive while sources of user traffic has become more scattered. At the same time, the industry's customer acquisition costs have also been rising. In addition, the trend of decentralization of traffic is becoming more prevalent, which asks for further capabilities of mother-child companies in expanding customer acquisition scenarios, some of the scenarios include family consumption scenario, mobile shopping scenario, parenting and early education scenario, parent-child activity scenario, social circles, and offline mother-child store consumption scenario, etc.



# MANAGEMENT DISCUSSION AND ANALYSIS

## **The growth potential in professional content and relevant services remains optimistic due to large untapped market potential in non-first-tier cities**

The size of mother-child users in non-first-tier cities market is huge, especially with the increase in spending power in these markets. Recently, more than half of post-95 users come from the lower tier cities market. Due to the lack of offline education and medical resources in these cities, users have a stronger need for professional knowledge. Their needs for childcare, self-development and family are increasing rapidly, their consumption potential is very promising, and they are more willing to use related products and services such as early education and health consultation through the platform.

## **The progression in intelligentization and digitalization development in the mother-child industry expedited the transformation of a traditional industry to a digitalized business and established a new mother-child ecosystem**

With the application and breakthrough of artificial intelligence and big data, the concept of smart parenting is becoming a reality. The sudden strike of Covid-19 in 2020 has accelerated the digital transformation and innovation of the traditional mother-child industry. In order to meet the needs and expectations of users, comprehensive data of users, marketing and consumption were used to drive the digital transformation of the supply chain from bottom to top, bringing more in-depth and borderless online and offline integration, thus establishing a new mother-child ecosystem.

## **BUSINESS REVIEW**

Under the influence of the pandemic, the online business has been booming, while the offline business is gradually recovering. The mother-child industry is facing new challenges and opportunities in non-first-tier cities, full-scenario customer acquisition, and increasing need for digitalization. During the year, the Group upgraded its two core products, the Mama BBS APP and the Pregnancy Tracker APP. With the help of the Pregnant Mama's Treasure Hunt Movement campaign to attract new pregnant women throughout the year, we managed to develop more professional content for the lower-tier city market and fully leveraged our extensive coverage in health, education, new retail, parent-child travel, and e-commerce to drive customer acquisition. At the same time, we performed digital upgrade of the B side using the 7 digital capabilities of the platform. We endeavor to optimize and expand our business, conforming to and promote the evolution of the mother-child industry, and continue to provide better services to the mother-child group.

## **Due to the COVID-19 pandemic, a more professional and impactful content matrix was developed to strengthen user stickiness and trust**

In the current situation of digital information and personalized parenting, our platform has fully upgraded its core product, the Mama BBS APP, with integrated multiple data sources to build a user profiling and labeling system, and a multi-layer user system to accurately reach users and improve operational efficiency in real time. In response to users' increasing demand for professional content during the pandemic, a professional influential content matrix focusing on experts, doctors, and KOLs has been created to enhance user stickiness and trust.

The IP of the Mom's Relief Room was launched for the first time, with renowned experts, professional mother-child editors, and KOL mothers providing mother-child users with a full set of professional solutions of "Knowledge Popularization & Interactive Q&A". The Relief Room for "COVID-19 Prevention" was launched during the pandemic period to provide reliable guidance for prevention among mothers and children.

# MANAGEMENT DISCUSSION AND ANALYSIS

In terms of social influence, Mama BBS launched the “TOP V Partners Program”, a support project for mother-child online influencers, to establish a full-fledged influencers matrix ecosystem from Key Opinion Consumers to Key Opinion Leaders. We also launched the first Mother-Child TOP V Festival, inviting mother-child KOLs to co-create a content event, and promoting the balance between KOL influenced brands and the mother-child content on the platform. In addition, we set up live channels and invite professionals in the relevant fields, including doctors, lawyers, experts, etc., to stream live broadcasts for mothers, thus developing strong online communication between users and industry experts.

## **Extensive planning on all opportunities and channels for effective customer acquisition**

On the back of declining birth rate and increasing customer acquisition costs, our platform has developed accurate and comprehensive full-scenario customer acquisition capabilities for efficient customer acquisition for itself and its serviced brands/sponsors. Pregnant women as the primary audience of mother-child brands, are demonstrating their importance in the traffic. During the year, our platform launched the Pregnant Mama’s Treasure Hunt Movement campaign to attract new pregnant women throughout the year, also through 2 major acquisition mechanisms, “expansion fund” and “expansion gift package”, the activeness and stickiness of pregnant women have been improved. We also launched online traffic platforms and offline building advertisements to accurately reach pregnant mothers at all times.

The increased traffic of our platform has also facilitated our serviced brand/client’s ability to acquire customers on the platforms. In addition, our platform deployed full-fledged SaaS online and offline services, covering new retail, educational administration, health care and parent-child travel, providing full-channel quality services for mother-child families, and attracting traffic from the entire mother-child ecosystem. Based on such full-fledged service framework, we opened up access of our resources for enabling partnership and realizing the brand’s holistic customer acquisition approach in new retail space, early education, family health and parent-child travel.

## **Aiming at the potentials in the lower-tier cities market of the mother-child families to target the new growth point of traffic**

In an environment where the low-tier cities market continuously grows in number of consumers and spending power, our platform has put more efforts into the ecosystem of the platform, attracting the attention of the low-tier cities market users and deploying mother-child family services.

The core product Maternity Reminder APP has been upgraded and renamed Pregnancy Tracker. Based on the original maternity module, we strengthened parenting functions and services, providing more professional and intelligent services for all gestational ages. It has self-help and other parenting tools, precise access to parenting content, layout of nurturing tools program in multiple dimensions, multi-point access to user needs; collaboration with intelligence hardware such as mobile phones to seize the initiative in covering the low-tier cities market of mother-child families in full scenario.

In addition, focusing on user needs, online and offline channels were combined to create segmented service strategies. Mother-child new retail space, early education, medical care, and other fields has been rolled out to provide diversified mother-child life services in third- and fourth-tier cities. The new retail system of Mommy Store invested and developed by our platform provides professional solutions such as smart cashier, membership marketing, and business intelligence for small and medium-sized mother-child stores across the country, helping offline mother-child stores to privatize member assets, expand community customer base, improve operating efficiency, reduce customer acquisition and operating costs of mother-child stores, and provide a better offline shopping experience for mother-child families in the low-tier cities market.

# MANAGEMENT DISCUSSION AND ANALYSIS

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## **Drive to expand into e-commerce planning to provide additional value to our users**

E-commerce industry overall has benefited from the pandemic. In this regard, we have added additional tools for users on our platform share content and collaborated with e-commerce platforms to jointly optimize the decision-making path of consumer spending.

We provide online self-operated health consultation service transactions in Mini Programs such as Expert Consultations and Mother Lectures and constantly provide health advice services for mother-child families. In the mothers' recommendation channels, there are KOLs in parenting, beauty and other fields for sharing quality products and content.

The first Deal-Hunting Festival on Mama BBS was launched and through interactive forms such as limited time offers, strategy rankings, reputation sharing, and big V live broadcasts, mothers are able to shop more efficiently on e-commerce platforms during Double Eleven Promotion.

Additionally, the Group also focused on the rapidly growing community group purchasing economy during the pandemic, where the Company independently developed a series of Small Bazaar APPs and WeChat Mini Programs to offer online tools and supply chains management, to provide an integrated platform to enhance mother-child user's experience.

## **Industry transformation is imminent, with 7 digital capabilities to empower the mother-child industry**

In line with the digital trend in the industry, the Company as a pioneer in the business, has integrated marketing digitization, brand digitization, digital tools, digital customer acquisition, channel digitization, digital content, and data center, which are the 7 digital technology strengths to support the mother-child industry to carry out efficient digital transformation.

Especially in terms of data center, our platform, together with Geitu, AdMaster, and Marcpoint, has jointly built the BABYFACE precision big data marketing platform to manage the industry data asset. Through the platform, more sophisticated user data, tagging and profiling systems are deployed to provide more efficient data management, mother-child population management and strategy management to guide the digitalization process for B-side customers and the brand needs.

## **Future Prospects**

Year 2021 is the 15th anniversary of the Group. We will focus on the three strategies in traffic, transaction, and digitalization as well as the related product matrix to provide a complete set of smart home solutions to help mother-child users become better moms and enjoy better family life through our platform.

Traffic Strategy: continuously improve and efficiently use major core product traffic and community traffic; IP traffic; SaaS traffic ecosystem.

Transaction Strategy: strengthen the advantages of transaction guidance to close transactions. Focusing on automated health services, mother's recommendation channels, Small Bazaar APP shopping guide and other business categories, use multi-scenarios multi-mode to facilitate transactions, meet the shopping consumption needs of mother-child families fast and frequently.

Digitalization Strategy: provide standard cloud services, customized digital services and big data management for B-side customers, rely on BABYFACE precision big data marketing platform to provide mother-child data management for the mother-child industrial chain.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Comparison of the business target and the actual business progress

The following table shows the comparison between the actual business progress during the twelve months ended 31 December 2020 and the plans set out in the prospectus dated 30 June 2015:

Business Target	Particulars	Actual business progress during the period from 1 January 2020 to 31 December 2020
Strengthening research and development capabilities of contents and service products	<p>Increase original contents on platforms and improve user interface;</p> <p>Develop new web-based and mobile apps of CBM products in order to maintain market share;</p> <p>Develop interactive family entertainment system product, early learning and early education centers management system.</p>	<p>In 2020, our platform has customized interactive activities and updated high-quality PGC content throughout the year.</p> <ul style="list-style-type: none"> <li>• The Group used AI technology on the product interface to gain insight into the needs of users in terms of product experience and upgraded and optimized the interactive products. In the past 9 years, "Pregnancy Tracker" has supported tens of millions of expectant mothers from conception, pregnancy to parenting, meeting different needs of parenting at different stages. We also developed the "Pregnancy Tracker", "Mother's Choice", "Baby Time" as Mini Programs, providing HGC, weight record, supplementary food, and other small tools as a matrix, to adapt to more light-weight usage scenarios for users with different needs. "Pregnancy Tracker" focused on the needs of users while regularly launching cross-platform cooperation. It developed a smart card jointly with Vivo, making it possible for gestation information available at one touch; It empowered Huawei's smart terminals to fully optimize user experience; It cooperated with XiaoAI Speaker, adding parenting content to Xiaomi's ecological platform to answer parenting questions in an interactively manner. Through partnership, it ring-fenced mother-child family users in all scenarios.</li> <li>• As a personalized smart mother-child community, "Mama BBS" continuously improved the content ecosystem and created a highly active mother-child ecosystem. In 2020, the content system of "Mama BBS" was fully upgraded once again. In addition to the regular community content section, audio and audiovisual section, early education channel, two-dimensional games and other sections were also added to strengthen parenting and social functions. A brand-new large-scale parenting IP "Mom's Relief Room" that accurately analyzes the pain points of parenting has been built to help enhance the brand's impression to audiences while popularizing knowledge. We continuously expand our external collaboration, combine with audio platforms for in-depth content capabilities, and cooperate with strategic partners to develop simulation games to increase user's use rate and online duration.</li> <li>• We innovated the forms of advertising and marketing services, provided more scenario-based experiences, and targeted the crowd in multiple dimensions to enhance the effectiveness of advertising.</li> </ul>

# MANAGEMENT DISCUSSION AND ANALYSIS

Business Target	Particulars	Actual business progress during the period from 1 January 2020 to 31 December 2020
Enhancing user loyalty and Internet traffic	<p>Increase number of visits of our CI Web through securing entrance slots in search engines and navigation sites;</p> <p>Increase the number of downloads and mobile APPs usage through obtaining entrances slots in online APP stores;</p> <p>Marketing of interactive family entertainment system product and early education.</p>	<ul style="list-style-type: none"> <li>The Group has multiple platforms and maintains a certain number of current users, which is in a leading position in the industry. As at 31 December 2020, the total volume of data of mobile APPs of the Company (representing the sum volume of data of "Pregnancy Tracker" APP and the "Mama BBS" APP, two major mobile APPs of CI Web), the MAU and DAU aggregated 15.26 million and 3.31 million respectively, representing an increase of 19.87% and 18.21%, respectively, as compared to those of last year.</li> <li>The marketing of interactive home entertainment system products and early education programs were under continuous development.</li> </ul>
Developing e-commerce business and related O2O business	<p>Expand e-commerce platform;</p> <p>Increase the O2O elements in mobile APPs;</p> <p>Strengthen the establishment of the mother-child community;</p> <p>Develop and marketing fetal heart monitoring device (胎心儀) and other smart-hardware devices that can connect with Mobile APP.</p>	<ul style="list-style-type: none"> <li>Through self-developed mobile APPs and third-party platforms to sell mother-child-related services and products, the Group continued to expand e-commerce business through multiple channels. During this period, the first Deal-Hunting Festival on Mama BBS was launched, with several mother-child brands joining the Double Eleven Promotion across mainstream e-commerce platforms.</li> <li>The Group continued to develop the industrial chain, by providing new retail and other business intelligence solutions for mother-child stores, we have expanded into offline new retail areas and fully assisted small and medium-sized mother-child stores to embrace new retail. At the same time, we empowered offline terminals with online resources to meet the needs of more household services.</li> </ul>

# MANAGEMENT DISCUSSION AND ANALYSIS

Business Target	Particulars	Actual business progress during the period from 1 January 2020 to 31 December 2020
Acquisition of or investment in other companies engaging in O2O and CBM related businesses	Expand business through acquisition of or investment in other companies engaging in CBM related business.	<ul style="list-style-type: none"> <li>For details of the Group’s investment in certain entities and loans, please see the section of Management Discussion and Analysis. The Group believes that this will help to expand the existing business boundaries of the Group and enhance its ability of resource integration, and is in line with the long-term goals of diversified development of the Group.</li> </ul>
Enhancing marketing and promotional services	Organize more social activities and expand marketing and promotion team.	<ul style="list-style-type: none"> <li>The Group participated in the 20th CBME Children Baby Maternity Industry Expo. CBME is a mother-child exhibition focused on by industries, channels, and users. For this exhibition, our platform took the “Sincere Choice for Mothers” as the entry point. The host group talked to the senior management of mother-child companies to provide professional opinions in the mother-child categories, Editorial team using a 72-hour real-time broadcast, and released CBME new product information jointly with more than 100 media. In addition, our platform has created an online “Champion Trial” and distributed millions of trial gifts in conjunction with mother-child brands, so that mothers on-site and off-site can visit the exhibition in real time to learn about, experience, and purchase mother-child products, receiving genuine comment and recommendation from mothers.</li> <li>The 6th “Champion List” Mom’s Choice Award was created by our platform building on the genuine word-of-mouth from the mothers community was successfully concluded. The number of participating users totaled about 660,000, an increase of about 40% from last year. In 2020, a new professional reputation selection was added simultaneously. Through professional evaluation, we subdivided the scope and focused on product quality to provide mothers with niche products with excellent quality and subdivision characteristics. “Genuineness” is the source of the trust for thousands of mothers in the six years of the Champion List. In order to allow more mothers and infants to participate in the Champion List, our platform also launched the offline awards for mothers nationwide for the first time. A total of 24 Champion Ambassadors as user representatives were selected to present the trophies to the awarded brands, over 3 weeks across 17 provinces and cities across the country.</li> </ul>

# MANAGEMENT DISCUSSION AND ANALYSIS

Business Target	Particulars	Actual business progress during the period from 1 January 2020 to 31 December 2020
Working capital and other general corporate purposes	Utilise the working capital according to our needs and for other general corporate purpose.	<ul style="list-style-type: none"> <li>• Under the influence of the pandemic, “Champion Night 2020” adopted the form of cloud awards for the first time. At the end of the year, a live broadcast ceremony was streamed on the whole network.</li> <li>• In order to expand the MCN business, the “TOP V Partners Program”, a support project for mother-child influencers, was launched to establish a full ecological influencers matrix from Key Opinion Consumers to Key Opinion Leaders. We also launched the first Maternal and Child TOP V Festival for thousands of mothers to select more popular and influential mother-child top-level KOLs of the year, promoting the ecosystem between KOL influenced brands and mother-child platform content.</li> <li>• Our annual pregnancy activity “Pregnant Mama’s Treasure Hunt Movement” integrated games, knowledge, interaction, and freebies led pregnant mothers to complete the 100-day program in learning of pregnancy knowledge, which supported the majority of mothers during the pregnancy and childbirth stage. The campaign brought together the resources of our platform, fixed advertising entry points plus top-level advertisement’s support for the whole year, coupled with online traffic platforms, offline city building advertisements, multi-screen pop-up advertisements in all aspects of pregnant mothers’ everyday life, to accurately reach the targeted pregnant women population.</li> <li>• We continue to collaborate with the mother-child industry players in many ways. In 2020, we continued to serve as a designated media partner for the Mother-child Health Mile Walk. As a reputable leading media platform focusing on the mother-child industry for 15 years, we continued to disseminate mother-child welfare lectures and infants and children health care knowledge, promoting the high-quality and steady development of the mother-child industry.</li> <li>• We stepped up the promotion of our platform and related APPs by increasing our cooperation with variety show media, celebrities, internet celebrities and well-known platforms to expand exposure and influence.</li> <li>• The Group has spent its working capital in its daily operations and other general corporate purposes.</li> </ul>



# MANAGEMENT DISCUSSION AND ANALYSIS

## FINANCIAL REVIEW

### Revenue

The Group's revenue for the year ended 31 December 2020 was approximately RMB92.3 million, representing a decrease of approximately 2.1% over approximately RMB94.3 million for the year ended 31 December 2019, primarily due to the decrease of investment budget by certain customers, resulting in a decrease in revenue for 2020.

### Cost of sales

The Group's cost of sales for the year ended 31 December 2020 was approximately RMB62.2 million, representing an increase of approximately 31.1% over approximately RMB47.4 million for the year ended 31 December 2019, primarily due to the increased efforts put into the promotion and technological support on CI Web and its related APPs.

### Gross profit and gross profit margin

The Group's gross profit for the year ended 31 December 2020 was approximately RMB30.1 million, representing a decrease of approximately 35.8% over approximately RMB46.9 million for the year ended 31 December 2019. During the year ended 31 December 2020, the Group's gross profit margin decreased from approximately 49.7% for the year ended 31 December 2019 to approximately 32.6%, primarily due to higher technical supporting cost.

### Other income and gains

The Group's other income and gains for the year ended 31 December 2020 was approximately RMB10.0 million, representing an increase of approximately 14.3% compared to approximately RMB8.7 million for the year ended 31 December 2019, primarily due to the government grants provided by the local government as development support funds.

### Selling and distribution expenses

The Group's selling and distribution expenses for the year ended 31 December 2020 was approximately RMB50.3 million, representing an increase of approximately 129.3% over approximately RMB21.9 million for the year ended 31 December 2019, primarily attributable to the increase in marketing expenses.

### Administrative expenses

The Group's administrative expenses for the year ended 31 December 2020 was approximately RMB17.5 million, representing an increase of approximately 4.2% over approximately RMB16.8 million for the year ended 31 December 2019, which remained relatively stable.

### Research and development costs

The Group's research and development ("R&D") cost for the year ended 31 December 2020 was approximately RMB19.5 million, representing an increase of approximately 84.6% over approximately RMB10.6 million for the year ended 31 December 2019, primarily attributable to the increase in the number of R&D personnel and the increase in investment in technological development.



# MANAGEMENT DISCUSSION AND ANALYSIS

## Income tax credit/(expense)

The Group's income tax credit for the year ended 31 December 2020 was approximately RMB11.5 million, representing a reversal of approximately 247.8% over approximately RMB7.8 million for the year ended 31 December 2019, primarily due to reclassification of financial assets.

## (Loss)/profit for the year

As a result of the factors described above, the Group's net loss for the year ended 31 December 2020 was approximately RMB96.5 million, as compared to net profit of approximately RMB23.2 million for the year ended 31 December 2019, primarily due to the increase in marketing and promotional expenses, and loss on deemed derecognition of financial assets of RMB45.1 million.

## (Loss)/earnings per share

For the Year, the loss per share was approximately RMB0.0938 as compared to earnings per share of approximately RMB0.019 in 2019.

## Gearing ratio

As of 31 December 2020, the gearing ratio of the Group, calculated as total liabilities, divided by total assets, was 12.4% (31 December 2019: 15.0%).

## Capital expenditure

Our capital expenditure was RMB7.7 million for the year ended 31 December 2020 (31 December 2019: RMB0.3 million). The Group's capital expenditures were mainly related to the purchases of servers, computers, office equipment and the expense for construction of headquarter.

## Liquidity and capital resources

As at 31 December 2020, the net current assets of the Group was approximately RMB47.3 million (31 December 2019: approximately RMB98.7 million) and the cash and cash equivalents were approximately RMB44.1 million (31 December 2019: approximately RMB57.7 million).

As of 31 December 2020, the bank borrowing of the Group was approximately RMB19.0 million (31 December 2019: approximately RMB49.0 million). The Group's bank borrowings as at 31 December 2020 were denominated in RMB and the loans of RMB10.0 million (31 December 2019: approximately RMB10.0 million) were guaranteed by personal guarantees, details are set out in note 28 of the consolidated financial statement of the annual report.

## Foreign exchange exposure

The Group's transactions are mainly denominated in RMB. Part of the cash and bank deposits of the Group are denominated in Hong Kong dollars. During the year ended 31 December 2020, the Group did not experience any material impact or liquidity problems in its operation resulting from the changes in exchange rate nor enter into hedging transaction or forward contract arrangement. However, the management closely monitors foreign exchange exposure to ensure appropriate measures are implemented in a timely and effective manner. In this regard, the Group is not exposed to any significant foreign currency exchange risk in its operation.

# MANAGEMENT DISCUSSION AND ANALYSIS

## Capital structure

The shares of the Company were listed on the GEM of the Stock Exchange on 8 July 2015 and the listing of shares of the Company has been transferred to the Main Board of the Stock Exchange on 8 October 2018. The capital structure of the Company comprised ordinary shares and 1,025,662,000 shares in issue as at 31 December 2020.

## Capital commitment

As at 31 December 2020, the Group had capital commitment of approximately RMB52.3 million (including the construction cost of the Target Land and various government administrative fees and taxes) (31 December 2019: RMB56.8 million).

## Employees, training and remuneration policy

The remuneration committee of the Company will review and determine the remuneration and compensation packages of Directors with reference to their responsibilities, workload, and the time devoted to the Group and the performance of the Group. In general, the Group determines employees' salaries based on their performance and length of services. The Board believes the salaries and benefits provided to the employees are competitive with local market standards. The Group also contributes to the social insurance in the PRC.

The Group has implemented training for new employees during their course of employment in order to ensure that employees are able to meet the job requirements. In addition, the Group will occasionally arrange internal and external trainings for the Group's employees. For external trainings, external speakers who have extensive experience in information technology may be invited to attend the Group's office to perform the training, and for internal trainings, the topics may include finance, accounting, risk management or information technology and such trainings will be conducted by the relevant department. The Group considers these on-job trainings are necessary for the employees to handle issues which may arise in their day to day operations and can enhance their ethic and morale.

As at 31 December 2020, the Group had a total of 216 employees including executive Directors (31 December 2019: 185 employees). Total staff costs were approximately RMB28.6 million for the year ended 31 December 2020 (31 December 2019: approximately RMB30.7 million).

## Material acquisitions and disposals of subsidiaries

During the year ended 31 December 2020, there was no material acquisition or disposal of subsidiaries by the Group.

## Charges of assets

As at 31 December 2020, the Group did not make any pledged bank deposit (31 December 2019: Nil).

## Contingent liabilities

As at 31 December 2020, the Group did not have any significant contingent liabilities (31 December 2019: Nil).

# MANAGEMENT DISCUSSION AND ANALYSIS

## DIVIDEND

The Board does not recommend the payment of a final dividend for the year ended 31 December 2020 (year ended 31 December 2019: nil).

## FINANCIAL ASSETS

As at 31 December 2020, details of financial assets designated at fair value through other comprehensive income are as follows:

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020 <sup>(1)</sup>	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Change of fair value of investment comparing with the date of derecognition/ 31 December 2019 <sup>(2)</sup>
1 Nanjing Hongdou Information Technology Company Limited* (南京紅豆信息技術有限公司)	12.30%	RMB15,000,000.00	RMB16,851,000.00	4.53%	H5 games "Her Majesty"(女皇陛下) and "National Palace"(全民宮斗) developed by Hongdou Information successfully launched on Tencent QQ Games and Qzone Gaming Platform.	RMB-861,000.00
2 Shanghai Baiyi Animation Cultural Broadcasting Company Limited* (上海百逸動漫文化傳播有限公司)	10.00%	RMB10,000,000.00	RMB2,400,000.00	0.65%	Baiyi has its own professional animation team and can develop, produce, and distribute 2D/3D cartoon and peripheral toy products. Sales channels have expanded to all first and second-tier cities in PRC with more than 100 distributors, covering thousands of primary schools and terminal sales outlet.	RMB1,646,844.09
3 DEEPFOLIO PTY LTD	18.00%	USD72,542.00	RMB16,900.00	0.0045%	Provision of a professional investment solution for artificial intelligence empowerment. Investors can use the most advanced artificial intelligence technologies to develop quantitative investment strategies and manage their own investment.	RMB-382,293.54
4 DYNAMIC PIXEL WORKS PTY LTD	18.00%	USD72,563.00	RMB200.00	0.0001%	Provide assistance in the animation production process with artificial intelligence technologies in order to make the process easier and faster and significantly reduce the cost of animation production.	RMB-398,993.54
5 DAILY ROBOTICS PTY LTD	18.00%	USD72,532.00	RMB800.00	0.0002%	Use artificial intelligence technology to identify scenarios and objects with accuracy rate as high as 98% and achieves continuous improvement of accuracy by using machine learning technology under manual intervention, and the provision of API and output technical services for various businesses and industries.	RMB-398,393.54

# MANAGEMENT DISCUSSION AND ANALYSIS

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020 <sup>(1)</sup>	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Change of fair value of investment comparing with the date of derecognition/ 31 December 2019 <sup>(2)</sup>
6 Nanjing Depth Element Artificial Intelligence Technology Development Company Limited* (南京深度元素人工智能技術研發有限公司)	10.00%	RMB5,000,000.00	RMB4,200,000.00	1.13%	Provision of artificial intelligence-based technology: item identification, human body identification, path recognition, behavior recognition; and the provision of analysis services based on the above identification technologies: crowd analysis, business analysis, personalized recommendation and marketing, intelligent shopping guide.	RMB-300,000.00
7 Nanjing Shengkong Vision Artificial Intelligence Technology Development Company Limited* (南京深空視線人工智能技術研發有限公司)	17.20%	RMB10,000,000.00	RMB9,804,000.00	2.64%	Provision of auto-cruise, path planning and other functions for robots with the use of self-developed vSLAM system combined with artificial intelligence technology, and human tracking and educational interaction with natural language understanding with the use of monocular camera.	RMB-1,376,000.00
8 Nanjing Zhiren Cloud Information Technology Company Limited* (南京智人雲信息技術有限公司)	17.20%	RMB10,000,000.00	RMB4,472,000.00	1.20%	Principal activities are the provision of container cloud management platform, artificial intelligence cloud platform, public cloud and private cloud services based on microservices.	RMB-1,204,000.00
9 Nanjing Free Chain Information Technology Company Limited* (南京自由鏈信息技術有限公司)	17.20%	RMB10,000,000.00	RMB9,288,000.00	2.50%	Establishment of interconnections between internet devices in different regions with its unique solutions, construction of decentralized transmission network to achieve independent collaboration and the expansion of business scale. Such kind of internet is not subject to the limitation of computing power and storage, thus empowers the internet with strong expansion capabilities to achieve true decentralization, openness, self-motivation, privacy and security.	RMB-172,000.00
10 Nanjing Luobo Information Technology Company Limited* (南京蘿播信息技術有限公司)	15.00%	RMB12,000,000.00	RMB7,950,000.00	2.14%	Provision of educational, marketing and social services to its customers across the network for baby-children businesses through the distribution of audio and video contents and the management capabilities of the communities, effectively expanding and making up for the service capabilities of major customers of CI Web under the pan-network conditions.	RMB-900,000.00

# MANAGEMENT DISCUSSION AND ANALYSIS

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020 <sup>(1)</sup>	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Change of fair value of investment comparing with the date of derecognition/ 31 December 2019 <sup>(2)</sup>
11 Nanjing Suichuang Xiupu Information Technology Company Limited* (南京速創秀普信息科技有限公司)	10.00%	RMB10,000,000.00	RMB4,300,000.00	1.16%	Provision of micro-service cloud application platform, which is a one-stop PaaS platform service designed for mother-child enterprises, providing application cloud hosting solutions to assist enterprises simplify application lifecycle management such as deployment, control, operation and maintenance; and the provision of micro-service framework, compatible mainstream open source ecosystem, specific development framework and platform without binding. Suichuang Xiupu is able to assist the small and medium-sized mother-child enterprises that are connected to CI Web to quickly establish distributed applications based on micro-service structure.	RMB900,000.00
12 Nanjing Ximenghui Education Technology Company Limited* (南京芯萌匯教育科技有限公司)	10.00%	RMB5,000,000.00	RMB3,500,000.00	0.94%	Leading service provider for online baby and children education. It provides interactive learning systems and contents to families with babies and children through a combination of unique contents, technology and system, effectively extending the online educational service capabilities of CI Web to those families.	RMB1,800,000.00
13 Guangzhou Muyun Electronic Commerce Co., Ltd.* (廣州沐雲電子商務有限公司)	16.00%	RMB4,000,000.00	RMB3,840,000.00	1.03%	Provision of services relating to quickly set up a foreign trade independent website of global sales for vendors and offer technical support for corporate and individual online shop and operators and integrated solutions from website building to management and operation. The business is also divided into B2C cross-border e-commerce independent station and B2B export trade independent station.	RMB480,000.00
14 Guangzhou Baxianguhai Information Technology Co., Ltd.* (廣州八仙過海信息科技有限公司)	18.00%	RMB5,000,000.00	RMB5,400,000.00	1.45%	Establishment of an omnichannel marketing and ordering platform for enterprises. This platform helps enterprises to develop collaboration between upstream and downstream business and make real-time data decision in six aspects of order management, inventory management, fund settlement, customer operations, business reporting and procurement management.	RMB360,000.00
15 Nanjing Xianju Information Technology Co., Ltd.* (南京先巨信息技術有限公司)	15.00%	RMB10,000,000.00	RMB7,800,000.00	2.10%	Provision of hospital management system platform in four aspects: hospital information and management open platform, mobile clinic, intelligent monitoring module and chronic disease management module. This platform provides all-round medical care from patient admission to discharge; from hospital diagnosis to home monitoring; from computer to mobile terminal; and from infant health monitoring to smart retirement.	RMB300,000.00

# MANAGEMENT DISCUSSION AND ANALYSIS

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020 <sup>(1)</sup>	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Change of fair value of investment comparing with the date of derecognition/ 31 December 2019 <sup>(3)</sup>
16 Nanjing Youchao Information Technology Co., Ltd.* (南京優潮信息技術有限公司)	19.00%	RMB7,000,000.00	RMB6,080,000.00	1.64%	Provision of enterprise online education platform which focuses on the training of product managers. The business is divided into three aspects: enterprise orientation training, internal enterprise staff training and vocational skill training. A number of well-known internet enterprise product directors acted as lecturers. Using platform technology, users can take online open classes and participate one-on-one tutoring after school so as to achieve offline practical training, internet project practice and innovative teaching processes with internships in famous enterprises.	RMB-760,000.00
17 Nanjing Liqi Lishi Information Technology Co., Ltd.* (南京立啟信息技術有限公司)	17.00%	RMB6,000,000.00	RMB4,930,000.00	1.33%	Provision of integrated platform system for digital currency exchanges based on block chain technology. This system provides services of issuance, management and trading of digital currencies. On the basis of fully supporting the Bitcoin trading system, this system further improves its digital currency trading mechanism with block chain query and management functions and continuously optimizes its core functions and increases the comprehensive functional advantages of the product by enhancing of security protection level, leveraged financial transaction system and platform promotion and operation mechanism.	RMB-850,000.00
18 Nanjing Qianguang Information Technology Co., Ltd.* (南京千光信息技術有限公司)	17.20%	RMB10,000,000.00	RMB11,352,000.00	3.05%	Provision of user-centered system for enterprise intelligence marketing. Based on seven business modules of social business strategy, social experience management, social branding and traffic management, social sales promotion, loyalty operations management, social product innovation and social advertising services, a one-stop platform for enterprise mobile marketing is established to create a rich, open and intelligent mobile marketing ecosystem.	RMB-5,332,000.00
19 Nanjing Yuanhui Information Technology Co., Ltd.* (南京遠匯信息技術有限公司)	17.20%	RMB10,000,000.00	RMB7,568,000.00	2.04%	Provision of software development tool system based on artificial intelligence technology. For those who are not capable of programming, this system can help them to develop internet products easily through PC client, development tool website and mobile APP mode.	RMB-1,548,000.00

# MANAGEMENT DISCUSSION AND ANALYSIS

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020 <sup>(1)</sup>	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Change of fair value of investment comparing with the date of derecognition/ 31 December 2019 <sup>(2)</sup>
20 Nanjing Youke Workshop Information Technology Co., Ltd.* (南京優客工場信息技術有限公司)	17.20%	RMB10,000,000.00	RMB11,008,000.00	2.96%	Provision of knowledge sharing platform. This platform provides computer-related professional and technical knowledge for corporate employees and individual members and provides users with mutual learning modules, so that everyone can be a teacher. Members who obtained platform instructor certification can also organize courses to earn commissions.	RMB-688,000.00
21 Nanjing Mengmiao Education Technology Co., Ltd.* (南京萌苗教育科技有限公司)	18.00%	RMB8,000,000.00	RMB13,320,000.00	3.58%	Provision of IM system with complete solution customized for internet education industry. Products are in line with the education industry, suitable for practical educational scenarios, and truly meet the needs of the teachers. In the form of PAAS+SAAS service, the product itself serves as a platform to provide SDK for third parties. At the same time, it also provides services for different users to develop different functions based on its own platform.	RMB-2,520,000.00
22 Nanjing Suyun Xiupu Information Technology Co., Ltd.* (南京速雲秀普信息科技有限公司)	10.00%	RMB3,000,000.00	RMB3,800,000.00	1.02%	Development of a CRM system for training institutions. This system also applies its self-developed face recognition technology to specific CRM scenarios, achieving an innovative combination of "Face Recognition + Education CRM System".	RMB-600,000.00
23 Nanjing Duomai Information Technology Company Limited* (南京多麥信息科技有限公司)	18.08%	RMB16,000,000.00	RMB12,836,800.00	3.45%	A service company for mother-child businesses. It provides assistance for privatized customer assets during the Internet era, expanding the Internet customer base and improving operational efficiency through its products and services. In particular, through the provision of integrated solutions such as micromalls, new retailing and mini programs, it provides assistance for the transformation and upgrade towards smart business for small and medium-sized mother-child enterprises, thus helping those enterprises achieve smart business with technology-driven business innovation. Duomai Information is able to expand CI Web's online and offline retailing channels for large business (大B) customers effectively, therefore playing an important role in securing the CI Web's existing business customer base.	RMB-723,200.00

# MANAGEMENT DISCUSSION AND ANALYSIS

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020 <sup>(1)</sup>	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Change of fair value of investment comparing with the date of derecognition/ 31 December 2019 <sup>(3)</sup>
24 Nanjing Yunqulu Network Technology Company Limited* (南京雲曲率網絡科技有限公司)	17.20%	RMB10,000,000.00	RMB9,116,000.00	2.45%	A leading mother-child business incubator company with branches in Australia and the United States. Its core role is to provide effective incubator services for startup mother-child enterprises on the CI Web. Similar to the innovative factory in the mother-child industry, Yunqulu provides angel funding, technical support and staff training for the startup mother-child enterprises.	RMB688,000.00
25 Nanjing Baicheng Medical Technology Company Limited* (南京柏橙醫療科技有限公司)	17.20%	RMB16,000,000.00	RMB15,308,000.00	4.12%	Provision of one-stop integrated information system construction for hospitals, and the construction of end-to-end medical service platform covering pre-diagnosis, in-diagnosis and post-diagnosis stages. Having leading system capabilities and product advantages in cloud-based family medical and smart medical areas, Baicheng Medical is able to assist CI Web to better connect and serve the mother-child families through the internet.	RMB2,064,000.00
26 Nanjing Jufeng Engine Information Technology Company Limited* (南京颶風引擎信息技術有限公司)	18.10%	RMB13,000,000.00	RMB12,669,400.00	3.41%	Operation of emerging distributed applications with the support of new blockchain, and the provision of high-performance computing with low cost and high yield by establishing a distributed cloud infrastructure.	RMB-3,076,900.00
27 Nanjing Duoazan Health Technology Company Limited* (南京多贊健康科技有限公司)	17.07%	RMB13,000,000.00	RMB13,314,600.00	3.58%	Committed to establish the best healthy pregnancy management and knowledge service platform in China. It provides the best paid knowledge and online medical services to Chinese families, enabling the provision of paid knowledge and medical services to more families by the national obstetricians and pediatricians with the removal of institutional constraints.	RMB1,877,700.00
28 Shanghai Shijiu Information Technology Co., Ltd.* (上海視九信息科技有限公司)	0.82%	RMB650,000.00	RMB492,000.00	0.13%	Provision of system integration, application development and operation services for devices such as smart TV set-top boxes based on its leading browser technologies such as HTML5.	RMB221,400.00
29 Shanghai Beijia Network Technology Co., Ltd.* (上海蓓嘉網絡科技有限公司)	5.00%	RMB2,500,000.00	RMB200,000.00	0.05%	The company cooperated with a number of maternal and child service platforms including ci123.com to launch a maternal and child alliance (W+Club), aiming to provide one-stop knowledge, services, protection and welfare required for childcare.	RMB-2,300,000.00



# MANAGEMENT DISCUSSION AND ANALYSIS

Notes:

- (1) Further details of the fair value measurement of the Group are set out in note 37 of the consolidated financial statements of the annual report. As at the date of this report, the Company has not received any interest distribution for the year ended 31 December 2020.
- (2) As at 31 December 2020, The Company has sold two financial assets, namely Beijing Chengjiyuan Clinic\* (北京誠濟源診所) and Beijing Changsheng Clinic Company Limited\* (北京昌盛門診部有限公司).
- (3) Certain investments have been reclassified under IFRS 9. Details for reclassification is disclosed in note 18 to the financial statements.

As at 31 December 2020, the details of financial assets at fair value through profit or loss and the details of significant investment with a carrying value more than 5% of the total assets of the Group are as follow:

Name of the relevant company	Proportion of shares held as at 31 December 2020	Investment amount as at 31 December 2020	Fair value of investment as at 31 December 2020	Proportion of investment in 2020 to the total asset of the Company as at 31 December 2020	Principal Business	Unrealised gain/(loss) on change in fair value for the year ended 31 December 2020	Realised gain/(loss) for the year ended 31 December 2020	Dividend income for the year ended 31 December 2020
CLOUD TECH LIMITED	18.00%	HK\$50,000,000.00	RMB45,527,600.00	12.25%	Technology development and operation combining block chain technology with the entity economy and the provision of cross-border consumer service platform, cross-border global education platform, cross-border new retail business platform, block chain information service and technology trading platform, high-speed and cross-chain trading system based on intelligence contracts, system testing for block chain security system and block chain service platform.	RMB-4,286,361.98	-	-

The Company continued to track and monitor its investments and conduct third-party professional evaluation. As most of the Company's investments are emerging market growth companies, some of the entities which the Company invested are in the stage of research and development. The Company considers its investment management in the following aspects:

- effective output from the application of the industrial chain, including technological output;
- operating condition, including the achievement of business objectives, standardization of the corporate governance structure, and the stability of core talents; and
- judgment on the future growth prospects of the industry it located and technology market.

## MANAGEMENT DISCUSSION AND ANALYSIS

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With technological advancement and the changes in needs and behaviors of the new generation consumers in recent years, our investment helps to achieve the upstream and downstream digitalization of the industrial chain. It is also beneficial for us to consolidate new technology and service application scenarios to help brands upgrade their traditional business models, and more enterprises will require digital transformation solutions. Upon evaluation, the overall investment of the Group in 2020 is in line with our strategic planning direction.

As of 31 December 2019, the Group entered into certain sale and purchase agreements (the “S&P Agreements”) to acquire not more than 20% of equity interests in the target entities (the “Invested Companies”). The Group has disclosed its investment policy and criteria in its transfer of listing announcement dated 28 September 2018, which stated that the Group mainly taken into account the synergies from which the Invested Companies can bring along to the Group in making its equity investment decisions. Depending on the business natures of the Invested Companies, the Group usually requires the Invested Companies to share their relevant technologies such as artificial intelligence-based technology, blockchain technology and cloud technology, to offer selected contents such as games, animations and audio and video contents for the platform operated by the Group, to share user data and network for promotion of the Group’s apps, and to support the Group’s provision of value-added services to its users. As opposed to loan financing which serves no business operational purposes, the purpose of the Group’s equity investments are primarily obtaining operating resources for commercial purposes. As a result, the relevant investments in the Invested Companies were recognized as investments in financial assets designated at fair value through other comprehensive income in the financial statements for the years ended 31 December 2018 and 2019.

In preparing the consolidated financial statements for the year ended 31 December 2020, the Group became aware of contractual terms contained in the S&P Agreements, which granted the Group the right to require the Invested Companies and/or its original shareholders to buy-back the equity interests held by the Group (the “Buy-back Right”). As such, these investments did not meet the definition of equity instruments under IAS 32 “Financial Instruments” and retrospective adjustments are required to recognize these financial assets as fair value through profit or loss in the financial statements for the years ended 31 December 2018 and 2019. Nevertheless, the Group considers that: (i) such accounting treatment does not reflect the true intention of the Group’s investment; (ii) the Company values the technologies and intellectual property of the Invested Companies; and (iii) the Group had no intention to exercise the Buy-back Right. In any event, the Group and certain Invested Companies signed supplemental agreements (the “Supplemental Agreements”) in November 2020 to amend the original agreements which removed the Buy-back Right to reflect the true intention of the Group’s investment.

Details of the loss on deemed derecognition of financial assets is disclosed in note 18 to the financial statements .

# MANAGEMENT DISCUSSION AND ANALYSIS

## LOANS TO OTHER ENTITIES

The balance represents loans extended to independent third parties, bearing interest rates of 6.0% to 8.0% per annum for periods of 12 to 36 months. The aim of entering into these loan facility agreements with these third parties are for the long term interest of the Group.

Details of loans to other entities as at 31 December 2020 are set out below:

Name of the relevant company	Borrowing made to the relevant company as at	Annual interest rate as at	Term of loan	Investment Guarantee as at	Exercise of the priority right of the investment shares	Fair value of investment as at	Proportion of investment to the total asset of the Company	Principal Business	Accumulated interest income for the year ended
	31 December 2020	31 December 2020					31 December 2020		31 December 2020
1 Nanjing Qianyu Information Technology Company Limited* (南京千魚信息技術有限公司)	RMB 12,000,000.00	6%	36 months	Guaranteed by an A share listed company	No	RMB 11,871,902.67	3.19%	A major platform for parentchild consumption.	RMB 2,160,000.00
2 Beijing Hongwei Technology Company Limited* (北京宏偉科技有限公司)	RMB 4,000,000.00	8%	24 months	N/A	No	RMB 4,957,794.57	1.33%	Providing equipment support to medical institution and developing online platform for health consultation.	RMB 1,021,150.68
Name of the relevant company	Borrowing made to the relevant company as at	Annual interest rate as at	Term of loan	Investment Guarantee as at	Exercise of the priority right of the investment shares	Carrying value of investment as at	Proportion of investment to the total asset of the Company	Principal Business	Accumulated interest income for the year ended
31 December 2020	31 December 2020	31 December 2020					31 December 2020		31 December 2020
1 Shenzhen Feishikang Technology Company Limited* (深圳飛視康科技有限公司)	RMB 1,000,000.00	6%	12 months	Guaranteed by shareholders	No	RMB 255,666.67	0.07%	Feishikang provides video stream media technologies and services to other security organizations.	RMB 180,000.00

# MANAGEMENT DISCUSSION AND ANALYSIS

## INVESTMENT OBJECTIVES AND POLICIES

The Group is a vertical online platform for the CBM market. In relation to its business development, family-related business of the Group refers to business that uses Internet technology to address the needs of new generation home consumers as target customers, such as early education, entertainment, health and services. On the basis of its existing core business, the family-related business of the Group still adheres to the original family-based user groups of its CBM platform, and forms a new maternal and child ecological layout with diversified maternal and child family services. It also extends the traditional and single maternal and child services to several cross-sector segments including health, education, finance and entertainment by way of investment and strategic cooperation, further expanding the types of family services and customer reach, prolonging user life-cycle, and meeting the increasing long-tail demands from the mother-child groups.

There have been rapid changes in the Internet industry and the competition in online advertising and e-commerce market and related O2O business is intense. The Group intends to expand into new core sectors such as new socialized retail, family medical, family education and internet technology with external empowerment. Leveraging the investments in the companies engaged in relevant new sectors, the Company will be able to reduce its costs to a certain extent and enter such new sectors in a quicker manner, as well as gain technology reserves and Internet traffic from new resources.

As for its investment strategy, in line with its principal business and for its future business development, the Company targets on investments in entities which are principally engaged in CBM and family related business chain and related technology research and development. The Company has adopted investment policies which it will take into account when making its investment decisions. In general, the Company prefers long-term investments as opposed to short-term ones and usually invests in targeted entities for more than one year. For the Company's mode of investment, the Company may adopt equity investments through acquisition of shareholdings in the targeted entities or loan financings by providing facilities to the targeted entities depending on, among others, potential rate of return which generally shall be not less than 6% per annum or the prevailing one-year fixed deposit interest rate published by the People's Bank of China (whichever is higher), strategic cooperation with the invested entities of the company, negotiation with the counterparties as well as compliance with legal and regulatory requirements. In order to reduce its participation in the operation and management of its investments so as to focus on its existing business, the Company generally does not invest in more than 20% shareholding in the targeted entities.

In addition to financial returns, the Directors expect that the investments will create synergies to the Group's business in terms of upgrade in technologies, enrichment of contents as well as expansion of coverage of value-added services which in turn result in enhancement of operational efficiency, user experience and user base. Depending on the business natures of the invested companies, the Group usually requires the invested companies to share their relevant technologies to offer selected contents such as games, animations and audio and video contents of them for the Platform, to share user data and network for promotion of the Group's APPs, and to support the Group's provision of value-added services to its users. The Group has a certain scale of investment activities. Failure to promptly and effectively manage investment risks may affect realization of investment strategies. The risk resulting from adverse movements in industry market could also impact the Group's investment.

The Group has formed an investment team (the "team"). The team's member consisted of the Group's chief executive officer, chief financial officer, marketing director, technical director and operation director who are experienced in the Internet industry. The team has been continuously paying attention to the market influence and technological development of the investment areas related to the CBM business chain. The Group continuously monitor the status of business development and financial exposure of investees and conducts regular assessments. The Group also strictly requires the invested entities to use the proceeds of the Group's investments for the sole purpose of the planned business development projects as agreed by the Group.

# DIRECTORS AND SENIOR MANAGEMENT'S PROFILE

## DIRECTORS

### Executive Directors

**Mr. Cheng Li (程力)**, aged 38, is an executive Director and our chief executive officer. Mr. Cheng was appointed as a Director on 11 February 2015. He is also a director of Nanjing Xihui and Nanjing Xinchuang, and a member of the remuneration committee. Mr. Cheng is responsible for management of the day-to-day operations of our Group. Mr. Cheng joined our Group as a graduate program engineer of Nanjing Xinchuang in April 2005. Mr. Cheng has more than 15 years of working experience in the information technology industry. During his employment with our Group in the past years, Mr. Cheng was initially responsible for website development and maintenance and has been gradually promoted to the management level of our Group responsible for overseeing the general operation and management of our Group. Mr. Cheng obtained a bachelor degree in management majoring in e-commerce in June 2006 from Southeast University (東南大學) in the PRC. He obtained his Master of Business Administration degree from China Europe International Business School in November 2017.

**Mr. Hu Qingyang (胡慶揚)**, aged 44, is an executive Director. Mr. Hu was appointed as a Director on 11 February 2015. Mr. Hu is responsible for management of the day-to-day operations of our Group. Mr. Hu has more than 15 years of working experience in relation to education services (including on-line education and education project management). From April 2004 to January 2008, Mr. Hu worked as the vice general manager of Jiangsu Wenxue Education Development Company Limited (江蘇問學教育發展有限公司) responsible for overseeing the planning and execution of education projects. Mr. Hu joined our Group in April 2008 as the vice president of Nanjing Xinchuang mainly responsible for developing our CBM educational information and products. Mr. Hu completed a long-distance learning course in economic administration (大專班經濟管理專業) issued by the Correspondence Institute of the Party School of the Central Committee of C.P.C (中共中央黨校函授學院) in the PRC in June 2007. Mr. Hu was awarded the title of excellent association staff (優秀學會工作者) by Nanjing Association of Social Science (南京市社會科學界聯合會) in December 2004.

**Mr. Zhang Lake Mozi**, aged 35, is an executive Director, chairperson, chief financial officer and company secretary. Mr. Zhang was appointed as a Director on 11 February 2015. Mr. Zhang was appointed as the chairperson of the Board and the chairperson of Nomination Committee on 31 July 2020. Mr. Zhang is responsible for the overall management, strategic planning and management of finance and investors' relationship of our Group. Mr. Zhang was a director of Kingdom Music Education Group Limited in 2017. Mr. Zhang was a director of CHINA MA Investment Limited (香港中馬投資有限公司) which he co-founded in August 2012. From February 2011 to August 2012, Mr. Zhang worked as a marketing director in Beijing Xuyihe Culture Media Co., Ltd. (北京旭羿和文化傳媒有限公司). Mr. Zhang obtained a bachelor degree of arts majoring in economics and minoring in mathematics from the University of Alberta in Canada in June 2009. Mr. Zhang has obtained a postgraduate degree from the EMBA program at Guanghua School of Management of Peking University in January 2021.

# DIRECTORS AND SENIOR MANAGEMENT'S PROFILE

## Non-executive Directors

**Ms. Li Juan (李娟)**, aged 42, is a non-executive Director and the founder of our Group. Ms. Li is the spouse of Mr. Wu Haiming, a non-executive Director. She is also a director of Shining World Investments Limited, Star Universal Holdings Limited and Xibai (Nanjing) Information Technology Company Limited (矽柏(南京)信息技術有限公司), and a member of the audit committee. Ms. Li is responsible for supervising the overall management and strategic planning of our Group. Ms. Li was appointed as a Director on 13 October 2014. Ms. Li resigned as the chairperson of the Board on 31 July 2020 but remained as the non-executive Director of the Company. Ms. Li currently works as a project manager with China Hewlett-Packard Co., Ltd. (中國惠普有限公司), which she has joined since October 2006. Ms. Li obtained a bachelor degree of science majoring in computer science and technology from China University of Geoscience (中國地質大學) in June 2000.

**Mr. Wu Haiming (吳海明)**, aged 53, is a non-executive Director. Mr. Wu was appointed as a Director on 11 February 2015. Mr. Wu is the spouse of Ms. Li Juan, our chairperson and a non-executive Director. Mr. Wu is responsible for formulating and directing the overall operations and development strategy of our Group. Mr. Wu has been participating in the management of our Group since our first operating subsidiary, Nanjing Xinchuang, was established in April 2005. Mr. Wu had worked as an engineer and program manager of Lightwaves 2020, Inc. in Silicon Valley of the United States. Mr. Wu has more than 15 years of working experience in the information technology industry. Mr. Wu obtained a bachelor degree majoring in radio technology in July 1990, and a PhD degree in engineering majoring in physical electronics and optoelectronics in April 1997, both from Southeast University (東南大學) in the PRC respectively. From February 1997 to December 1998, Mr. Wu was a post-doctoral fellow and research student in the University of Yamanashi in Japan and from April 2000 to March 2001, Mr. Wu worked as a researcher in the Research Institute of Innovative Technology for the Earth (RITE) in Kyoto, Japan. Mr. Wu was appointed as the director of the key laboratory for the development and study of science and media technology of children in Suzhou (蘇州市兒童發展與學習科學媒體技術重點實驗室) by the Suzhou Research Institute of Southeast University (東南大學蘇州研究院) in December 2007.

**Mr. Zhang Haihua (張海華)**, aged 53, is a non-executive Director. Mr. Zhang was appointed as a Director on 31 July 2020. Mr. Zhang has been serving as a non-executive director of Beijing Taikong Works Culture Development Co., Ltd. (北京華映星球文化發展股份有限公司) (NEEQ Stock Code: 836846) since May 2020. He has been acting as a partner and the general manager of Shanghai AMVC Culture Investment Management Center (上海早鳥文化投資管理中心) since January 2020. From August 2011 to December 2019, Mr. Zhang served as a manager of CHS Media Co., Ltd. (強視傳媒有限公司). From January 2008 to July 2011, Mr. Zhang worked in Zhejiang Hengdian TV and Film Production Co., Ltd. (浙江橫店影視製作有限公司) as the chief executive officer and the supervisor of the TV drama division. From March 2007 to December 2007, he worked as the general manager of Zhejiang Hengdian Catering Management Co., Ltd. (浙江橫店餐飲管理有限公司). From February 2004 to February 2007, Mr. Zhang worked as the general manager of Zhejiang Hengdian World Studios Management Service Co., Ltd. (浙江橫店影視城管理服務有限公司) and the responsible person of the Hengdian Performers Association (橫店演員公會). From March 2002 to January 2004, Mr. Zhang worked as the general manager of Shandong Heze Prataculture Development Co., Ltd. (山東荷澤草業發展有限公司) and Shandong Heze Husbandry Development Co., Ltd. (山東荷澤畜牧發展有限公司). From March 2000 to February 2002, he acted as the general manager of Hengdian Ecological Engineering Co., Ltd. (橫店生態工程有限公司). From August 1997 to February 2000, Mr. Zhang served as the office supervisor of Zhejiang Hengdian World Studios Co., Ltd. (浙江橫店影視城有限公司). From August 1988 to July 1997, he acted as the secretary of Youth League Committee of the Bureau of Education of Dongyang City, Zhejiang Province (浙江省東陽市教育局). Mr. Zhang graduated as an undergraduate from Zhejiang Wanli University in China in 1988, majoring in mechatronics. He graduated from the School of Management, Shanghai Jiaotong University in 2003, majoring in business administration.

# DIRECTORS AND SENIOR MANAGEMENT'S PROFILE

## Independent Non-executive Directors

**Mr. Wu Chak Man (胡澤民)**, aged 48, is an independent non-executive Director. Mr. Wu was appointed as a Director on 19 June 2015. Mr. Wu is the chairperson of the audit committee. Mr. Wu has been appointed since 30 October 2014 and is a director of MFund GP. Ltd., which is involved in mobile internet investment in the PRC. Mr. Wu has been appointed since 16 June 2014 and was an independent non-executive director of Tian Ge Interactive Holdings Limited, a HK-listed company engaged in operating social video platforms in the PRC (stock code:1980) until 2018. Mr. Wu is also an independent non-executive director of VCREDIT Holdings Limited which is a HK-listed company (stock code: 2003) since 7 June 2018. Mr. Wu worked as the chief executive officer of 91 Wireless Websoft Limited (now known as Baidu 91 Wireless), a company engaged in the development and operating of smartphone application distribution platforms from January 2011 to February 2014 and was responsible for the overall management and strategic planning of the company. Mr. Wu joined NetDragon group in 2004 and acted as the vice president and chief financial officer of NetDragon Websoft Inc. ("NetDragon"), a company whose shares were initially listed on the GEM in November 2007 and were subsequently listed on the main board of the Stock Exchange (stock code: 0777) in 2008. NetDragon is principally engaged in online games and mobile Internet business, and hence he has more than 6 years of financial management experience in public company. Mr. Wu retired from the position of vice president and chief financial officer of NetDragon in 2013. From 1995 to 1999, Mr. Wu served as the vice president, in charge of marketing, in Beco Biological Research Inc. a company engaged in health food and nutrition supplements business. Mr. Wu graduated with a bachelor degree in economics from the University of California, Berkeley in the United States in August 1994, and a master degree in business administration from Duke University in the United States in May 2004.

**Mr. Zhao Zhen (趙臻)**, aged 52, is an independent non-executive Director. Mr. Zhao was appointed as a Director on 19 June 2015. Mr. Zhao is a member of the remuneration committee and the nomination committee. Mr. Zhao worked as a Manager of System/Software Engineering in Hewlett-Packard from March 2004 to March 2008. Mr. Zhao obtained a bachelor degree majoring in aero-engine from Nanjing University of Aeronautics and Astronautics (南京航空航天大學) (formally known as Nanjing Aeronautics College (南京航空學院)) in July 1990. He obtained a master degree of science in January 1996 and a master degree of science in October 1997 both from Rutgers, The State University of New Jersey in the United States.

**Mr. Ge Ning (葛寧)**, aged 62, is an independent non-executive Director. Mr. Ge was appointed as a Director on 19 June 2015. Mr. Ge is the chairperson of the remuneration committee and a member of the audit committee and the nomination committee. From 2005 to 2017, Mr. Ge was a director of Wiscom System Co., Ltd. (江蘇金智科技股份有限公司), a PRC company listed on the Shenzhen Stock Exchange (stock code: 002090), which is principally engaged in the design, development, manufacturing and operation of power grid business. Mr. Ge was also the chairman of Jiangsu Jinzhi Holding Co., Ltd., (江蘇金智集團有限公司), a shareholder of Wiscom System Co., Ltd. (江蘇金智科技股份有限公司), until 2017. Mr. Ge graduated from Nanjing Science College (南京工學院) (now known as Southeast University (東南大學)) and completed a two-year course in electronic technology in January 1981. Mr. Ge completed an executive MBA programme and was awarded a master degree of business administration by China Europe International Business School (中歐國際工商學院) in November 2004.

Save as disclosed above, there are no other directorships held by our Directors in any listed company whose securities are listed on any stock exchange in Hong Kong or overseas within the three years preceding the date of this annual report.

# DIRECTORS AND SENIOR MANAGEMENT'S PROFILE

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## SENIOR MANAGEMENT

**Mr. Zheng Chen (鄭晨)**, aged 32, is the technology director of our Company and is responsible for planning strategic development and management of the development department of our Group. Mr. Zheng joined our Group in June 2012. Mr. Zheng obtained a bachelor degree of engineering majoring in software engineering in Nanjing University (南京大學), the PRC in June 2012.

**Mr. Dai Weiyang (戴維揚)**, aged 31, is the product director of our Company and is responsible for the development direction and operation of the business department of our Group. Mr. Dai joined our Group in July 2012. Mr. Dai obtained a bachelor degree of engineering majoring in software engineering in Southeast University (東南大學), the PRC in June 2013.

**Ms. Wei Honghong (韋紅紅)**, aged 35, is the sales director of our Company and is responsible for the overall planning and management of advertising sales and customer services of our Group. Ms. Wei joined our Group in July 2007. Ms. Wei obtained her bachelor degree in management majoring in information management and information system from Nanjing University (南京大學) in the PRC in June 2007.



# CORPORATE GOVERNANCE REPORT

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## COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company believes that good corporate governance practices are very essential for maintaining and promoting investor confidence as well as the sustainable growth of the Company. The Board sets appropriate policies and implements relevant corporate governance practices with a view to further develop our business and achieve business growth. The Board is committed to strengthening the Company's corporate governance practices, to ensure transparency and accountability of the Company's operations.

The Group has adopted the code provisions set out in the corporate governance code (the "CG Code") contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange") (the "Listing Rules"). In the opinion of the Directors, the Company has complied with all the code provisions as set out in the CG Code for the year ended 31 December 2020.

The Company regularly reviews its corporate governance practices to ensure compliance with the CG Code.

## COMPLIANCE WITH THE MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as contained in Appendix 10 to the Listing Rules as its code of conduct regarding the Directors' dealings in securities of the Company. Having made specific enquiry to all the Directors of the Company, the Directors confirmed that they have complied with the Model Code during the year ended 31 December 2020.

## WRITTEN GUIDELINES FOR RELEVANT EMPLOYEES IN RESPECT OF THEIR DEALINGS IN SECURITIES

The Company has established written guidelines on the employees' dealings in the securities of the Company on terms which are no less exacting than the Model Code (the "Employees Written Guidelines") to regulate the dealings in the securities of the Company by employees (including the Directors or employees of the subsidiaries or holding company of the Company) who are likely to possess inside information of the Company and/or its securities. The Company is not aware of any non-compliance of the Employees Written Guidelines by the employees during the year ended 31 December 2020.

Should the Company becomes aware of any restricted period for dealings in the Company's securities, the Directors and relevant employees shall be notified in advance.

# CORPORATE GOVERNANCE REPORT

## BOARD OF DIRECTORS

The Board consists of nine Directors, including three executive Directors: Mr. Zhang Lake Mozi (Chairperson of the Board), Mr. Cheng Li, and Mr. Hu Qingyang; three non-executive Directors: Ms. Li Juan, Mr. Wu Haiming and Mr. Zhang Haihua; three independent non-executive Directors: Mr. Wu Chak Man, Mr. Zhao Zhen and Mr. Ge Ning.

The Board is responsible for supervising the management of the business and affairs of the Company and ensuring that it is managed in the best interests of the Shareholders and the Company as a whole while also taking into account the interests of other stakeholders of the Company. The Board is also responsible for formulating the business strategy, reviewing and monitoring the business performance of the Company, approving the financial statements and annual budgets as well as directing and supervising the management of the Company. Execution of operational matters and the powers thereof are delegated to the management by the Board with clear directions. Our management will provide updated reports to the Board on a regular basis to give a fair and understandable assessment of the performance, position, recent development and prospect of the Company in sufficient details.

The biographical details of the Directors of the Company are set out in the section headed “Directors and Senior Management’s Profile” of this annual report. Save as the spousal relationship between Mr. Wu Haiming and Ms. Li Juan, there is no other relationship (including financial, business, family or other material/relevant relationships) between the members of the Board. Each executive Director is suitably qualified for his/her position, and has sufficient experience to hold the position so as to carry out his/her duties effectively and efficiently.

Details of each Director’s remuneration for the year ended 31 December 2020 are set out in notes 8 and 9 to the financial statements.

## CHAIRPERSON AND THE CHIEF EXECUTIVE OFFICER

The Company supports the division of responsibilities of the Chairperson of the Board and the Chief Executive Officer in order to ensure balance of power and authorities. Mr. Zhang Lake Mozi has been appointed as the Chairperson of the Company on 31 July 2020. Prior to his appointment, Ms. Li Juan was the Chairperson of the Company. Mr. Cheng Li is the Chief Executive Officer of the Company.

The Chairperson provides leadership and is responsible for the overall operation and strategic planning of the Company, ensuring the effective functioning of the Board in accordance with good corporate governance practice and facilitating all Directors to contribute responsibly and diligently to the Board, while the Chief Executive Officer focuses on the daily management of the business of the Group, and implements such objectives, policies, strategies and business plans as approved and instructed by the Board.

## INDEPENDENT ADVICES

The Directors and their committees shall have access to independent professional advisers’ advices if considered necessary. The Directors may also seek independent professional advices on matters related to the Company to fulfill their responsibilities at the Company’s expense after obtaining the approval of the Chairperson of the Board.

# CORPORATE GOVERNANCE REPORT

## INDEPENDENT NON-EXECUTIVE DIRECTORS

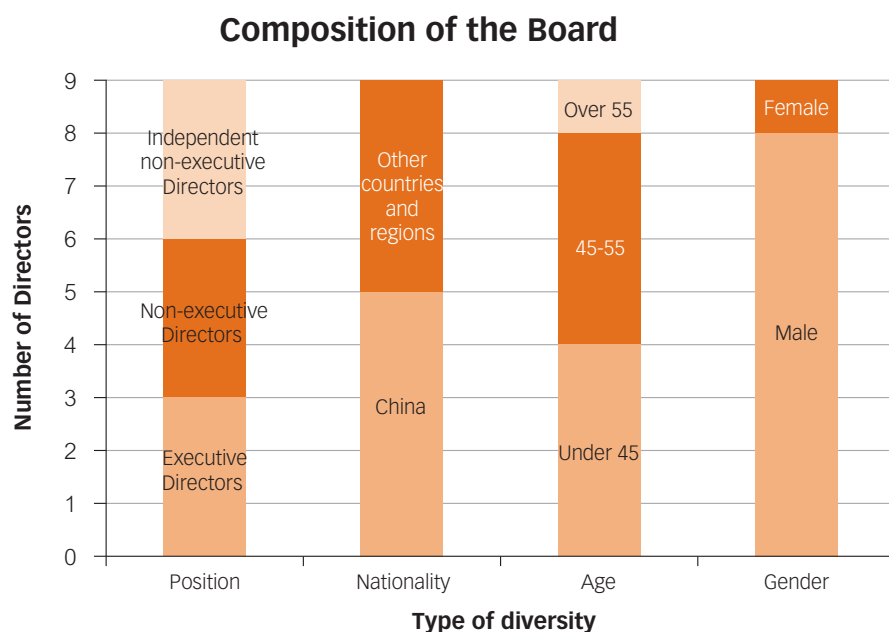
Independent non-executive Directors play a significant role in the Board by providing their independent judgments at the Board meeting and scrutinizing the Company's performance. Their views carry significant weight in the Board's decisions, in particular, they bring an impartial view on issues regarding the Company's strategy, performance and control. The independent non-executive Directors possess various skills and experience in their respective fields and provide their independent advices on the Company's business strategies, results and management and ensure that all interests of Shareholders have been taken into account and the interests of the Company and its Shareholders are protected. The executive Directors of the Company are suitably qualified for their position, and have sufficient experience to hold the position so as to carry out their duties effectively and efficiently.

For the year ended 31 December 2020, the Company has three independent non-executive Directors, representing at least one-third of the Board as required under Rules 3.10(1) and 3.10A, respectively of the Listing Rules. Furthermore, one of the independent non-executive Directors, namely Mr. Wu Chak Man possesses professional financial management expertise as required under Rule 3.10(2) of the Listing Rules.

The Company has received the annual confirmations of independence from each of the existing independent non-executive Directors in accordance with Rule 3.13 of the Listing Rules. As at the date of this report, none of the independent non-executive Directors has held any directorship in each other's companies or has any significant relationship with other Directors. Based on the contents of such confirmations, the Company considers that all the independent non-executive Directors are independent and that they have met the specific independence guidelines as set out in Rule 3.13 of the Listing Rules.

## BOARD DIVERSITY POLICY

The Company recognizes and embraces the benefits of board diversity. The Board adopted a board diversity policy on 19 June 2015. Selection of candidates will be conducted by the Board based on diversified perspectives, including but not limited to gender, race, cultural background, educational background, industry and professional experience so as to enhance the Board's operational efficiency and maintain a high standard of corporate governance. As at 31 December 2020, the diversity of the Board was as follow:



# CORPORATE GOVERNANCE REPORT

The perspectives, skills and experience of the Board members including but not limited to:

- Commercial operations and technical experience in related industry sectors
- Executive management and leadership skills
- Professional financial management expertise
- International/domestic business experience
- Government, legal and public policy experience
- Investment and financing experience

The final decision on the nomination of candidates to be elected as the Board members will be made based on the merits of relevant candidates and his/her possible contribution to the Board after taking into account the benefits of board diversity without focusing on a single diversity aspect. As at the date of this report, the nomination committee believes that the existing diversity of the Board will maintain its effective operation. The nomination committee will review the board diversity policy on a regular basis to ensure its effectiveness and achieve higher standard in a timely manner.

For details of the members of the Board, please refer to "Directors and Senior Management's Profile".

## TRAINING AND SUPPORT FOR DIRECTORS

All Directors know their responsibilities as directors and the operation and business activities of the Company. The Company would give any newly appointed Director an induction package covering the Group's operations, businesses, governance policies and the statutory regulatory obligations and responsibilities of a director of a listed company. The Directors have been informed of the requirement under code provision A.6.5 of the CG Code regarding continuous professional development. According to the records maintained by the Company, the existing Directors have received the training during the year ended 31 December 2020 on the roles, functions and duties of a director of a listed company, the subjects of which covered corporate governance, regulations and regulatory updates and industry trends related to the Company's business, so as to be in line with the requirements of the CG Code on continuous professional development. The Directors participated in the sustainable development during the Reporting Period were as follows:

Name of Director	Types of Training
<i>Executive Directors</i>	
Mr. Zhang Lake Mozi	A and B
Mr. Cheng Li	A and B
Mr. Hu Qingyang	A and B
<i>Non-executive Directors</i>	
Ms. Li Juan	A and B
Mr. Wu Haiming	A and B
Mr. Hsieh Kun Tse (resigned as a non-executive Director on 31 July 2020)	A and B
Mr. Zhang Haihua (appointed as a non-executive Director on 31 July 2020)	A and B
<i>Independent non-executive Directors</i>	
Mr. Wu Chak Man	A and B
Mr. Zhao Zhen	A and B
Mr. Ge Ning	A and B

A: Attend training/meetings arranged by the Company or other external parties (including in person or by electronic means of communication)

B: Reading the relevant materials

# CORPORATE GOVERNANCE REPORT

## DIRECTORS' AND OFFICERS' INSURANCE

The Company has arranged appropriate insurance coverage in respect of potential legal actions against its Directors and officers.

## MEETINGS

The Board meets to discuss the overall strategy as well as the operation and financial performance of the Company from time to time. Directors may participate either in person or through electronic means of communications. The Board should hold at least 4 meetings annually. In 2020, the Board has held 4 regular meetings. Apart from regular Board meetings, the chairman also held one meeting with all independent non-executive Directors during the Year.

The attendance record of each Director at the meetings of the Board for the year ended 31 December 2020 is set out below:

<b>Name of Director</b>	<b>Attendance/Number of Meeting(s) of the Board</b>
<i>Executive Directors</i>	
Mr. Zhang Lake Mozi	4/4
Mr. Cheng Li	4/4
Mr. Hu Qingyang	4/4
<i>Non-executive Directors</i>	
Ms. Li Juan	4/4
Mr. Wu Haiming	4/4
Mr. Hsieh Kun Tse (resigned as a non-executive Director on 31 July 2020)	2/2
Mr. Zhang Haihua (appointed as a non-executive Director on 31 July 2020)	2/2
<i>Independent non-executive Directors</i>	
Mr. Wu Chak Man	4/4
Mr. Ge Ning	4/4
Mr. Zhao Zhen	4/4

All Directors are provided with relevant materials relating to the matters brought before the meetings. Where queries are raised by Directors, steps would be taken to respond as promptly and fully as possible. All Directors have the opportunity to include matters in the agenda for Board meetings. Notices of the regular Board meetings are given to the Directors at least 14 days in advance and Board procedures are complied with the articles of association of the Company (the "Articles of Association"), as well as relevant rules and regulations.

# CORPORATE GOVERNANCE REPORT

For the year ended 31 December 2020, the Company convened one annual general meeting on 12 June 2020. The attendance of each Director is set out below:

<b>Name of Director</b>	<b>Attendance/Number of General Meeting(s)</b>
<i>Executive Directors</i>	
Mr. Zhang Lake Mozi	1/1
Mr. Cheng Li	1/1
Mr. Hu Qingyang	1/1
<i>Non-executive Directors</i>	
Ms. Li Juan	1/1
Mr. Wu Haiming	1/1
Mr. Hsieh Kun Tse (resigned as a non-executive Director on 31 July 2020)	1/1
Mr. Zhang Haihua (appointed as a non-executive Director on 31 July 2020)	0/0
<i>Independent non-executive Directors</i>	
Mr. Wu Chak Man	1/1
Mr. Ge Ning	1/1
Mr. Zhao Zhen	1/1

# CORPORATE GOVERNANCE REPORT

## APPOINTMENT, RE-ELECTION AND REMOVAL OF DIRECTORS

Each of the executive Directors and non-executive Directors has entered into a service contract with the Company for an initial term of three years commencing from 8 July 2015, which will continue therefore until terminated by not less than three months' notice in writing served by either party on the other.

Each of the independent non-executive Directors has entered into a letter of appointment with the Company for an initial term of three years commencing from 8 July 2015, which will continue therefore until terminated by not less than three months' notice in writing served by either party on the other.

The Directors are subject to retirement by rotation and re-election of each Director at an annual general meeting at least once every three years in accordance with the Articles of Association. According to provisions in the Articles of Association, at each annual general meeting one-third of the Directors for the time being (or, if their number is not a multiple of three (3), the number nearest to but not less than one-third) shall retire from office by rotation provided that every Director shall be subject to retirement at an annual general meeting at least once every three years. The Directors to retire by rotation shall include any Director who wishes to retire and not offer himself for re-election. Any further Directors so to retire shall be those who have been longest in office since their last re-election or appointment but as between persons who became or were last re-elected Directors on the same day those to retire will (unless they otherwise agree among themselves) be determined by lot. The Articles of Association have no provisions relating to retirement of Directors upon reaching any age limit. The Articles of Association provide that any Director appointed by the Board to fill a casual vacancy in the Board shall hold office until the first general meeting of the Company after his/her appointment and be subject to re-election at such meeting, and any Director appointed by the Board as an addition to the existing Board shall hold office only until the next following annual general meeting of the Company and shall then be eligible for re-election.

Mr. Zhang Haihua was appointed as a non-executive Director on 31 July 2020. He will hold office until the first general meeting of the Company after his appointment and be eligible for re-election. At the forthcoming 2020 annual general meeting of the Company (the "2020 AGM"), Mr. Zhang Haihua together with Mr. Wu Chak Man, Mr. Zhao Zhen and Mr. Ge Ning shall retire by rotation on the 2020 AGM in accordance with Articles of Association. All of the said retiring Directors are eligible and are willing to be re-elected at the 2020 AGM. The Board and the Nomination Committee recommended the reappointment of these Directors. The circular of 2020 AGM of the Company containing the detailed information of the above retiring Directors as required by the Listing Rules will be sent in accordance with articles of association of the Company and the Listing Rules.

No Director proposed for re-election at the 2020 AGM has entered into a service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than the normal statutory obligations.

## BOARD COMMITTEES

The Board has established (i) an audit committee, (ii) a remuneration committee; and (iii) a nomination committee, with defined terms of reference. The Board committees are provided with sufficient resources to discharge their duties and, upon reasonable request, are able to seek independent professional advice and other assistance under the appropriate circumstances, at the Company's expenses.

# CORPORATE GOVERNANCE REPORT

## AUDIT COMMITTEE

The primary duties of the audit committee of the Company are mainly to make recommendations to the Board on the appointment and removal of external auditor; review the financial statements and material advice in respect of the financial reporting matters; and oversee internal control procedures of our Company. At present, the audit committee of our Company consists of three members, namely the independent non-executive Director Mr. Wu Chak Man, the non-executive Director Ms. Li Juan and the independent non-executive Director Mr. Ge Ning. Mr. Wu Chak Man is the chairman of the audit committee of the Company. Members of the audit committee of the Company comply with Rule 3.21 of the Listing Rules. The written terms of reference of the audit committee are posted on the Hong Kong Stock Exchange's website and the Company's website.

The audit committee of the Company had reviewed the Company's audited annual results for the year ended 31 December 2020, and was of the opinion that the relevant financial statements have been prepared in accordance with the applicable accounting standards and requirements and that adequate disclosure has been made. The audit committee of the Company has also reviewed the accounting principles and practices adopted by the Group, and the selection and appointment of the external auditor. In addition, the audit committee of the Company have reviewed the risk management and internal control system of the Company for the year 2020.

During the year ended 31 December 2020, the audit committee held two meetings to consider and approve among others the following:

- (a) to review the Company's consolidated financial result for the year ended 31 December 2019 and the six months ended 30 June 2020 before submission to the Board, with a focus on compliance with accounting standards, the Listing Rules and other requirements in relation to financial reporting of the audit committee;
- (b) to discuss the effectiveness of the internal controls system throughout the Company, including financial, operational and compliance controls, and risk management;
- (c) to review the accounting principles and practices adopted by the Company and other financial reporting matters;
- (d) to review the engagement of the auditor and to make recommendations to the Board; and
- (e) to review the terms of reference of the audit committee in order to comply with the codes and rules in effect from time to time as amended by the Hong Kong Stock Exchange.

The individual record of each member of the audit committee at the meeting is set out below:

<b>Name of Director</b>	<b>Attendance/Number of Audit Committee Meeting(s)</b>
Mr. Wu Chak Man	2/2
Mr. Ge Ning	2/2
Ms. Li Juan	2/2

In addition to the above audit committee meeting, the independent non-executive Directors of the audit committee has also held one separate meeting during the Year.



# CORPORATE GOVERNANCE REPORT

## REMUNERATION COMMITTEE

The primary duties of the remuneration committee of our Company are to make recommendation to the Board on the overall remuneration policy and structure of all Directors and senior management of our Company; to review performance-based remuneration; and to ensure none of our Directors or any of their associates (as defined under the Listing Rules) determine their own remuneration. The remuneration committee consists of three members, namely the independent non-executive Director Mr. Ge Ning, the independent non-executive Director Mr. Zhao Zhen and the executive Director Mr. Cheng Li. Mr. Ge Ning is the chairman of the remuneration committee. The written terms of reference of the remuneration committee are posted on the Hong Kong Stock Exchange's website and the Company's website.

During the Year, the remuneration committee had surveyed peer companies' remuneration package and reviewed the remuneration packages of the executive Directors and the senior management. The remuneration committee also reviewed the Share Option Scheme and the Award Plan adopted by the Company, as well as the benefit plans to the key employees.

For the year ended 31 December 2020, the Company has held one remuneration committee meeting. The record of attendance is set out below:

Name of Director	Attendance/Number of Remuneration Committee Meeting(s)
Mr. Ge Ning	1/1
Mr. Zhao Zhen	1/1
Mr. Cheng Li	1/1

## NOMINATION COMMITTEE

The primary duties of the nomination committee are to review the structure, size and composition of the Board on regular basis; identify individuals suitably qualified to become Board members; assess the independence of the independent non-executive Directors; and make recommendations to the Board on matters related to the appointment or re-appointment of Directors. The nomination committee consists of three members, namely the executive Director Mr. Zhang Lake Mozi, the independent non-executive Director Mr. Ge Ning and the independent non-executive Director Mr. Zhao Zhen. Mr. Zhang Lake Mozi is the chairperson of the nomination committee.

The written terms of reference of the nomination committee have been revised and adopted on 5 October 2018. The primary regulation of the nomination committee is when making any recommendation, the nomination committee shall be bound by the restriction that a majority of the members of the Board shall at all times be persons who are Chinese nationals in accordance with the Nationality Law of the People's Republic of China. The written terms of reference of the nomination committee are posted on the Hong Kong Stock Exchange's website and the Company's website.

### Nomination Policy

In assessing the suitability of a proposed candidate, the nomination committee uses the following factors as reference: (a) reputation; (b) available time; (c) diversity in all aspects of the Board, which representing the interests of the relevant sectors, including but not limited to gender, age, cultural and educational background, race, professional experience, skills, knowledge and service tenure; and (d) balanced distribution of skills and experience of the Board members, in order to provide different points of view, perspectives and insights, which enable the Board to perform its duties effectively and formulate appropriate strategies for the Company's core business as well as implement its succession plan and development. The above factors are for reference only and are not intended to cover all aspects. The final decision will be based on the merits of relevant candidates and his/her potential contribution to the Board.

# CORPORATE GOVERNANCE REPORT

During the Year, the Nomination Committee has reviewed the structure, size and the composition of the Board to ensure that the Board has a balance of speciality, skills and experience; reviewed and recommended the re-election of the retiring Directors standing for re-election at the Company's annual general meeting held on 12 June 2020, and considered diversified policy of Directors when selecting candidates of Directors; and made assessment of the independence of all the independent non-executive Directors. The Nomination Committee has held a meeting on 31 July 2020. According to the nomination policy of the Company, the following recommendations were passed at the meeting and made to the Board: with effect from 31 July 2020, (1) Mr. Hsieh Kun Tse resigned as a non-executive Director to better focus on his other business engagements; (2) Mr. Zhang Haihua was appointed as a non-executive Director; (3) Ms. Li Juan resigned as the chairperson of the Board and the chairperson of the nomination committee, but remained as the non-executive Director and member of the audit committee of the Company; and (4) Mr. Zhang Lake Mozi was appointed as the chairperson of the Board and the chairperson of the nomination committee, and will continue to act as executive Director, company secretary, chief financial officer and authorised representative of the Company.

For the year ended 31 December 2020, the Company has held two nomination committee meetings. The record of attendance is set out below:

<b>Name of Director</b>	<b>Attendance/Number of Nomination Committee Meeting(s)</b>
Ms. Li Juan (resigned as the chairperson of the nomination committee on 31 July 2020)	2/2
Mr. Ge Ning	2/2
Mr. Zhao Zhen	2/2
Mr. Zhang Lake Mozi (appointed as the chairperson of the nomination committee on 31 July 2020)	0/0

## DELEGATION OF THE CORPORATE GOVERNANCE FUNCTION

The Board has delegated the responsibilities of corporate governance as set out under Code Provision D.3.1 of the CG Code to the Audit Committee. During the Year, the Audit Committee has reviewed and monitored the corporate governance policies and practices of the Company; the training and continuous professional development of the Directors and senior management; the compliance status of the Company on such policies and practices as required by the laws and regulations, the Model Code and the Employees' Written Guidance; the compliance status of the Company on the CG Code; and the disclosure set out in the Corporate Governance Report.

## COMPANY SECRETARY

The company secretary of the Company is Mr. Zhang Lake Mozi. Mr. Zhang Lake Mozi was appointed as the company secretary on 11 February 2015 and act as the sole company secretary of the Company from 20 August 2018. Mr. Zhang Lake Mozi's biographical details are set out in the section headed "Directors and Senior Management's Profile" of this annual report. Mr. Zhang Lake Mozi has informed the Company that he has received no less than 15 hours of professional training and satisfied the requirements under the Rule 3.29 of the Listing Rules in 2020. The Company considers the training of the company secretary in 2020 is in compliance with the requirements under Rule 3.29 of the Listing Rules.

# CORPORATE GOVERNANCE REPORT

## FINANCIAL REPORTING

The Board, supported by the chief financial officer and the finance department, is responsible for the preparation of the financial statements of the Company and the Group for each financial year which shall give a true and fair view of the financial position, performance and cash flow of the Company and its subsidiaries for the Year.

The Board is not aware of any material uncertainties relating to events or conditions that may cast significant doubt upon the Company's ability to continue as a going concern. The responsibilities of Baker Tilly Hong Kong Limited, the Company's external auditors, on the financial statements are set out in the section headed "Independent Auditor's Report" of this annual report.

## AUDITOR'S REMUNERATION

The audit committee is responsible for making recommendation to the Board on the appointment, re-appointment and removal of the authorized external auditors, to approve the remuneration and terms of engagement of the external auditors, and to deal with any questions regarding the resignation or dismissal of the external auditors.

Baker Tilly Hong Kong Limited has been appointed as the auditor of the Company by the Board. During the year ended 31 December 2020, the total fee paid/payable in respect of audit and non-audit services provided by the Company's external auditors is set out below:

<b>Items of auditor's services</b>	<b>2020 Amount RMB'000</b>
Audit services: Annual audit service	<b>1,800</b>
Total	<b>1,800</b>

# CORPORATE GOVERNANCE REPORT

## RISK MANAGEMENT AND INTERNAL CONTROLS

The Group recognises that good risk management is essential for the long-term and sustainable growth of a business. The Board is responsible for maintaining adequate and effective risk management and internal controls to protect assets of Shareholders and the Group and is also responsible for its effectiveness. The Board entrusts the audit committee to review the Group's internal control system. Management is responsible for the design, implementation and maintenance of a sound and effective internal control system underpinning the risk management framework. While taking into full account of the new requirements effective from 1 January 2016 under the Listing Rules brought by Hong Kong Exchanges and Clearing Limited relating to risk management and internal control, the management also takes into consideration of the Group's actual business and operating environment in formulating the risk management and control framework.

The objectives of the risk management and internal control framework of the Group include:

- to enhance the risk management and internal control of the Group in compliance with the requirement of Listing Rules;
- to establish and constantly improve the risk management and internal control system;
- to implement a top-down and company-wide risk management system that covers every aspect of the business; and
- to keep the baseline risk within an acceptable range.

### Risk Management Process

The Group was engaged in the internet industry, so its business is characterized by diversity and rapid change. The Group has adopted a three-tier risk management approach to dynamically identify, assess, mitigate and handle risks. At the first line of defence, business units are responsible for identifying, assessing and monitoring risks associated with each business or deal, and report such results to the management. As the second line of defence, the management collects, sorts out and analyzes the significant risks of the Group to formulate its control policies and adopt appropriate corresponding strategies and shall report to the audit committee before reporting to the Board. The management ensures that the first line of defence is effective. As the final line of defence, the audit committee of the Company ensures that to assess and determine the nature of risk and its acceptability to ensure achieving strategic goals, and the first and second lines are effective through continuous inspection and monitoring.

### Internal Control

We are in compliance with the five key factors of the entire internal control structure issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"), which includes environment control, risk assessment, control activity, information and communication and supervision for setting up the internal control system.

The management of the Group is responsible for designing, implementing and maintaining the effectiveness of the internal control system. The Board and the audit committee are responsible for supervising and monitoring the appropriateness of the management's internal control and whether such internal control is effectively implemented.

# CORPORATE GOVERNANCE REPORT

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The Group's internal control system clearly defines the management's responsibilities, authorizations and approvals of the parties regarding key actions, and formulates clear policies and procedures on important business processes and conveyed such policies and procedures to its employees. They mainly covered:

- sales and money collection management
- procurement and payment management
- asset management (including fixed asset and intangible asset)
- research and development management
- human resources and remuneration management
- capital management
- financial report management
- tax management
- general control of information system

The Group has its internal control manual on cash and treasury management in place to ensure that any future investments into structured deposits and/or wealth management products will comply with Chapter 14 of the Listing Rules. Relevant staff training has also been enhanced.

The Board and the audit committee review the effectiveness and adequacy of risk management and internal controls semi-annually. The Board and audit committee also took adequacy of resources, capacity and experience of employees, training courses and relative budget of the Company's accounting and financial reporting function into consideration.

Such procedures could reasonably but not absolutely guarantee that there was no material error, omission and fraud, and reduce but not remove mistakes in the Company's operating system and target business procedures.

The Company has conducted a promotion of business ethics for our Directors, staff and others who have contacts with the Company (e.g. clients and suppliers) in order to enhance its fraud prevention and control. The Company has also established various reporting channels in accordance with different types of fraud and misconduct or persons of different ranks with a policy to protect whistleblowers.

During the Year, the Group has conducted a quarterly review on whether there is a need for an internal audit department. Given the Group's relatively simple organisational structure and operation structure, as opposed to diverting resources to establish a separate internal audit department, the Board, supported by the audit committee, is directly responsible for risk management and internal control systems of the Group and for reviewing its effectiveness. The Group will continue to review whether necessary changes should be made regarding the establishment of an independent internal audit department at the appropriate time.

During the Year, based on information furnished to it and on its own observations, the Board, through the audit committee had reviewed and is satisfied with the effectiveness and adequacy of present internal controls and risk management of the Company and considers that the Group's risk management and internal control systems for the year ended 31 December 2020 was effective and adequate.

# CORPORATE GOVERNANCE REPORT

## DISCLOSURE OF INSIDE INFORMATION

The Company acknowledges its responsibilities under the Securities and Futures Ordinance, Chapter 571 of the laws of Hong Kong and the Listing Rules and the overriding principle that inside information should be announced immediately when it is the subject of a decision. The Company has established a policy on disclosure of inside information and reviewed its effectiveness regularly. The procedures and internal controls for the handling and dissemination of inside information include:

- the Company conducts its affairs with close regard to the disclosure requirement under the Listing Rules as well as the “Guidelines on Disclosure of Inside Information” published by the Securities and Futures Commission of Hong Kong in June 2012;
- the Company has implemented and disclosed its policy on fair disclosure by pursuing broad, non-exclusive distribution of information to the public through channels such as financial reporting, public announcements and its website;
- the Company has strictly prohibited unauthorised use of confidential or inside information;
- the Company has established and implemented procedures for responding to external enquiries about the Company’s affairs, so that only the executive Directors, company secretary and investor relations officers are authorised to communicate with parties outside the Company; and
- If any employee is aware of any project, transaction, information or event which may constitute insider information, he/she should contact the Company Secretary as soon as possible. Analysis and consultations with the Directors and senior executives will be made so as to identify whether any such information constitutes inside information and is required to be disclosed to the public pursuant to the Securities and Futures Ordinance.

## COMMUNICATION WITH SHAREHOLDERS

The Board recognises the importance of maintaining clear, timely and effective communication with the Shareholders and investors of the Company. Therefore, the Company is committed to maintaining a high degree of transparency to ensure the investors and the Shareholders receiving accurate, clear, comprehensive and timely information of the Group by the publication of annual reports, interim reports, announcements and circular. The Company also publishes all corporate correspondence on the Company’s website [www.ci123.com](http://www.ci123.com). The Board maintains regular dialogues with institutional investors and analysts from time to time to keep them informed of the Company’s strategies, operations, management and plans. The Company also encourages Shareholders’ active participation in annual general meetings and other general meetings or other proper means. As such, the Company must send notices to Shareholders for convening of annual general meetings not less than twenty-one (21) days and twenty (20) clear days before the meeting and not less than fourteen (14) days and ten (10) clear days for all other general meetings including extraordinary general meeting. Members of the Board and of the various Board committees will attend the annual general meeting of the Company and answer questions raised during the meeting. The Company’s external auditor will also attend the annual general meeting to answer questions relating to the conduct of the audit, the auditor’s report and auditor independence. The Company’s Shareholders may also propose candidates for election as a Director of the Company according to the procedures set out in the Company Website.

# CORPORATE GOVERNANCE REPORT

Separate resolutions would be proposed at the general meeting on each substantially separate issue. The chairman of the general meetings of the Company would explain the procedures for conducting poll before putting a resolution to vote. Subject to any special rights or restrictions as to voting for the time being attached to any shares by or in accordance with these Articles, at any general meeting on a poll every Member present in person or by proxy or, in the case of a Member being a corporation, by its duly authorised representative shall have one vote for every fully paid share of which he is the holder but so that no amount paid up or credited as paid up on a share in advance of calls or instalments is treated for the foregoing purposes as paid up on the share. A resolution put to the vote of a meeting shall be decided by way of a poll. An external scrutineer will be appointed to monitor and count the votes cast by poll. The results of the voting by poll will be declared at the meeting and published on the websites of The Stock Exchange of Hong Kong Limited and the Company respectively.

## SHAREHOLDERS' RIGHTS

### **Procedures for Shareholders to convene an extraordinary general meeting and put forward proposals at general meetings**

Pursuant to Article 58 of the Articles of Association, the Board may convene an extraordinary general meetings whenever it thinks fit. Any one or more Members holding at the date of deposit of the requisition no less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Secretary of the Company, to require an extraordinary general meeting to be convened by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two (2) months after the deposit of such requisition. If within twenty-one (21) days of such deposit the Board fails to proceed to convene such meeting, the requisitionist(s) himself (themselves) may do so in the same manner, and all reasonable expenses incurred by the requisitionist(s) as a result of the failure of the Board shall be reimbursed to the requisitionist(s) by the Company. Shareholders who wish to propose a resolution may request the convening of a general meeting of Shareholders and submit a resolution at the meeting in accordance with the above requirements and procedures.

### **Procedures for Shareholders to send their enquiries and concerns to the Board**

Shareholders may send their enquiries and concerns to the Board by addressing them to Mr. Zhang Lake Mozi, the company secretary of the Company via following:

Recipient: Mr. Zhang Lake Mozi

Address: Unit 1905, China Resources Building, 26 Harbour Road, Wanchai, Hong Kong

Telephone number: +852 3742 7101

Fax number: +852 3153 4867

The company secretary of the Company is responsible for forwarding communications relating to matters within the Board's direct responsibilities to the Board and communications relating to ordinary business matters, such as suggestions and inquiries, to the chief executive officer of the Company.

# CORPORATE GOVERNANCE REPORT

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## DIVIDEND POLICY

Pursuant to Code Provision E.1.5 of the CG Code, the Company should have a policy on payment of dividends.

The Company has formulated its dividend policy. Any final dividends declared by the Company must be approved by an ordinary resolution of the Shareholders at a general meeting and must not exceed the amount recommended by the Board. The Board may from time to time pay to the Shareholders such interim dividends. The proposed declaration of dividends will be at the discretion of our Directors and will depend on our earnings, financial condition, capital requirements, surplus and any other factors that our Directors may consider relevant. The declaration and payment of the dividend is also subject to any restrictions under the Companies Law of the Cayman Islands and the Articles of Association. The Dividend Policy will be reviewed and revised from time to time by the Board when necessary and there can be no assurance that dividends will be paid in any particular amount for any given period. Shareholders and potential investors are advised to exercise caution when dealing in the shares of the Company.

## CONSTITUTIONAL DOCUMENTS

There was no significant change in the Articles of Association for the year ended 31 December 2020.



# DIRECTORS' REPORT

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The Directors are pleased to present their report and audited accounts of the Group for the year ended 31 December 2020.

## PRINCIPAL ACTIVITIES

The principal activity of the Company is investment holding. The principal activities of its subsidiaries are set out in note 1 to the financial statements.

## BUSINESS REVIEW

Detailed business review and future development of business is set out in the sections of "Chairperson's Statement" and "Management Discussion and Analysis" of this annual report. Relevant review and discussions form part of this directors' report. As far as the Board is aware, the Company and its subsidiaries have complied in material respects with the relevant laws and regulations that have a significant impact on their business and operation. An analysis of the Group's performance during the year using financial key performance indicators is set out in the section of "Management Discussion and Analysis" of this annual report.

## USE OF PROCEEDS

The Company's net proceeds from the Placing (the "Net Proceeds") amounted to approximately HK\$276.4 million after taking into account the partial exercise of the over-allotment option (the "Over-allotment Option") in connection with the Listing (the "Over-allotment Option"). For the year ended 31 December 2020, the Group had utilised approximately HK\$235 million of the Net Proceeds. The unutilised Net Proceeds in the amount of approximately HK\$41.4 million has been deposited in banks.

The Company has adjusted the allocation of the Net Proceeds a few times after Listing. Reference is made to the announcement of the Company dated 3 July 2018 for the latest proposed allocation of the Net Proceeds. As disclosed in the announcement of 3 July 2018, HK\$166.6 million of the Net Proceeds is allocated for acquisition of or investment in companies engaging in CBM and family related business chain and related technology research and development.

## DIRECTORS' REPORT

Details of the original allocation of net proceeds set out in the prospectus and the revised allocation of net proceeds of the Company as at the date of this report as follows:

Use of Net Proceeds	Original	Revised	Revised	Revised	Revised	Utilized	Unutilized	Expected
	Allocation	Allocation	Allocation	Allocation	Allocation	Amount	Amount	timetable for
	as at	as at	as at	as at	as at	as at	as at	the utilization
	2016	2017	2018	2018	2018	31 December	31 December	of the
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	remaining
								net proceeds
Strengthening research and development capabilities	55.3	52.8	52.8	44.8	-	-	-	-
Enhancing the user base and Internet traffic of our Platform	55.3	49.6	49.6	49.6	-	-	-	-
Developing our e-commerce business and related O2O business	55.3	44.9	44.9	-	-	-	-	-
Acquisition of or investment in other companies engaging in O2O and CBM related businesses	55.3	19.3	19.3	-	-	-	-	-
Enhancing marketing and promotional services	27.6	24.9	24.9	24.9	24.9	24.9	-	-
Working capital and other general corporate purposes	27.6	24.9	24.9	24.9	24.9	24.9	-	-
Providing loan facilities	-	60.0	-	-	-	-	-	-
Acquisition of property or land for the construction of the Company headquarters	-	-	60.0	60.0	60.0	18.6	41.4	expected in 2023
Acquisition of or investment in companies engaging in CBM and family related business chains and companies engaging in related technology research and development	-	-	-	72.2	166.6	166.6	-	-
Total	276.4	276.4	276.4	276.4	276.4	235	41.1	-

As disclosed in the announcements of the Company dated 15 December 2017 and 28 September 2018, the Group has been in discussions with Management Committee of the Software Valley of Nanjing, the PRC regarding the acquisition of land for its headquarters. As disclosed in the announcements of the Group dated 27 December 2019, Nanjing Wanhui, an indirect wholly-owned subsidiary of the Company, has entered into the Development Entrustment Agreement with Nanjing Ningnan Real Estate Development pursuant to which Nanjing Ningnan Real Estate Development shall mainly (i) assist Nanjing Wanhui in acquisition of land use right of the Target Land from Nanjing Planning and Natural Resources Bureau; and (ii) construct and develop the Target Land as the Group's new headquarters in the PRC. The consideration of approximately RMB54.3 million (equivalent to approximately HK\$60.3 million) includes the costs of the acquisition, construction and development of the Target Land.

## DIRECTORS' REPORT

The amount of the consideration to be paid by Nanjing Wanhui will be satisfied mainly by the net proceeds from the Placing allocated for acquiring property or land for the construction of the headquarters of the Company, with any remaining amount by the Group's internal resources. In 2019, Nanjing Wanhui has paid a land premium of RMB5.34 million (equivalent to approximately HKD6.0 million) to Nanjing Bureau of Finance. During 2020, a total of construction fees and various government administrative fees and taxes of RMB10.6 million (approximately HKD12.6 million) were paid. The remaining portion of the allocated fund has not been utilised. The Company has obtained the construction land planning permit issued by Nanjing Planning and Natural Resources Bureau on 9 December 2020. The Company expects to obtain the land certificate during 2021.

According to the Development Entrustment Agreement, the planned construction area in the Nanyuan Area, the Software Valley of Nanjing, the PRC has been approved by the government authority, spanning to existing Mading Road (馬定路) to the north, existing Meiyuan South Road (梅苑南路) to the west, existing Second Passage of Lukou Airport (祿口機場二通道) to the east and Dazhou Road (大周路) to the south. The Target Land is located at Nanyuan Area, the Software Valley of Nanjing, the PRC, with a site area of approximately 3,210 sq.m. and a total floor area of approximately 8,358 sq.m. It is expected that the construction work will be completed in 2022, subject to the actual progress of such construction work. The Group is currently leasing properties for its own use as offices. The Directors consider that the development of the Target Land as the Group's new headquarters will benefit the Group in saving rental expenses. The Company may consider renting out the remaining premises for rental returns.

### SUMMARY FINANCIAL INFORMATION

A summary of the published results, assets and liabilities of the Group for the last five financial years is set out on page 184 of the annual report. The summary does not form part of the audited financial statements.

### RESULTS AND DIVIDEND

The Group's results for the year ended 31 December 2020 are set out in the consolidated financial statement of the report.

No interim dividend was paid by the Company during the financial year of 2020.

The Board does not recommend the payment of a final dividend for the twelve months ended 31 December 2020 (twelve months ended 31 December 2019: nil).

### ANNUAL GENERAL MEETING

The 2020 AGM of the Company will be held on 11 June 2021 (Friday). The notice of the AGM and other relevant documents will be published and despatched to the shareholders of the Company in due course in the manner prescribed by the Listing Rules.

### CLOSURE OF REGISTER OF MEMBERS

For determining the entitlement to attend and vote at the AGM, the transfer books and register of members of the Company will be closed from 8 June 2021 (Tuesday) to 11 June 2021 (Friday), both days inclusive, during which period no transfer of Shares can be registered. In order to qualify for attending and voting at the AGM, all shares transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Tricor Investor Services Limited, at 54th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong not later than 4:30 p.m. on 7 June 2021 (Monday).

# DIRECTORS' REPORT

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## PROPERTY, PLANT AND EQUIPMENT

Details of the movement in the Group's property, plant and equipment during the Year are set out in note 14 to the financial statements.

## BANK BORROWINGS

Particulars of the bank borrowings of the Group as at 31 December 2020 are set out in note 28 to the financial statements.

## SHARE CAPITAL

Details of the movement in the Company's share capital during the Year are set out in note 30 to the financial statements.

## PRE-EMPTIVE RIGHTS

There are no provisions for pre-emptive rights under the Articles of Association or the laws of the Cayman Islands which would oblige the Company to offer new shares on a pro rata basis to existing Shareholders of the Company.

## PURCHASE, SALE OR REDEMPTION OF LISTED SECURITIES OF THE COMPANY

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed securities during the Year.

## RESERVES

Details of the movement in reserves of the Company and the Group during the Year are set out in note 40 and consolidated statement of changes in equity.

## DISTRIBUTABLE RESERVES

As at 31 December 2020, the Company's reserves that are available for distribution, calculated in accordance with the Companies Law, amounted to approximately RMB186.1 million (2019: RMB190.7 million).

## SUBSEQUENT EVENT — CONVERTIBLE NOTES

The completion of the issuance of the Convertible Notes of the Company in the aggregate principal amount of HK\$35,000,000 took place on 29 March 2021. The net proceeds of the issue of the Convertible Notes, after deduction of expenses, are approximately HK\$34.3 million and the Company intends to use the net proceeds for business expansion and investments in technology, direct to consumer and advertising verticals related to the mother-child industry, backend technology enhancement, marketing expenses and general working capital purposes. Further details of such subscription are set out in the Company's announcement dated 9 February 2021, 15 February 2021 and 29 March 2021. Details of the subsequent event of the Group are set out in note 41 to the consolidated financial statements attached to this annual report.

# DIRECTORS' REPORT

## DIRECTORS

The Directors as of 31 December 2020 and up to the date of this report are:

### Executive Directors

Mr. Zhang Lake Mozi (*Chairperson*)<sup>2</sup>

Mr. Cheng Li

Mr. Hu Qingyang

### Non-executive Directors

Ms. Li Juan<sup>1</sup>

Mr. Wu Haiming

Mr. Zhang Haihua<sup>3</sup>

Mr. Hsieh Kun Tse<sup>4</sup>

### Independent non-executive Directors

Mr. Wu Chak Man

Mr. Zhao Zhen

Mr. Ge Ning

Notes:

- (1) Ms. Li Juan has resigned as the chairperson of the Board on 31 July 2020.
- (2) Mr. Zhang Lake Mozi has been appointed as the chairperson of the Board on 31 July 2020.
- (3) Mr. Zhang Haihua has been appointed as a non-executive Director on 31 July 2020.
- (4) Mr. Hsieh Kun Tse has resigned as a non-executive Director on 31 July 2020 to better focus on his other business engagements.

Pursuant to the Articles of Association, four Directors of the Company, including Mr. Wu Chak Man, Mr. Zhao Zhen, Mr. Ge Ning and Mr. Zhang Haihua shall retire at the 2020 AGM and, being eligible, offer themselves for re-election at the 2020 AGM.

## DIRECTORS' SERVICE CONTRACTS

Each of the executive Directors and non-executive Directors has entered into a service contract with the Company for an initial term of three years commencing from 8 July 2015, which will continue therefore until terminated by not less than three months' notice in writing served by either party on the other.

Each of the independent non-executive Directors has entered into a letter of appointment with the Company for an initial term of three years commencing from 8 July 2015, which will continue therefore until terminated by not less than three months' notice in writing served by either party on the other.

Mr. Zhang Lake Mozi has been appointed as the chairperson of the Board on 31 July 2020. He has not entered into a new appointment letter with the Company. His service contract with the Company will continue.

Ms. Li has resigned as the chairperson of the Board on 31 July 2020. She has not entered into a new appointment letter with the Company. Her service contract with the Company will continue.

## DIRECTORS' REPORT

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Mr. Zhang Haihua has entered into a service contract with the Company for a term of three years commencing from 31 July 2020, which will continue thereafter unless and until terminated by not less than three months' notice in writing served by either party to the other. Mr. Zhang will hold office until the first general meeting of the Company after his appointment and be eligible for re-election in accordance with the Articles of Association.

Mr. Hsieh Kun Tse has entered into a service contract with the Company for a term of three years commencing from 11 February 2015, which will continue thereafter. His service contract with the Company was terminated by his resignation letter with effect from 31 July 2020.

Save as disclosed above, none of the Directors who proposed to be re-elected at the forthcoming annual general meeting of the Company has entered into a service contract that are not determinable within one year without payment of compensation (other than statutory compensation).

### DIRECTORS' MATERIAL INTERESTS IN TRANSACTIONS, ARRANGEMENTS AND CONTRACTS

Save as disclosed in the section headed "Connected Transactions" of this report and note 35 (Related Party Transactions) to the financial statements, no Director nor any entity related to the Directors had a material interest, either directly or indirectly, in any transactions, arrangements and contract of significance to the business of the Group to which the Company, its holding company, or any of its subsidiaries or fellow subsidiaries was a party during the Year.

### DIRECTORS' RIGHT TO ACQUIRE SHARES OR DEBENTURE

At no time during the Year were rights to acquire benefits by means of the acquisition of shares in or debentures of the Company granted to any Directors or their respective spouse or children under 18 years of age, or were any such rights exercised by them, or was the Company, its holding company, or any of its subsidiaries and fellow subsidiaries a party to any arrangement to enable the Directors to acquire such rights in any other body corporate.

# DIRECTORS' REPORT

## DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND/OR SHORT POSITIONS IN THE SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY OF ITS ASSOCIATED CORPORATION

As at 31 December 2020, interests and short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) held by the Directors and chief executives of the Company which have been notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have under such provisions of the SFO) or have been entered in the register maintained by the Company pursuant to Section 352 of the SFO, or otherwise have been notified to the Company and the Hong Kong Stock Exchange pursuant to Appendix 10 of the Listing Rules are as follows:

### LONG POSITIONS IN THE SHARES OF THE COMPANY

Name of Director	Nature of Interest	Number of Shares or Underlying Shares	Approximate Percentage of Shareholding
Ms. Li Juan <sup>(1)</sup>	Interest in a controlled corporation	409,200,000	
	Interest of concert party	120,000,000	
	Total:	529,200,000	51.60%
Mr. Wu Haiming <sup>(1)</sup>	Interest of spouse	529,200,000	51.60%
Mr. Cheng Li <sup>(2)</sup>	Interest in a controlled corporation	120,000,000	
	Interest of concert party	409,200,000	
	Total:	529,200,000	51.60%

Notes:

- (1) Each of Loyal Alliance Management Limited ("Loyal Alliance") and Prime Wish Holdings Limited ("Prime Wish") is directly and wholly owned by Ms. Li Juan, who is therefore deemed to be interested in 193,200,000 shares and 216,000,000 shares held by Loyal Alliance and Prime Wish respectively. Ms. Li Juan and Mr. Cheng Li, who held 120,000,000 shares through his wholly owned Company, Victory Glory Holdings Limited entered into an acting in concert party agreement dated 19 June 2015, and are therefore deemed to be interested in the interests of each other. Mr. Wu Haiming, a non-executive Director, is the spouse of Ms. Li Juan, and therefore is deemed to be interested in the interests of Ms. Li Juan.
- (2) Victory Glory Holdings Limited ("Victory Glory") is directly and wholly owned by Mr. Cheng Li, who is therefore deemed to be interested in all the shares held by Victory Glory. Ms. Li Juan and Mr. Cheng Li entered into an acting in concert party agreement dated 19 June 2015, and are therefore deemed to be interested in the interests of each other.

# DIRECTORS' REPORT

## INTERESTS IN OTHER MEMBERS OF THE GROUP (LONG POSITIONS)

Name of Director	Name of Subsidiary	Nature of Interest	Approximate Percentage of Shareholding
Ms. Li Juan <sup>(1)</sup>	Nanjing Xihui Information Technology Company Limited* (南京矽滙信息技術有限公司) ("Nanjing Xihui") <sup>(2)</sup>	Beneficial owner	85%
	Nanjing Xinchuang Micro Machinery and Electronic Technology Company Limited* (南京芯創微機電技術有限公司) ("Nanjing Xinchuang") <sup>(2)</sup>	Beneficial owner	85%
Mr. Wu Haiming <sup>(1)</sup>	Nanjing Xihui <sup>(2)</sup>	Interest of spouse	85%
	Nanjing Xinchuang <sup>(2)</sup>	Interest of spouse	85%
Mr. Cheng Li	Nanjing Xihui <sup>(2)</sup>	Beneficial owner	15%
	Nanjing Xinchuang <sup>(2)</sup>	Beneficial owner	15%

Notes:

(1) Mr. Wu Haiming, a non-executive Director, is the spouse of Ms. Li Juan, and therefore deemed to be interested in the interests of Ms. Li Juan.

(2) Pursuant to the contractual arrangement, each of Nanjing Xinchuang and Nanjing Xihui is deemed to be a wholly owned subsidiary of the Company.

Save as disclosed above, as at 31 December 2020, none of the Directors nor chief executives of the Company held an interest or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) that was required to be notified to the Company and the Hong Kong Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which were taken or deemed to have under such provisions of the SFO) or were recorded pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Hong Kong Stock Exchange pursuant to the required standard of dealings by Directors pursuant to Appendix 10 of the Listing Rules.



# DIRECTORS' REPORT

## SUBSTANTIAL SHAREHOLDERS' AND OTHER PERSONS' INTERESTS AND/OR SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES OF THE COMPANY

So far as the Directors are aware, as at 31 December 2020, the following persons (not being Directors or chief executives of the Company) have or be deemed or taken to have interests and/or short positions in the shares or the underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which would be recorded in the register required to be kept under Section 336 of the SFO:

### LONG POSITIONS IN THE SHARES OF THE COMPANY

Name	Nature of Interest	Number of Shares or Underlying Shares	Approximate Percentage of Shareholding
Loyal Alliance <sup>(1)</sup>	Beneficial owner	193,200,000	18.84%
Prime Wish <sup>(1)</sup>	Beneficial owner	216,000,000	21.06%
Victory Glory <sup>(2)</sup>	Beneficial owner	120,000,000	11.70%
Properous Commitment <sup>(3)</sup>	Beneficial owner	51,600,000	5.03%
TMF Trust (HK) Limited <sup>(3)</sup>	Trustee	51,600,000	5.03%

Notes:

- (1) Each of Loyal Alliance and Prime Wish is directly and wholly owned by Ms. Li Juan.
- (2) Victory Glory is directly and wholly owned by Mr. Cheng Li.
- (3) Properous Commitment is directly held by TMF Trust (HK) Limited, a professional trustee engaged by the Company for the operation of the Share Award Plan.

Save as disclosed above, as at 31 December 2020, no person, other than the Directors of the Company whose interests and short positions are set out in the section headed "Directors' and Chief Executives' Interests and/or Short Positions in the Shares, Underlying Shares and Debentures of the Company or any of its Associated Corporation" above, had registered an interest or a short position in the shares or underlying shares of the Company as recorded in the register of interests required to be kept pursuant to Section 336 of the SFO.

### EQUITY-LINKED AGREEMENTS

Save for the Share Option Scheme and Share Award Plan as set out in this annual report, no equity-linked agreements were entered into by the Group, or subsisted during the year ended 31 December 2020.

# DIRECTORS' REPORT

## SHARE AWARD PLAN

As stated in the Prospectus, the Company adopted a share award plan (the "Plan") within 12 months from the Listing Date, so as to recognize and appreciate the contribution of all qualified employees towards the growth and development of the Group. The Board has adopted the Plan on 6 July 2016. Mr. Hsieh Kun Tse, the former non-executive Director of the Company, has transferred the entire issued share capital of Properous Commitment Holdings Limited ("Properous Commitment") which in turn holds 51,600,000 of the Shares of the Company, to the trustee at nil consideration on 8 September 2016. The trustee will hold on trust the award Shares for the benefit of the selected employees in accordance to the terms of the trust deed, until such award Shares are vested in the relevant selected employees in accordance with this Plan.

The plan is discretionary-based, and the Board has authorized the Share Award Plan Committee to manage the Plan, members of which include the Controlling Shareholder and executive Director Mr. Cheng Li, and the independent non-executive Director Mr. Ge Ning. Subject to the requirements of the Main Board Listing Rules and all applicable laws from time to time, the Share Award Plan Committee shall make recommendations for the Board's approval. The Share Award Plan Committee shall be responsible for the administration of the Plan as well as communication with the trustee and the selected employees, including but not limited to the allocation of the award Shares to the selected employees upon obtaining such approval/authorization from the Board, and purchasing the award Shares on the market, as well as transferring the vested Shares to the selected employees. Before the vesting date, the selected employees have no right or interest in the award Shares (including the right to the dividends).

The maximum number of award Shares shall not exceed 10% of the issued share capital of the Company (including new Shares and existing Shares) from time to time, whereas the maximum number of Shares to be granted to a selected employee shall not exceed one percent (1%) of the issued share capital of the Company from time to time. The Directors have confirmed that the Company does not currently intend to issue any new Shares under the Plan. If new shares are to be issued under the Plan and assuming there are no existing shares to be used under the Plan, the maximum number of new shares to be issued will be 50,966,200 Shares as at the date of this report (taking into account of the current issued share capital of 1,025,662,000 Shares and 51,600,000 Shares held by Properous Commitment), representing approximately 4.97% of the existing issued share capital of the Company. The Company will seek a specific mandate in this regard as the grantees may be connected persons of the Company.

The Plan shall have valid and effect for ten years from the date of adoption to 5 July 2026. As at the date of this report, no Shares have been granted to qualified employees under the Plan.

For details of the Plan, please refer to the announcements of the Company dated 7 July 2016 and 14 July 2016 respectively. So far as the Directors are aware, Properous Commitment and TMF Trust (HK) Limited have complied with the terms of trust deed as at the date of this report.

## SHARE OPTION SCHEME

The Company adopted a share option scheme on 19 June 2015 (the "Share Option Scheme") for the purpose of providing incentive or rewarding eligible persons (including the Directors or employees (whether full time or part time), consultants or advisors of our Group) for their contribution to, and continuing efforts to promote the interests of our Group and for such other purposes as the Board may approve from time to time. No share option has been granted under the Share Option Scheme since its adoption by the Company.

The Share Option Scheme became effective on the date of the Company's listing (8 July 2015) and, unless otherwise cancelled or amended, will remain in force for 10 years from that date.

## DIRECTORS' REPORT

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The maximum number of shares which may be issued upon exercise of all options granted and to be granted under the Share Option Scheme is 100,000,000 shares, representing 10% of the shares of the Company in issue as at the date of adoption of the Share Option Scheme and 9.75% of the shares of the Company in issue as at the date of this annual report. The maximum number of shares issuable under share options granted to each eligible participant in the Share Option Scheme (including both exercised and outstanding options) within any 12-month period is limited to 1% of the shares of the Company in issue. Any grant or further grant of share options in excess of this limit is subject to Shareholders' approval in a general meeting. A grant of share options under the Share Option Scheme to a Director, chief executive or substantial Shareholder of the Company, or to any of their associates, is subject to approval in advance by the independent non-executive Directors (excluding any independent non-executive Director who is the grantee of the Option). In addition, any share options granted to a substantial Shareholder or an independent non-executive Director of the Company, or to any of their associates, which would result in the shares issued and to be issued, upon exercise of all options already granted and to be granted (including options exercised, cancelled and outstanding), to such person in the 12-month period up to and including the date of the grant in excess of 0.1% of the shares of the Company in issue and with an aggregate value (based on the closing price of the Company's shares at the date of grant) in excess of HK\$5,000,000, are subject to Shareholders' approval in advance at a general meeting.

The offer of a grant of share options may be accepted within 30 days from the date of offer upon payment of a nominal consideration of RMB1 in total by the grantee. The exercise period of the share options granted is determined by the Directors, save that such a period shall not be more than 10 years from the date of offer of the share options and subject to the provisions for early termination as set out in the Share Option Scheme. There is no requirement of a minimum period for which an option must be held before it can be exercised.

The exercise price of the share options shall be not less than the highest of (i) the Hong Kong Stock Exchange closing price of the Company's shares on the date of offer of the share options, which must be a date on which the Hong Kong Stock Exchange is open for business of dealing in securities; (ii) the average Hong Kong Stock Exchange closing price of the Company's shares for the five trading days immediately before the date of offer; and (iii) the nominal value of the Company's share as at the date of offer.

No share options were granted from the date of adoption to the year ended 31 December 2020 and no share options were outstanding under the Scheme accordingly.

## COMPLIANCE WITH QUALIFICATION REQUIREMENTS AND LAWS AND REGULATIONS

The Group's primary business is considered to be value-added telecommunications services, a sector where foreign investment is subject to significant restrictions under the present PRC laws and regulations. Accordingly, with the restriction of the current PRC laws and regulations and the implementation of local competent authorities, the Company cannot acquire Nanjing Xihui and Nanjing Xinchuang, which hold certain licenses and permits required for our primary business. As a result the Group entered into a series of contractual arrangement with Nanjing Xihui and Nanjing Xinchuang and their respective registered shareholders (the "Structured Contracts") in order to conduct the said business, and to assert management control over the operations of and enjoy the economic benefits derived from Nanjing Xihui and Nanjing Xinchuang. For details of the Contractual Arrangement, please refer to the section headed "Contractual Arrangement" of this annual report.

In addition, under the current PRC laws and regulations, a foreign investor wishing to acquire any equity interest in a value-added telecommunications business in the PRC must also demonstrate a good track record and operating experience in providing value-added telecommunications services overseas ("Qualification Requirements").

## DIRECTORS' REPORT

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As far as the Directors are aware, as at the date of this report, the Company has taken all reasonable steps to ensure that such Qualification Requirements are met if and when the PRC laws and competent authorities substantially allow foreign investors to invest in value-added telecommunications services in the PRC. The Company will continue to communicate with the relevant governmental authorities and provide updates where necessary.

Due to the nature of our business, the Company is significantly affected by PRC laws and regulations, including laws and regulations of telecommunications services, those relevant to advertising service, information security and privacy protection as well as intellectual property rights. As far as the Directors are aware, the Company had no material breach of any relevant laws and regulations or received any legal litigation in 2020. The Company reduced its potential legal risk through different management and monitoring systems, such as regular review of the effectiveness of internal control system, defined duty division and provided training to employees and management related to such laws and regulations and recruit legal adviser as professional consultant.

### CONTRACTS WITH CONTROLLING SHAREHOLDERS

No contract of significance has been entered into between the Company or any of its subsidiaries and the Controlling Shareholders during the year ended 31 December 2020.

### DEED OF NON-COMPETITION

The Controlling Shareholders of the Company, namely Ms. Li Juan, Mr. Cheng Li, Mr. Wu Haiming, Loyal Alliance Management Limited, Prime Wish Holdings Limited and Victory Glory Holdings Limited (the "Controlling Shareholders") have entered into a deed of non-competition (the "Deed of Non-Competition") on 19 June 2015. Pursuant to the Deed of Non-Competition, each of the Controlling Shareholders will not and will procure each of their respective close associates not to, directly or indirectly participate in, or hold any right or interest, or otherwise be involved in any business which may be in competition with our businesses. Relevant information on the Deed of Non-Competition was set out in the section headed "Relationship with our Controlling Shareholders" in the Prospectus and the Deed of Non-Competition became effective since the Listing Date.

The Company has received confirmations from the Controlling Shareholders of their compliance with the terms of the Deed. The Controlling Shareholders declared that they have fully complied with the Deed of Non-Competition for the Year. The independent non-executive Directors have reviewed the confirmations from the Controlling Shareholders and concluded that the Deed of Non-Competition has been complied with and has been effectively enforced.

### DIRECTORS, CONTROLLING SHAREHOLDERS AND SUBSTANTIAL SHAREHOLDERS' INTEREST IN COMPETING BUSINESS

None of the Directors, Controlling Shareholders and substantial Shareholders or their respective associate had material interest in any business that competes or competed or is or was likely to compete, either directly or indirectly, with the Group's business at any time during the year ended 31 December 2020.

# DIRECTORS' REPORT

## CONNECTED TRANSACTIONS

As disclosed in the section headed "Contractual Arrangement" of this annual report, the business operations of the PRC Contractual Entities constitute a business restricted to foreign investment in the PRC, therefore, we cannot directly acquire equity interests in the PRC Contractual Entities. As a result, our Group has entered into Structured Contracts narrowly tailored to provide our Group with control over the PRC Contractual Entities and grant our Group the right to acquire the equity interests of the PRC Contractual Entities when and to the extent permitted by the PRC laws and regulations. Under the Contractual Arrangement, our Group supervises and controls the business operations of the PRC Contractual Entities and derives economic benefit from the PRC Contractual Entities.

The independent non-executive Directors of the Company have, for the purpose of Rule 14A.55 of the Listing Rules, reviewed the continuing connected transactions set out above and confirmed that these continuing connected transactions have been entered into by the Group (i) in the ordinary and usual course of its business; (ii) on normal commercial terms or better; and (iii) according to the agreements governing such transactions on terms that are fair and reasonable and in the interests of the Shareholders as a whole.

Moreover, our independent non-executive Directors have reviewed the Contractual Arrangement and confirmed that: (i) the transactions carried out during the year ended 31 December 2020 have been entered into in accordance with the relevant provisions of the Contractual Arrangement so that the revenue generated by the PRC Contractual Entities have been mainly retained by our Group; and (ii) no dividends or other distributions have been made by the PRC Contractual Entities to the holders of its equity interests which are not otherwise subsequently assigned or transferred to our Group.

Baker Tilly Hong Kong Limited, the Company's auditor, were engaged to report on the Group's Continuing Connected Transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter on Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. After performing the procedure related to continuing connected transactions, Baker Tilly Hong Kong Limited confirmed that:

Based on the foregoing, in respect of the disclosed continuing connected transactions:

- a. nothing has come to our attention that causes us to believe that the disclosed continuing connected transactions have not been approved by the Company's board of directors.
- b. nothing has come to our attention that causes us to believe that the transactions were not entered into, in all material respects, in accordance with a series of contractual arrangements disclosed in the section "Contractual Arrangements" of the prospectus of the Company dated 30 June 2015 governing such transactions.
- c. nothing has come to our attention that causes us to believe that the transactions were not entered into, in all material respects, in accordance with a business cooperation agreement entered by a subsidiary of the Company, Xibai (Nanjing) Information Technology Company Limited ("Nanjing Xibai") with Nanjing Xihui Information Technology Company Limited ("Nanjing Xihui"), Nanjing Xinchuang Micro Electromechanical Technology Company Limited ("Nanjing Xinchuang") and the relevant shareholders, Ms. Li Juan and Mr. Cheng Li, on 12 September 2017 governing such transactions.
- d. nothing has come to our attention that causes us to believe that the dividends or other distributions has been made by Nanjing Xihui and Nanjing Xinchuang to the holders of its equity interest which are not otherwise subsequently assigned or transferred to the Group.

# DIRECTORS' REPORT

Baker Tilly Hong Kong Limited have issued their letter containing their findings and conclusions in respect of the Continuing Connected Transactions in accordance with Rule 14A of the Listing Rules. A copy of the auditor's letter has been provided by the Company to the Stock Exchange.

## CONTRACTUAL ARRANGEMENT

Nanjing Xihui is deemed to be a wholly-owned subsidiary of our Company pursuant to the Contractual Arrangement and is principally engaged in the provision of marketing and promotional services and the licensing of smart-hardware devices. It was established as a limited liability company in the PRC on 24 May 2013.

Nanjing Xinchuang is deemed to be a wholly-owned subsidiary of our Company pursuant to the Contractual Arrangement and is principally engaged in the provision of marketing and promotional services and e-commerce business. It was established as a limited liability company in the PRC on 14 April 2005.

Summary of the information in relation to the Contractual Arrangement and the Operating Companies are as follows.

### 1. The PRC Contractual Entities (Nanjing Xihui and Nanjing Xinchuang)

#### 1.1 Information on the Operating Companies and their Registered Owners

Nanjing Xinchuang and Nanjing Xihui are deemed to be the wholly-owned subsidiaries of the Company pursuant to the Contractual Arrangement.

The registered shareholders of Nanjing Xinchuang and Nanjing Xihui are Ms. Li Juan and Mr. Cheng Li, holding 85% and 15% of their interest respectively (the "Relevant Shareholders").

#### 1.2 Business Overview of the Operating Companies

Nanjing Xihui is principally engaged in the provision of marketing and promotional services the licensing of smart-hardware devices.

Nanjing Xinchuang is principally engaged in the provision of marketing and promotional services and e-commerce business.

The PRC Contractual Entities hold certain licences and permits required for the operation of abovementioned principal business (including the value-added telecommunications business operation Licence(s); referred to as the "Internet Content Provider Licence(s)" ("ICP Licence(s)"). Our WFOE, namely Nanjing Xibai ("Contractual Control Entities"), entered into the Contractual Arrangement with our PRC Contractual Entities and the Relevant Shareholders (being the registered shareholders of our PRC Contractual Entities) in order to conduct the Principal Business in the PRC and to assert management control over the operations of, and enjoy all economic benefits of, each of our PRC Contractual Entities.

Pursuant to the Special Administrative Measures (Negative List) for the Access of Foreign Investment (2020) (外商投資准入特別管理措施(負面清單)(2020年)) promulgated by the National Development and Reform Commission and the MOFCOM on 23 June 2020, which took effect on 23 July 2020, foreign equity share in a value-added telecommunications business shall not exceed 50% (excluding e-commerce, multi-party domestic communication, store and forward, call center).

# DIRECTORS' REPORT

We are primarily engaged in operation of online platform focusing on the CBM market (the "Principal Business"), which is considered to be value-added telecommunications services, a sector where foreign investment is subject to significant restrictions under PRC laws and regulations. Accordingly, we cannot acquire equity interest in the PRC Contractual Entities, which hold certain licences and permits required for the operation of our Principal Business.

As a result, our Contractual Control Entities, entered into the Contractual Arrangement with our PRC Contractual Entities and the Relevant Shareholders (being the registered shareholders of our PRC Contractual Entities) in order to conduct the Principal Business in the PRC and to implement management control over the operations of, and enjoy all economic benefits of, each of our PRC Contractual Entities. Pursuant to the Contractual Arrangement, all substantial and material business decisions of the PRC Contractual Entities will be instructed and supervised by our Group, through the Contractual Control Entities, and all risks arising from the business of the PRC Contractual Entities are also effectively borne by the Contractual Control Entities.

### 1.3 Summary of the Major Terms of the Structured Contracts under the Contractual Arrangement

#### *Business Cooperation Agreement*

Nanjing Xibai entered into a business cooperation agreement with Nanjing Xinchuang, Nanjing Xihui and the Relevant Shareholders on 30 December 2014 (the "Business Cooperation Agreement"), which was renewed by the Contractual Control Entities and Nanjing Xinchuang, Nanjing Xihui and the Relevant Shareholders on 12 September 2017, pursuant to which the Contractual Control Entities, our PRC Contractual Entities and the Relevant Shareholders agreed to enter into the Structured Contracts for the establishment of business cooperation among the parties and implementation of the Contractual Arrangement, and the Contractual Control Entities agreed to provide various services such as management consultancy, technology and software research and development, technical consultation, promotion planning and market promotion necessary for the operations of our PRC Contractual Entities and our PRC Contractual Entities agreed to pay service fees to the Contractual Control Entities according to the Structured Contracts.

The Business Cooperation Agreement provides, among others, that:

- each of our PRC Contractual Entities and the Relevant Shareholders has agreed, among others:
  - to follow recommendations of the Contractual Control Entities on the day-to-day management of our PRC Contractual Entities;
  - to cause persons recommended by the Contractual Control Entities to be elected as the board members or assume senior management positions of our PRC Contractual Entities; and
  - any dividends and other distributions of our PRC Contractual Entities payable to the Relevant Shareholders, shall be unconditionally paid to the Contractual Control Entities.
- each of our PRC Contractual Entities and the Relevant Shareholders has undertaken not to, without the prior written consent of the Contractual Control Entities or its designated person(s), among others:
  - engage in activities outside their normal business scopes or change their modes of business operation;
  - incur any indebtedness over a certain threshold amount;



## DIRECTORS' REPORT

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- remove or change the directors, supervisors or senior management of our PRC Contractual Entities or their subsidiaries;
- dispose of, transfer, lend, authorize the use of, or create any encumbrance over any material assets or rights of our PRC Contractual Entities or their subsidiaries to any third party other than the Contractual Control Entities or its designated person(s), or purchase any material assets or rights from any third party;
- dispose of any equity interest of our PRC Contractual Entities or their subsidiaries to any third party other than the Contractual Control Entities or its designated person(s), or alter their registered capitals or shareholding structures;
- alter the articles of association or business scope, or any important internal policies and rules of our PRC Contractual Entities or their subsidiaries;
- enter into any contract except those entered in the ordinary course of business;
- declare any dividend;
- conduct any activity which may adversely affect the ability of our PRC Contractual Entities or their subsidiaries to make payment to the Contractual Control Entities; and
- transfer any rights under the Business Cooperation Agreement or other underlying agreements to the Contractual Arrangement to, or enter into similar contractual arrangement with, any third party other than the Contractual Control Entities or its designated person(s).

The Business Operation Agreement became effective upon execution and shall, subject to the applicable PRC laws or regulations, be effective for an indefinite period unless (a) the Contractual Control Entities has acquired the entire equity interests or assets of our PRC Contractual Entities pursuant to its rights under the Exclusive Option Agreement; or (b) terminated unilaterally by the Contractual Control Entities by giving 30-day prior notice.

### *Exclusive Technology Service and Management Consultation Agreement*

Nanjing Xibai entered into an exclusive technology service and management consultation agreement with Nanjing Xinchuang and Nanjing Xihui on 30 December 2014 (the "Exclusive Technology Service and Management Consultation Agreement"), which was renewed by the Contractual Control Entities and Nanjing Xinchuang, Nanjing Xihui and the Relevant Shareholders on 12 September 2017, pursuant to which our PRC Contractual Entities agreed to engage the Contractual Control Entities as their exclusive provider of technical and management consulting services and other technology and consultancy services requested by our PRC Contractual Entities to support their operations from time to time to the extent permitted under PRC laws in exchange for service fees.

The technical services provided include:

- development of computer and mobile device software;
- webpages and websites design, monitoring, testing and debugging;



## DIRECTORS' REPORT

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- management of information systems;
- provision of technical supports;
- provision of technological consultation services;
- provision of technical training;
- engagement of technical staff to provide on-site technical guidance; and
- other technical services as reasonably requested by our PRC Contractual Entities.

The management consultation services provided include:

- formulation of management models and business plans;
- formulation of market development plans;
- provision of market information and customer resources information;
- market research and analysis;
- staff training;
- establishment of sales networks; and
- other services as reasonably requested by our PRC Contractual Entities.

The Exclusive Technology Service and Management Consultation Agreement also provides that the Contractual Control Entities has the exclusive proprietary rights to all intellectual property rights developed or created by the Contractual Control Entities or our PRC Contractual Entities during the performance of the Exclusive Technology Service and Management Consultation Agreement.

According to the Exclusive Technology Service and Management Consultation Agreement, our PRC Contractual Entities shall pay service fees to the Contractual Control Entities every six months as calculated by the Contractual Control Entities based on the financial conditions of our PRC Contractual Entities. In the premises of compliance with the PRC laws and regulations, the service fees are equal to the profits of our PRC Contractual Entities after deducting losses in previous years, necessary operating costs, expenses and taxes. The services fees are subject to the Contractual Control Entities's adjustment taking into account the actual situations of provision of services and our PRC Contractual Entities' operating status and development needs.

The Exclusive Technology Service and Management Consultation Agreement became effective upon execution and shall, subject to the applicable PRC laws or regulations, be effective for an indefinite period unless (a) the Contractual Control Entities's acquiring the entire equity interests or assets of our PRC Contractual Entities pursuant to its rights under the Exclusive Option Agreement; or (b) terminated unilaterally by the Contractual Control Entities by giving 30-day prior notice.

## DIRECTORS' REPORT

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### *Shareholders' Rights Entrustment Agreement*

Nanjing Xibai entered into a shareholders' rights entrustment agreement with Nanjing Xinchuang, Nanjing Xihui and the Relevant Shareholders on 30 December 2014 (the "Shareholders' Rights Entrustment Agreement"), pursuant to which the Relevant Shareholders irrevocably authorized Nanjing Xibai to exercise their shareholders' rights in our PRC Contractual Entities, including attending shareholders' meetings and exercising voting rights and dividend distribution rights. Nanjing Xibai is authorized to exercise any of the shareholders' rights without consulting or obtaining the consent of the Relevant Shareholders. Furthermore, Nanjing Xibai is entitled to authorize other individuals to exercise the shareholder's rights within the scope authorized by the Relevant Shareholders.

Pursuant to the Shareholders' Rights Entrustment Agreement, each of the Relevant Shareholders also entered into a power of attorney on the same date of the agreement (the "Powers of Attorney"). Pursuant to the Powers of Attorney, each of the Relevant Shareholders irrevocably appoints Nanjing Xibai or its designated persons to be appointed by it at its sole discretion to act as his/her/its exclusive attorney on his/her/its own behalf to exercise all rights in connection with matters concerning his/her/its rights as shareholder of our PRC Contractual Entities, including but not limited to:

- convening and attending shareholders' meetings of our PRC Contractual Entities, and exercising shareholder's voting rights with regard to all matters discussed and resolved during the shareholders' meetings;
- executing shareholders' meeting records, resolutions and other legal documents of our PRC Contractual Entities;
- directing the directors and legal representatives of our PRC Contractual Entities to act according to the intentions of Nanjing Xibai;
- exercising all other shareholders' rights under the constitutional documents of our PRC Contractual Entities;
- handling registration matters of our PRC Contractual Entities with the responsible registration authorities; and
- disposing and dealing with the equity interests of our PRC Contractual Entities held by the Relevant Shareholders.

The Shareholders' Rights Entrustment Agreement became effective upon execution and shall remain effective during the continuance of our PRC Contractual Entities. It shall be (a) automatically terminated upon Nanjing Xibai's acquiring the entire equity interests or assets of our PRC Contractual Entities pursuant to its rights under the Exclusive Option Agreement; or (b) terminated unilaterally by Nanjing Xibai by giving 30-day prior notice.

## DIRECTORS' REPORT

### *Equity Interest Pledge Agreement*

Nanjing Xibai, Nanjing Xinchuang, Nanjing Xihui and the Relevant Shareholders entered into equity interest pledge agreements on 30 December 2014 (the "Equity Interest Pledge Agreement"), pursuant to which the Relevant Shareholders granted a first priority of security interest in their respective interests in the registered capitals of our PRC Contractual Entities. Under the Equity Interest Pledge Agreement, the Relevant Shareholders agreed to pledge all their respective equity interests in our PRC Contractual Entities to Nanjing Xibai, as a security interest, to guarantee the performance of contractual obligations and the payment of outstanding debts of the Relevant Shareholders and our PRC Contractual Entities under the Business Cooperation Agreement, the Exclusive Technology Service and Management Consultation Agreement, the Shareholders' Rights Entrustment Agreement and the Exclusive Option Agreement.

The Equity Interest Pledge Agreement became effective after execution and shall remain valid until all the contractual obligations of the Relevant Shareholders and our PRC Contractual Entities under the Contractual Arrangement have been fully performed and all the outstanding debts of the Relevant Shareholders and our PRC Contractual Entities under the Contractual Arrangement have been fully paid. The Equity Interest Pledge Agreement shall also be terminated unilaterally by Nanjing Xibai by giving 30-day prior notice.

### *Exclusive Option Agreement*

Nanjing Xibai, Nanjing Xinchuang, Nanjing Xihui and the Relevant Shareholders and the Relevant Shareholders entered into exclusive option agreement with Nanjing Xibai on 30 December 2014 (the "Exclusive Option Agreement"). Pursuant to the Exclusive Option Agreement, among others:

- The Relevant Shareholders irrevocably granted the exclusive right to Nanjing Xibai to require the Relevant Shareholders to transfer their equity interests in our PRC Contractual Entities to Nanjing Xibai, or such entities or individuals designated by Nanjing Xibai as and when permitted by the PRC laws for a nominal consideration of RMB1.00 or the lowest value permitted by law.
- Our PRC Contractual Entities irrevocably granted the exclusive right to Nanjing Xibai to acquire the assets in whole or in part from our PRC Contractual Entities, in its favour or in favour of such entities or individuals designated by Nanjing Xibai as and when permitted by the PRC laws for a nominal consideration of RMB1.00 or lowest value permitted by law.
- The rights may be exercised at any time within the effective period of the Exclusive Option Agreement. The Exclusive Option Agreement became effective upon execution and shall remain effective during the continuance of our PRC Contractual Entities. It shall be (a) automatically terminated upon acquiring by Nanjing Xibai or its designated entities the entire equity interests or assets of our PRC Contractual Entities pursuant to its rights under the Exclusive Option Agreement; or (b) terminated unilaterally by Nanjing Xibai by giving 30-day prior notice.

### *Spouse Undertakings*

The spouse of each of the Relevant Shareholders has signed an undertaking on 30 December 2014 ("Spouse Undertakings"). Pursuant to the Spouse Undertakings, each of the spouses of the Relevant Shareholders irrevocably undertakes that:

- (i) the spouse has been made fully aware of the Contractual Arrangement and consented that such Relevant Shareholder is the sole beneficiary of all the rights and interests and solely assumes obligations under the Contractual Arrangement;

# DIRECTORS' REPORT

- (ii) all the equity interests held by such Relevant Shareholder in our PRC Contractual Entities shall be deemed as assets solely owned by such Relevant Shareholder, not mutual assets jointly owned by him/her and the related Relevant Shareholder, and the Relevant Shareholder shall be entitled to dispose of the equity interests in accordance with the Contractual Arrangement without his/her consent;
- (iii) the spouse will not claim any interests or rights in the equities or assets of our PRC Contractual Entities; and
- (iv) in the event that the spouse obtains any interests in our PRC Contractual Entities, he/she will be subject to and abide by the terms of the Contractual Arrangement as if he/she was a signing party to such Contractual Arrangement, and at the request of Nanjing Xibai, he/she will sign any documents in the form and substance consistent with the Contractual Arrangement.

## 2. Revenue and Assets in relation to the Contractual Arrangement

During the year ended 31 December 2020, revenue attributable to the PRC Contractual Entities (i.e. the Contractual Arrangement) was approximately RMB98.0 million. During the year ended 31 December 2020, the total asset and net asset (i.e. the Contractual Arrangement) attributable to the PRC Contractual Entities was approximately RMB383.1 million and RMB-2.2 million respectively.

## 3. Risks Related to our Contractual Arrangement

### *Risks Related to our Contractual Arrangement*

**There is no assurance that the Contractual Arrangement with the PRC Contractual Entities will be deemed by the relevant governmental and judicial authorities to be in compliance with existing PRC laws and regulations or that it will be in compliance with future PRC laws and regulations, including but not limited to the new draft of the Foreign Investment Law (中華人民共和國外國投資法).**

We believe that the Structured Contracts and such Contractual Arrangement with the PRC Contractual Entities does not infringe existing PRC laws and regulations or other mandatory requirements under PRC law. However, there can be no assurance that the Contractual Arrangement will be deemed by the relevant governmental or judicial authorities to be in compliance with the existing PRC laws and regulations or the relevant governmental nor judicial authorities may in the future interpret the existing laws or regulations with the result that such Contractual Arrangement would be deemed to be in compliance of the PRC laws and regulations.

PRC regulations currently limit foreign ownership in PRC companies that provide value-added telecommunication services (excluding on-line data processing and transaction processing services, also called operating e-commerce), which include operating the Internet content platform, to 50%. In addition, foreigners and wholly-foreign owned enterprises are currently not eligible to apply for required licences for operating the Internet content platform in the PRC (excluding a limited number of sectors for wholly-foreign owned enterprises located in Shanghai Free Trade Zone). We are a limited liability company incorporated in the Cayman Islands and we conduct our operations mainly in the PRC through the Contractual Control Entities, our indirectly wholly-owned subsidiary. We and the Contractual Control Entities are foreigners and wholly-foreign owned enterprises under PRC laws and accordingly are ineligible to apply for the relevant licences to operate the Internet content platform. In order to comply with foreign ownership restrictions, our business in the PRC are mainly operated through the PRC Contractual Entities. As a result of the Contractual Arrangement, our Group is able to govern the financial and operating policies of the PRC Contractual Entities and to obtain substantially all economic benefits from the activities conducted by the PRC Contractual Entities. The rest of the economic benefits are retained by the PRC Contractual Entities as general working capital for their operation. Accordingly, the financial position and operating results of the PRC Contractual Entities are included in our Group's consolidated financial statements as if they are our Group's subsidiaries.

## DIRECTORS' REPORT

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In addition, the MII Notice issued in July 2006 requires that ICP licence holders or their shareholders directly own the domain names and trademarks used by such ICP licence holders in their daily operations. The MII Notice further requires each ICP licence holder to have the necessary facilities for its approved business operations and to maintain such facilities in the regions covered by its licence. In addition, all the value-added telecommunication service providers are required to maintain network and information security in accordance with the standards set forth under relevant PRC regulations. The MII Notice prohibits ICP licence holders from leasing, transferring or selling its ICP licence to any foreign investors in any form, or providing any resource, sites or facilities to any foreign investors for their illegal operation of telecommunications business in the PRC. The MII Notice has imposed a more stringent regulatory environment on foreign investment in value-added telecommunication business, which introduces an increased risk of the Contractual Arrangement being challenged by the relevant PRC regulatory authorities. Therefore, we cannot rule out the possibility that the relevant PRC regulatory authorities may require that we unwind the Contractual Arrangement as a result of their increased attention on companies such as ours following the introduction of the MII Notice.

In addition, there are substantial uncertainties regarding the interpretation and application of current or future PRC laws and regulations. We are aware of a press articles which reported that a Supreme People's Court ruling in October 2012 and two arbitral decisions from SIETAC in 2010 and 2011 invalidated certain contractual agreements which were considered to be entered into with the intention of circumventing foreign investment restrictions in the PRC in contravention of the PRC Contract Law and the General Principles of the PRC Civil Law (民法通则). It has been further reported that these court ruling and arbitral decisions may increase (i) the possibility of the PRC courts and/or arbitration panels taking similar actions against contractual structures commonly adopted by foreign investors to engage in restricted businesses in the PRC and (ii) the incentive for shareholders of the PRC Contractual Entities under such contractual structures to renege on their contractual obligations.

Pursuant to Section 153 of the PRC Civil Code, civil acts which violate the mandatory provisions of the laws and administrative regulations shall be void. If the Contractual Arrangement with the PRC Contractual Entities and its equity holder are adjudicated to be in violation of any existing or future PRC laws or regulations, the relevant regulatory authorities would have broad discretion in dealing with such violations, including:

- the nullification of the Contractual Arrangement;
- imposing economic penalties and/or confiscating the proceeds generated from the operation under the Contractual Arrangement;
- discontinuing or restricting operations of the Contractual Control Entities and/or Nanjing Xihui and/or Nanjing Xinchuang;
- imposing conditions or requirements with which the Contractual Control Entities and/or Nanjing Xihui and/or Nanjing Xinchuang may not be able to comply;
- requiring us to restructure the relevant ownership structure or operations;
- taking other regulatory or enforcement actions that could be harmful to our business; and
- revocation of business licences and/or the licences of the Contractual Control Entities and/or Nanjing Xihui and/or Nanjing Xinchuang.

## DIRECTORS' REPORT

Furthermore, in January 2015, the MOFCOM published the new draft of the Foreign Investment Law (中華人民共和國外國投資法) (the "Draft New Law") for public comment, which if finally adopted, will have significant impact on the foreign investment regime of the PRC. Specifically, the Draft New Law introduces a new standard in defining the nature of a domestic enterprise. An onshore enterprise will no longer be deemed as a foreign-invested enterprise even if its immediate shareholders involve foreign individuals or foreign entities, as long as such enterprise's ultimate control person(s) is/are solely PRC investors, upon the competent authorities' approval. The Draft New Law was accompanied by the MOFCOM's notes (the "Notes") on, among others, the background, guidelines and principle, and main content of the Draft New Law and elaboration on several issues including the treatment of existing contractual arrangement which has established before the effectiveness of the Draft New Law. As a number of legislative stages have to be undergone before promulgation and implementation, the new Foreign Investment Law (the "New Foreign Investment Law") has not been formally promulgated and implemented so far.

As advised by the Company's PRC Legal Advisers, as of the date of this annual report, the Draft New Law and the Notes are both drafts without any legal effect and have been released for the purpose of public consultation, and a number of legislative procedures have to be undergone before the promulgation and implementation of the new Foreign Investment Law. Given this, there is uncertainty as to the potential impact of the Draft New Law. Under the Notes, MOFCOM proposed three possible ways, namely the reporting, verification or approval regimes, to deal with existing contractual arrangements that has been established before the New Foreign Investment Law taking effect and operates restricted or prohibited foreign-entry areas of business. It is not certain which one of the three possible regimes will be finally adopted in the New Foreign Investment Law. Based on the Draft New Law, if the ultimate control person of the contractual arrangements is a PRC investor, depending on which regime is finally adopted, then by reporting to, verification or approval by MOFCOM, such contractual arrangements can continue to operate. Considering the abovementioned analysis and based on the facts that our Group is currently participating in a restricted industry category for foreign investment and Ms. Li Juan and Mr. Cheng Li, our Controlling Shareholders, are PRC investors as defined under the Draft New Law subject to the New Foreign Investment Law and relevant interpretations and regulations to be formally promulgated and implemented by MOFCOM in the future, if the Draft New Law and the Notes take effect in its current form and content, and the competent authorities interpret and implement the Draft New Law strictly in accordance with such forms and contents, the Contractual Arrangement will likely be permitted to continue, and the risk that our Group will be prohibited from retaining its Contractual Arrangement or the PRC Contractual Entities are prohibited from continuing their business operations is relatively low. On the premises, and subject to other amendments before its formal promulgation and implementation, the Draft New Law will have minimal impact on the Contractual Arrangement and the control over the PRC Contractual Entities by our Group and the operations of our Group as a whole. However, we cannot exclude the possibility that MOFCOM may have contrary or different interpretation of the Draft New Law and the Notes, and there may be amendments to the Draft New Law and the Notes before formal promulgation and implementation of the New Foreign Investment Law which may have material adverse impact on our Group at the time when the New Foreign Investment Law becomes effective. There is uncertainty as to whether our Group will be treated as domestic investment based on the New Foreign Investment Law. In the event our business is not regarded as being held by PRC investors and still belongs to the restricted or prohibited category under the New Foreign Investment Law or other future PRC laws and regulations including industry policies and regulations and practice of industry competent authorities, in the worst case scenario, we have to unwind the Contractual Arrangement and discontinue our business under contractual arrangements, which contributes substantially to our revenue. As a result, we may be forced to dispose of our principal business to comply with such regulatory requirements and our Company will not be sustainable.

Any of these actions and situations may have a material adverse effect on our business, financial condition and results of operations. In addition, if the imposition of any of these consequences causes us to lose the rights to direct the activities of the PRC Contractual Entities or our right to receive its economic benefits, we would no longer be able to consolidate the financial results of the PRC Contractual Entities.

# DIRECTORS' REPORT

## **Relevant Measures taken by the Company**

As disclosed in the circular of the Company dated 8 November 2018, the Company proposed replacement of the Original VIE Undertaking given by Ms. Li Juan and Mr. Cheng Li to the Company, as disclosed on pages 187 and 188 of the prospectus of the Company, with the revised measures (the "Relevant Measures"). The Company has adopted and taken the following Relevant Measures upon the relevant resolution being passed by way of poll at the extraordinary general meeting convened by the Company on 26 November 2018:

- (i) it will ensure that a majority of the Directors on the Board are PRC nationals, to the extent permitted by applicable laws, regulations and rules; and
- (ii) if the Company receives any proposal either from the Board or the Shareholder(s) with no less than one-tenth of the voting right at general meetings of the Company to amend any of the PRC Nationals Control Clause, the Director Election/Appointment Clause and/or the Additional Directors Appointment Clause, it will make full disclosure of the potential risks associated with such proposal and the scenario which may arise from such amendment, including but not limited to delisting of the Shares from the Stock Exchange, in the circular to be dispatched to the Shareholders of the Company. A special resolution passed by the Shareholders is required to approve any proposal to amend any of the PRC Nationals Control Clause, the Director Election/Appointment Clause and/or the Additional Directors Appointment Clause.

## **The Controlling Shareholders' Undertakings**

Furthermore, Loyal Alliance, Prime Wish and Victory Glory, who are the Controlling Shareholders of the Company, will jointly undertake to the Company and the Hong Kong Stock Exchange (the "Controlling Shareholders' Undertakings"), to the extent of all their shareholdings in the Company from time to time that:

- (i) they will not, severally or jointly, propose any resolution to amend the PRC Nationals Control Clause, the Director Election/Appointment Clause and/or the Additional Directors Appointment Clause in the Company's constitutional documents at the general meeting of the Company; and
- (ii) they will vote against any proposal to amend the PRC Nationals Control Clause, the Director Election/Appointment Clause and/or the Additional Directors Appointment Clause in the Company's constitutional documents at the general meeting of the Company.

Our PRC Legal Advisers are of the view that if the New Foreign Investment Law finally takes the form and content of the Draft New Law and the Notes, and the competent authorities interpret and implement the Draft New Law strictly in accordance with such form and content, the Contractual Arrangement will likely be permitted to continue, and the risk that our Group will be prohibited from sustaining its Contractual Arrangement or the PRC Contractual Entities will be prohibited from continuing their business operations is relatively low.

**We rely on the PRC Contractual Entities to provide certain services that are critical to our business and the breach or termination of any of our service agreements with the PRC Contractual Entities or any failure of or significant quality deterioration in these services could materially adversely affect our business, financial condition and results of operations.**

We rely on the PRC Contractual Entities to provide certain services to our customers that are critical to our business, such as the operation of our Platform. Since we only control the PRC Contractual Entities through the Contractual Arrangement, we face certain risks with respect to our arrangements with the PRC Contractual Entities and the performance of the arrangement by the PRC Contractual Entities. If the PRC Contractual Entities were to breach any of its obligations under the Contractual Arrangement, we may not be able to find a suitable alternative service provider or be able to establish and operate our platform in a legal or timely manner. The breach by the PRC Contractual Entities of any of the Contractual Arrangements could materially adversely affect our business, financial condition and results of operations.



## DIRECTORS' REPORT

**We depend upon the Contractual Arrangement with the PRC Contractual Entities in conducting our operations and receiving payments through the PRC Contractual Entities, which may not be as effective in providing operational control as direct ownership.**

We have no equity ownership interest in the share capital of the PRC Contractual Entities, and conduct substantially our operations, and generate substantially our revenues, through the Contractual Arrangement, which may not be as effective in providing us with control over the PRC Contractual Entities as if they were direct wholly-owned subsidiaries.

The Contractual Arrangement is governed by PRC laws and provide for the resolution of disputes through arbitration in the PRC. Accordingly, these contracts would be interpreted in accordance with PRC laws and any disputes would be resolved in accordance with PRC legal procedures. If any of the PRC Contractual Entities or any of the Relevant Shareholders fails to perform its obligations under the Contractual Arrangement, we may have to rely on legal remedies under PRC laws, including seeking specific performance or injunctive relief, and claiming damages, which we cannot be sure would be effective. The legal environment in the PRC is not, however, as developed as in other jurisdictions. As a result, uncertainties in the PRC legal system could limit our ability to enforce such Contractual Arrangement.

In addition, any suits, arbitration or any other form of legal or dispute resolution proceedings against the Relevant Shareholders may require all assets held by such shareholders to be kept under court custody during the proceedings. If such were the case, there is no assurance that the equity interests held by such shareholders in the PRC Contractual Entities can be transferred to our Group in accordance with the Contractual Arrangement.

**Certain terms of the Structured Contracts under the Contractual Arrangement may not be enforceable under PRC laws.**

The Contractual Arrangement provides for dispute resolution by way of arbitration in accordance with the arbitration rules of SIETAC in Shanghai, the PRC. The Structured Contracts contain provisions to the effect that the arbitral body may award remedies over the shares and/or assets of our PRC Contractual Entities, injunctive relief and/or winding up of our PRC Contractual Entities. In addition, the Contractual Arrangement contain provisions to the effect that courts in Hong Kong and the Cayman Islands are empowered to grant interim remedies in support of the arbitration pending the formation of an arbitral tribunal or in other appropriate cases.

However, the abovementioned provisions contained in the Structured Contracts may not be enforceable. Under PRC laws, an arbitral body does not have the power to grant any injunctive relief or provisional or final liquidation order to preserve the assets of or any equity interest in the PRC Contractual Entities in case of disputes. Therefore, such remedies may not be available to us, notwithstanding the relevant contractual provisions contained in the Contractual Arrangement.

The PRC laws allow an arbitral body to award the transfer of assets of, or an equity interest in, the PRC Contractual Entities in favour of an aggrieved party. In the event of non-compliance with such award, enforcement measures may be sought from the court. However, the court may or may not support the award of an arbitral body when deciding whether to take enforcement measures. Under PRC laws, courts of judicial authorities in the PRC generally would not grant injunctive relief or the winding-up order against the PRC Contractual Entities as interim remedies to preserve the assets or shares in favour of any aggrieved party. Even though the Contractual Arrangement provides that courts in Hong Kong and the Cayman Islands may grant and/or enforce interim remedies or in support of arbitration, such interim remedies (even if so granted by courts in Hong Kong or the Cayman Islands in favour of an aggrieved party) may not be recognized or enforced by PRC courts. As a result, in the event that the PRC Contractual Entities or any of its shareholders breaches any of the Contractual Arrangement, we may not be able to obtain sufficient remedies in a timely manner, and our ability to exert effective control over the PRC Contractual Entities and conduct our business as well as our financial conditions and results of operations could be materially and adversely affected.



# DIRECTORS' REPORT

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## 4. No Material Change

Khorgos Xizhi and Nanjing Xibai are wholly foreign owned enterprise and wholly-owned subsidiaries of the Company. Hubei Xiyuan is controlled by Nanjing Xibai and included in the Group's consolidated financial statements for the year ended 31 December 2020 as the Group's subsidiary through the Contractual Arrangement outlined in this Report. Khorgos Xizhi and Hubei Xiyuan were deregistered on 23 September 2020 and 22 September 2020, respectively.

Since the rights and obligations under the Contractual Arrangement of (i) Khorgos Xizhi will be assumed by Nanjing Xibai which is our other wholly foreign owned enterprise; and (ii) Hubei Xiyuan's related business continues to be operated by Nanjing Xihui and Nanjing Xinchuang, therefore there is no material impact on the business operation or financial performance of the Group as a result of the deregistration of Khorgos Xizhi and Hubei Xiyuan.

Save as disclosed above, as at the date of this annual report, there is no material change in the Contractual Arrangement and/or the circumstances under which they were adopted.

## 5. Unwinding of Contractual Arrangement

It is the intention of the Group to unwind the Contractual Arrangement when foreign investment in value-added telecommunication services is no longer restricted in the PRC.

However, as at the date of this report, there is no unwinding of any of the Contractual Arrangement or failure to unwind when the restrictions that led to the adoption of the Contractual Arrangement are removed.

## RELATED PARTY TRANSACTIONS

Details of the related party transactions entered into by the Company during the Reporting Period are set out in note 35 to the financial statements. The Company confirms that such related party transactions does not fall under the definition of connected transaction or continuing connected transaction in Chapter 14A of the Listing Rules and therefore it has complied with the disclosure requirements in accordance with Chapter 14A of the Listing Rules.

## PENSION SCHEME

Details of the pension scheme are set out in note 2.4 to the financial statements.

## REMUNERATION OF DIRECTORS AND SENIOR MANAGEMENT AND FIVE HIGHEST PAID INDIVIDUALS

The details of remuneration of Directors and senior management of the Company are set out in the notes 8 and 9 to the financial statements.

## PERMITTED INDEMNITY PROVISION

During the year ended 31 December 2020, pursuant to the Articles of Association, the Directors were indemnified out of the assets and profits of the Company from and against all actions, costs, charges, losses, damages and expenses which they might incur in connection with the execution of their duty.

# DIRECTORS' REPORT

## MANAGEMENT CONTRACTS

No contracts concerning the management and administration of the whole or any substantial part of the business of the Company were entered into or existed during the year ended 31 December 2020.

## RISKS AND UNCERTAINTIES

Our Group believes that there are certain risks and uncertainties in our operations, some of which are beyond the Group's control, including:

- (i) The Group is unable to guarantee that the Contractual Arrangement with the PRC Contractual Entities will be deemed by the relevant governmental and judicial authorities to be in compliance with existing PRC laws and regulations or that it will comply with future PRC laws and regulations, including but not limited to the new draft of the Foreign Investment Law of PRC (中華人民共和國外國投資法).

Our Directors have already formulated monitoring measures and examine the risk evaluation and report regularly, the details of which are set out in the Contractual Arrangement.

- (ii) The revenue of the Group relies significantly on the marketing and promotional services provided and new businesses may not be successfully developed and introduced going forward.

Since the operational environment in the Internet industry has never-ending changes and improvements, we believe we should timely keep track of the industry, market and customer demands development to review our business strategies. We jointly make investigation and assessment with industry experts and partners in addition to monitoring the market and industry by ourselves.

We optimize our sales and promotion models constantly through innovation to satisfy the demand of existing customers and explore new customers at the same time.

The Group will develop diversified business actively to anticipate comprehensive income. We will continue to propel industry chain cooperation and upgrade strategies, exploit more demands from mother-child households and formulate project management system to explore high-quality and suitable cooperation projects.

Research and development of technology is our significant support in business development. We have management system in place for technological research and development, so as to facilitate effective business development through technology.

- (iii) The Company's investment scale is expanding which results in the failure to carry out timely and effective management may affect realization of investment expectations.

The Company pays close attention to investment risks and has established an investment team to make recommendations on investment matters. Our financial department, legal advisers and technical team are responsible for the follow-up of post-investment management so as to continuously monitor the status of business development and financial risks of investees. The Company has established an investment management system to implement relevant risk management and internal control measures. The Company also obtains relevant professional experience and knowledge by consulting external experts. In light of the pandemic, the Group has disposed some of its financial assets and re-valued some of the remaining financial assets which resulted in one-off losses of financial assets. Due to the uncertainties of the epidemic, the Group will continue to monitor the development of the epidemic, evaluate its impact, respond in an active manner and make timely disclosures.

- (iv) At the date of this report, the Group expects that the impact of the outbreak of the novel coronavirus epidemic on its business would be limited. However, due to the uncertainties of the epidemic, it is difficult to estimate its influence in the future. The Group will continue to monitor the development of the epidemic, evaluate its impact, respond in an active manner and make timely disclosures.

# DIRECTORS' REPORT

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## ENVIRONMENTAL POLICY AND PERFORMANCE

We keep on enhancing our operation in the environment, society and governance, corporate governance and risk management aspects to create and provide sustainable values for all stakeholders. In view of our business nature, we are not aware of any environmental laws and regulations that have material impact on the Group. However, the Group will continue to adopt measures in low-carbon works, green procurement and encourage environmental protection actions for the market and the society. Meanwhile, we encourage employees to be responsible for environment from their behaviors. During the Year, the Group performed its corporate citizen responsibility actively through rendering community services, organizing public welfare activities and made social donations. Meanwhile, we also encourage employees and more individuals to participate in public welfare activities. The details regarding the sustainable development of our market promotion, working environment, community and environment are set out in the section under the Environment, Social and Governance Report, which was reviewed by our Directors.

## EMPLOYEES, MAJOR CUSTOMERS AND SUPPLIERS

During the Year, the aggregate sales attributable to the Group's five largest customers accounted for 31% (2019: 44%) of the Group's total sales and the sales attributable to the Group's largest customer was approximately 7% (2019: 12%) of the Group's total sales. The aggregate purchases attributable to the Group's five largest suppliers were approximately 70% (2019: 52%) of the Group's total purchases and the purchase attributable to the Group's largest supplier was approximately 42% (2019: 13%) of the Group's total purchases.

As far as the Directors are aware, none of the Directors or any of their associates or any Shareholder of the Company (which to the knowledge of the Directors own more than 5% of the Company's issued share capital) had beneficial interests in the Group's top five suppliers or customers referred to above.

The Group has not relied on any individual customer and supplier as regard to its business which has a significant impact on the Group.

The Group adopts people-oriented approach, provides employees with reasonable working rewards and continues to improve systems in salary and benefits, training, professional health and safety to retain talents. The Group maintains good relationship with customers and establishes channels for solving customers' problems and giving feedback to ensure the quality of service. The Group also maintains good relationship with suppliers and conducts fair and strict review about suppliers.

The employees of the Group's subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. The subsidiaries operating in Mainland China are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to the statement of profit or loss as they become payable in accordance with the rules of the central pension scheme.

## PUBLIC FLOAT

Based on the information that is publicly available to the Company and to the knowledge of the Directors as at the date of this annual report, there was a sufficient prescribed public float of the issued shares of the Company under the Main Board Listing Rules.

# DIRECTORS' REPORT

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## PROFESSIONAL TAX ADVICE

If the Shareholders of the Company are unsure about the taxation implications of purchasing, holding, disposing of, dealing in, or the exercise of any rights in relation to the shares of the Company, they are advised to consult an expert.

## AUDITOR

On 30 November 2018, Ernst & Young ceased to act as the auditor of the Company and Baker Tilly Hong Kong Limited has been appointed as the auditor of the Company to fill the casual vacancy following the termination of Ernst & Young, and to hold office until the conclusion of the next annual general meeting of the Company. A resolution on reappointment of Baker Tilly Hong Kong Limited as auditors of the Company has been passed at the 2019 AGM. Save as disclosed above, the auditor of the Company remained unchanged as of the publication date of this report. The Board confirmed that there are no matters in respect of the change of auditor that need to be brought to the attention of the Shareholders.

Baker Tilly Hong Kong Limited will retire. A resolution on reappointment of Baker Tilly Hong Kong Limited as the auditor of the Company will be proposed by the Company at the 2020 AGM.

By the order of the Board

**China Parenting Network Holdings Limited**

**Cheng Li**

*Executive Director and Chief Executive Officer*

Hong Kong, 31 March 2021

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## REPORT FRAMEWORK AND SCOPE OF ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Environmental, Social and Governance Report of the Group was prepared in accordance with the “Environmental, Social and Governance Reporting Guide” (the “ESG Reporting Guide”) set out in Appendix 27 of the Listing Rules and primarily reported on the performance of the Group in the area of environmental and social responsibilities in 2020. The content covered in this report is based on the principle of “comply or explain” as required by the ESG Reporting Guide.

The Board has the overall responsibility for our ESG strategies and reporting, identifying, evaluating and managing material ESG-related issues as well as reviewing progress made against ESG-related goals and targets. The Board has reviewed and approved the Report.

Unless otherwise specified, this reporting period and the report scope covered includes all consolidated subsidiaries from 1 January 2020 to 31 December 2020. The report covers our businesses, namely (i) provision of marketing and promotional service; (ii) e-commerce business; and (iii) licensing of smart-hardware devices. Our existing principal places of operation and staffs are located in offices rented in Nanjing, China. We also have office rented in Hong Kong.

## OUR ENVIRONMENTAL, SOCIAL AND GOVERNANCE (“ESG”) OBJECTIVES

Adhering to the corporate philosophy of “Integrity, Professionalism, Faith, Persistence”, the Group sincerely rewards the society, advocates the core parenting values of health, happiness, self-confidence, efficient, and prompt, and actively bears environmental and social responsibilities. All of these are the major objectives for the Group’s management and operations so as to achieve harmonious, long-term and sustainable development between the Group and the society, environment and the economy.

To achieve this goal, we attached great importance to communication with stakeholders, and also pay great attention to the expectations of stakeholders on our environment and social responsibility. We enhanced stakeholders’ involvement in our business strategy planning through different channels, including but not limited to continuous communication, surveys, conferences and training courses. The Board considers these measures:

- balance the expectations, opinions and targets of all parties effectively, strive for the best long-term interests for our stakeholders, and together bear more social responsibilities;
- provide us with more advantages in resource utilization, talent development and innovation management and enhance our competitiveness; and
- improve risk control capabilities to reduce possibility of adverse events such as violations and lawsuits.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

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## MANAGEMENT AND BOARD RESPONSIBILITIES

The management is mainly responsible for:

- Sort out the priorities of the issues and management importance
- Review the appropriateness of the Company's existing ESG policies and actions
- Review the applicability of important quantitative data or qualitative description collection templates
- Gap analysis and evolution of ESG data among industries
- Rising the awareness and strengthen general knowledge training for employees, suppliers, partners, etc.
- Continuously improving the environmental protection management system and supervising measures
- Reducing energy consumption through technological measures
- Considering to increase the budget that is beneficial for ESG

The Board is responsible for assessing and determining the ESG risk faced by the issuers, and ensuring that the issuer has established an appropriate and effective ESG risk management and internal control system.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## STAKEHOLDERS AND SIGNIFICANT ISSUES ASSESSMENT

### • Communication with Stakeholders

We respect the opinions and suggestions of stakeholders, and we are committed to establishing effective communication channels with all stakeholders. Stakeholders with influence, decision-making power and high relevance to the development of the Group will be selected to conduct regular communication, so as to understand their expectations of the company. The main stakeholders we have identified are as follows:

Stakeholders	Major Issues	Major Communication Channels
Users/customers	Product and service quality Protection and management of user/ customer information Integrity and commercial practices	User/customer services Online and offline questionnaire Convey corporate culture and business ethics
Shareholders/investors	Investment return Business development strategies Sustainable development and long-term interest Corporate governance transparency	General meetings Corporate announcements Investors meeting Investor relation services
Employees	Remuneration and benefits Career development planning Occupational health and safety initiatives Work-life balance Equal opportunity Low-carbon office	Periodic performance review Staff training and activities Employee satisfaction survey Corporate internal information platform and internal journal Face-to-face communication and letter box
Governments/ regulatory authorities	Compliance management Policy compliance Supporting policies Local regulations and actual practices Public engagement	Meetings Periodic report Policy consultation Joining industry associations Cooperation in company visit
Suppliers	Product and service quality Order/contract execution Environmental responsibilities Business ethics	Suppliers assessment Site visits Periodic communication Audit
Community and public	Promoting employment Volunteer services Charity and donation Contribution to society Environmental responsibilities	Self-owned public welfare project platform and resources Social media Non-profit welfare organization Employee participation in volunteers and charity activities

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Assessment process for importance of ESG issues**

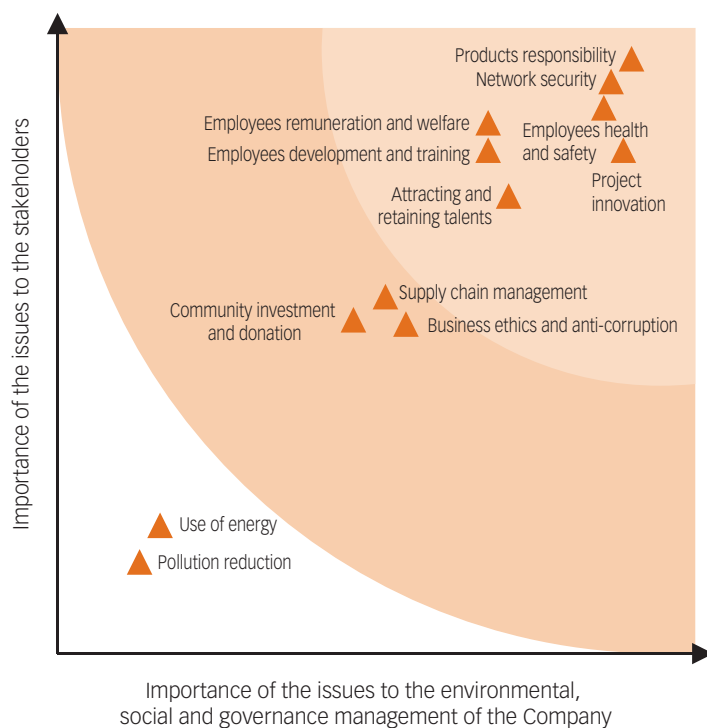
By analyzing the industry background and HKEX ESG report guidelines, communicate with internal and external stakeholders on important issues and understand their expectations of the company to review the importance issues;

- Internal stakeholders mainly consider from the perspective of meeting the Company's long-term development strategy, existing competitive edges, and grasping changing market development opportunities
- External stakeholders mainly consider from the perspective of the degree of influence created by the relevant groups themselves, the urgency of decision-making of the Group and the improvement of market conduct

During the reporting period, we conducted a total of 6 telephone interviews and online questionnaires with internal and external stakeholders to understand their concerns on the Group's ESG practices. We also identified the list of important issues of the Group through media search, benchmarking analysis, and participation in government-organized social responsibility-related meetings and social activities. From the two aspects of the impact on the Group's strategic management and the impact on stakeholders, according to the ranked importance of issues on the list, we completed the assessment of the importance of issues of the year.

- **Assessment of the importance of issues**

## Assessment of the importance of ESG issues





# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## ENVIRONMENT

The Group values management of environment. It recognizes the importance of sustainable environmental development to on-going business operation. In the course of business, it introduces the concept of environmental protection, complies with the requirements of local regulatory authorities and specific guidelines in the industry and is committed to the social responsibility of protecting environment as a corporate. Our environmental protection policies advocate low-carbon office, green procurement and promotion of environmental protection to the market and society. As the Group is an internet corporate, its operation has relatively small impact on the environment.

The Company complies with "Environmental Protection Law of the People's Republic of China 《中華人民共和國環境保護法》", "Atmospheric Pollution Prevention Law of the People's Republic of China 《中華人民共和國大氣污染防治法》", "Water Pollution Prevention Law of the People's Republic of China 《中華人民共和國水法》" and "Energy Conservation Law of the People's Republic of China 《中華人民共和國節約能源法》", and actively study the environmental protection condition issued by the local environmental management authority and the guidelines of enterprise management standards.

In 2020, to the best knowledge of the Group, there was no material non-compliance with relevant standards, rules and regulations.

### • Carbon Dioxide Emissions

The Group's main emission was carbon dioxide indirectly emitted from electricity consumption in the ordinary course of business and operating activities. Our direct power consumption mainly comes from offices and machine rooms in the properties where the Group's business operations are located. We calculated the data of carbon dioxide emissions indirectly produced according to the electricity bill provided by the properties. As reviewed by the Group, the carbon dioxide emissions of the Group during the Reporting Period were as follows:

Carbon dioxide emissions	Unit	China	Hong Kong	Total in 2020
Indirect emissions from electricity <sup>(1)</sup>	Metric tons of carbon dioxide equivalent	87.65	3.71	91.36
Intensity	Metric tons of carbon dioxide equivalent/m <sup>2</sup>	0.09	0.01	Not applicable

Note:

(1) Data for Nanjing, China is calculated in accordance with the average CO<sub>2</sub> emission factors of power grid in Jiangsu Province listed on the "Calculating Method and Data Form for CO<sub>2</sub> Emission (《二氧化碳排放核算方法及數據核查表》)" published by Ministry of Ecology and Environment of the People's Republic of China. While data for Hong Kong, China is calculated in accordance with the CO<sub>2</sub> equivalent coefficient provided by HK Electric, a Hong Kong electric company.

The Group will continue to monitor and reduce its carbon consumption and consider tracking its carbon footprint in a timely and more comprehensive manner.

In 2020, total indirect emissions from electricity consumption decreased and the intensity increased as compared to 2019. This is due to the relocation of the mainland headquarters, where the central air-conditioning and lighting system are uniformly managed by the building management office to improve the overall comfort of the office area.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## • Resources Utilisation

Due to the nature of our business, our operating process consumes less resources than other major industrial manufacturers. The main resources we consume are purchased electricity for daily official duties and operations in the premises. In 2020, the use of resources of the Group was as follows:

Energy	Unit	China	Hong Kong	Total in 2020
Purchased electricity	Thousands of kWh	116.90	3.91	120.81
Intensity	Thousands of kWh/m <sup>2</sup>	0.12	0.01	Not Applicable
Water consumption	Cubic meters	434.66	Not Applicable <sup>(1)</sup>	Not Applicable <sup>(1)</sup>
Intensity	Cubic meters/m <sup>2</sup>	0.44	Not Applicable <sup>(1)</sup>	Not Applicable
Printing paper	Metric tons	0.60	0.01	0.61
Intensity	Metric tons/m <sup>2</sup>	0.0006	0.0001	Not Applicable
Packaging paper	Metric tons	12.80	0.05	12.85
Intensity	Metric tons/m <sup>2</sup>	0.01	0.0002	Not Applicable

Note:

(1) In Hong Kong, water supply services to offices are provided by building management. In this case, water consumption data is not available.

In 2020, total purchased electricity decreased and the intensity increased as compared to 2019. This is due to the relocation of the mainland headquarters, where the central air-conditioning and lighting system are uniformly managed by the building management office to improve the overall comfort of the office area. The total water consumption and intensity increased due to the increase in cleaning during the pandemic and the increase in water consumption while the total printing and packaging paper slightly decreased.

## • Energy-saving and emission reduction measures

The Group believes that reasonable utilisation of resources is an area of focus in its sustainable development. Enhancing energy efficiency in operation will not only help environmental conservation, but also reduce costs and boost operational efficiency in the long run. The Group proposes “low-carbon office” and enhances its management system constantly in many aspects including improving energy utilisation rate, saving water, electricity and energy as well as recycling wastes, and at the same time encourages employees to develop a “low-carbon habit”. During the Reporting Period, we implemented the following major measures:

### — Establishment of an energy-saving group

The manager of our administration department was the head of the energy-saving group. We designated the person-in-charge of every business department as the responsible person of such business department for energy-saving. The energy-saving group reviewed the resources used on a quarterly basis in order to discuss and develop efficient energy-saving measures.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## — **Water consumption**

In 2020, since our water was domestic water generated from offices in the properties where our business operations were located, no problems were found when obtaining the applicable water source. Such water data was calculated mainly based on water bills provided by the properties. We posted water-saving notices in toilets as reminders. We strengthened our daily maintenance management of water equipment, repaired damaged water supply facilities in a timely manner and checked and replaced faucets and pipe valves regularly.

## — **Paper consumption**

With the co-operation of every department, we continuously increased online approvals for OA systems to reduce paper approvals.

We reduced colour printing configuration for several printers, and posted energy-conservation operating requirements such as black and white printing, double-side printing, recycle of used paper, and fully use of ink cartridges in printing area.

We have already reduced unnecessary printing and strictly control issuance of printing materials to avoid unnecessary wastage.

We strictly control the usage of courier bills, carton boxes and file envelopes required by post. We have cooperated with courier companies to reduce the size of courier bills to strengthen reuse,

## — **Meetings and travels**

The Group advocated to reduce any non-necessary business travel.

The Group established no fleet, therefore there was no direct gasoline emissions. It also encouraged employees to use public transport for business trips and work.

Meetings for cross-regional communication are encouraged to be held by electronic means wherever feasible.

## — **Electricity-saving measures**

Through enhancing air tightness of wall and summer shading of windows, repairing air-conditioning system and cleaning pipeline network, energy consumption by air-conditioning operation was reduced.

Through altering part of office layout to enhance temperature control and the control of usage of time in air-conditioning areas, the efficiency of energy usage was improved.

Through applying innovative technologies to data center, the server usage efficiency was increased and the use of cabinets was reduced.

Energy-saving and environmental protection office equipment was procured and configured.

Automatic sleep mode was used for air conditioners and office equipment to reduce power consumption.

Aged electrical appliances with low-efficiency are replaced.

The electricity-saving labels were added, and non-necessary equipment was timely shutdown under patrol supervision.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## — **Employee training and activities**

The Group considered low-carbon and energy-saving as employees' performance evaluation standard and incorporated such areas into regular training to push its policy forward.

We conducted promotional campaigns for our employees on World Earth Day every year to raise low-carbon office awareness and public environmental protection awareness.

## • **Wastes Treatment and Recycling**

Owing to its business nature, the Group was not aware of any material hazardous wastes generated.

Owing to our business nature, our operations generate less waste than other types of enterprises. Our wastes were mainly generated in the office.

Our discharge water volume was as equivalent to office water consumption in calculation.

Our wastes were mainly office wastes, domestic waste in offices and packaging materials for courier services.

Our recyclable wastes mainly included waste paper, waste cardboard, obsolete office furniture, home appliances, computers, and a small amount of materials used in office renovation (including relocation and decoration).

Our special waste mainly included discarded print cartridges, ink cartridges and waste lamp etc. which were produced from the printing equipment in our office premises.

In 2020, the Group's waste measurement (including China and Hong Kong offices) was as follows:

<b>Waste</b>	<b>Unit</b>	<b>Total in 2020</b>
Discharge Water Volume	Cubic meters	434.66
Intensity	Cubic meters/m <sup>2</sup>	0.44
Recyclable Wastes	Kg	250
Intensity	Kg/m <sup>2</sup>	0.25
Special Waste	Kg	20
Intensity	Kg/m <sup>2</sup>	0.02

Compared to 2019, the total amount of waste decreased slightly in 2020, due to the decrease in overall usage in office operations.

We have reduced waste generation and achieved effective waste recycling through the following measures:

- Advocate waste sorting and recycling. Our waste was mainly divided into recyclable waste, kitchen waste and other waste.
- Recycle and dispose of special waste, such as discarded print cartridges and ink cartridges, by qualified suppliers.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- Some of the food wastes and other wastes have been disposed by the property management company where they are located and cannot be measured separately. The Company has made urban waste disposal payment, which is based on the number of employees, according to the invoice issued by the municipal management fee collection bureau.
- Reduce the use of disposable items such as paper cups and chopsticks.
- Put up slogans to advocate food cherishing and kitchen waste reduction.
- Advocate less consumption of office supplies and better use of public facilities.
- Advocate waste recycling, such as making discarded items into creative decorations.

In 2020, our Directors considered that the Group's energy-saving measures were slightly refined and resources utilisation was overall slightly improved as compared with 2019. We will keep focusing on and improving such performance.

## SOCIETY

### • Employment and Labour Practices

The Group upholds the philosophy of "people-oriented" by providing a desirable working environment to employees, safeguarding their health and safety and encouraging them to align personal growth with corporate development so as to facilitate the mutual development of employees and the Group. We strongly believe that talent is our most valuable asset and the cornerstone of our long term development.

### • Labour Standards

The Group has formulated a comprehensive human resource policy in terms of employment, dismissal, promotion, vacation, training and welfare, etc. to support our work in human resources. During the reporting period, after reviewed by the board of directors, the Group has complied with "Labour Law of the People's Republic of China 《中華人民共和國勞動法》", "Labour Contract Law of the People's Republic of China 《中華人民共和國勞動合同法》", "Law of the People's Republic of China on the Protection of Minors 《中華人民共和國未成年人保護法》", "Law of the People's Republic of China on the Protection of Women's Rights and Interests 《中華人民共和國婦女權益保障法》", and employment regulations in the relevant jurisdictions where our business is located. We sign labor contracts with employees in accordance with the law; the Group has strictly abided by the fair employment opportunities in different regions; we verify the age of candidates through ID cards and other materials in the recruitment process, and the employment of child labor is strictly prohibited. The Group has also complied with forced labor and all other employment laws and regulations on working hours and rest periods.

The Group continues to improve regulatory framework including Employee Manual, Human Resources Management System, Employees Performance Management System and Attendance Management System, which provide clear regulations for employment, dismissal, remuneration and welfare and performance evaluation. These systems are established and maintained in accordance with relevant laws, regulations and market practices. The Human Resources Department is responsible for the publicity and promotion of the rules and systems above to ensure that employees understand the corporate policies and their entitlement to equitable, fair and reasonable labour rights.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

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- **Remuneration and Benefits**

Our remuneration policy is performance-oriented, and designed to reward well-performed and highly motivated employees. We have a well-established performance management system. While performance assessment for each employee is conducted quarterly by his/her supervisor, he/she shall also perform self-assessment or report his/her work as required. Performance target is set by employees together with their supervisors. Supervisors are encouraged to provide constructive feedback to every employee from time to time.

During the Reporting Period, in order to further motivate staff members and teams to be innovative and encourage them to take challenges, the Company organised innovative project selection activities and set up innovation funds and target achievement awards.

Our basic benefits system has been developed and maintained in accordance with relevant laws, regulations and market practice. Apart from this, the Company has established its staff club and organised sports events and leisure activities for its employees and provided funding support for the club activities. The Company organises thematic team-building activities, including annual sports events, annual travel, annual gala, quarterly departmental activities and ad hoc interesting thematic group activities, with an aim to develop team spirit. The Company celebrates employees' special moments with gifts, such as festive gifts, birthday gifts and length of service gifts.

- **Promotion**

The Group organises talent selection, assessment, promotion and reserve procedures every year. Employees may apply for promotion during their interim and year-end performance assessments, provided that they satisfy the length of service and performance requirements. Depending on work service scope, the promotion is reviewed and considered by different internal committees. The promotion review process is fair and open

- **Equal Opportunities and Diversity**

The Group is committed to providing a fair and diversified workplace with no discrimination, and does not discriminate on the grounds of gender, ethnicity, race, disability, age, religious belief, sexual orientation or family status. Diversity is well supported in our corporate culture. Both male and female staff members of the Group share equal opportunities for employment and promotion. The Group also engages disabled employees as full-time or part-time employees and ensures that they have the same benefits with other employees.

Our female employees who were pregnant and gave birth during their employment generally return after their maternity leave. Our female employees are entitled to a half-day holiday on International Women's Day.

As at 31 December 2020, the Group had a total of 216 employees, details of which are as follows:

**Breakdown by types of employment**

Full time: 94% Internship: 6%

**Breakdown by gender**

Female: 60% Male: 40%

**Breakdown by age**

30 and below: 63%

31–50: 37%

Over 51: 0%

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## • Employee Resignation

We attach importance to the relationship with leaving employees and handle employees' resignation strictly in accordance with applicable laws and regulations. The company maintains a respectful employment relationship with its employees. Employees can terminate the employment relationship on their own. The Human Resources Department will arrange proper communication with the resigned employees, understand their reasons for resignation and suggestions for improvement, and welcome them to reapply to work for the company.

As at 31 December 2020, turnover rate of the Group's staffs (excluding interns) are as follows:

Annual employee turnover rate by year: 1.7%

(By gender) Percentage of resigned male employees: 33%

Percentage of resigned female employees: 67%

(By age group) Percentage of resigned employees aged 30 and below: 70%

Percentage of resigned employees aged 31 and above: 30%

## • Employee Communication

We are dedicated to establishing comprehensive communication channels for employees so as to improve the internal information platform of the Company in accordance with the needs of employees and enhance the communication efficiency. Currently, official channels are in place for employees to voice their views and receive feedbacks. The Company conveys its corporate strategy, culture and corporate development situation to employees through releasing electric publications on a regular basis. We conduct employee satisfaction surveys with employees every year to collect their suggestions and opinions.

## • Health and Safety

The Group complies with the "Safety Production Law of the People's Republic of China 《中華人民共和國安全生產法》", "Fire Protection Law of the People's Republic of China 《中華人民共和國消防法》", "Occupational Disease Prevention Law of the People's Republic of China 《中華人民共和國職業疾病防治法》" and other laws and regulations related to occupational health and safety and fire safety in the workplace. The Group strives to maintain high occupational safety and health standards, and provides a safe workplace for its employees. The Group formulates policies related to health and safety and arranges health and safety training for all new employees to strengthen their health and safety awareness. As far as the Group is aware, there was no material non-compliance with relevant standards, rules and regulations in 2020. In 2020, the Company mainly focused on the situation where employees may have potential chronic occupational hazards in their working environment and environmental pollution, and strengthened the management of employees' health and safety.

In 2020, during the pandemic, the company complied with the prevention and control management measures issued by the local government, organized employees to arrange flexible working hours and locations, reduced offline gathering activities, improved the online office software and hardware configurations, controlled the registration and related testing of personnel entering and exiting the office area, measured body temperature of employees on duty daily, strengthened the disinfection of the office space, regularly distributed protective items such as masks, alcohol and disinfectant to employees, formulated and promoted measures for daily preventions and emergencies. The company also supervised employees who travelled to infected areas for quarantine according to government regulations, and timely reported the company's prevention work in accordance with the requirements of local government management departments. As of the date of this report, no employee of the company has been infected or has suspected symptoms.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

The Group adopted the following health and safety measures:

- Adjust and replace the lighting facilities to make lighting in office more comfortable for eyes;
- Maintained first-aid kits with proper placement of medical and pharmaceutical supplies and conducted monthly checking on medicine stock and their expiry dates to ensure the medicine provided by the Group can fulfil employees' daily health and first-aid needs; and provide suitable labour protection supplies for employees;
- Performed periodic cleaning on drinking facilities and air-conditioning, and carried out pest control and dust removal regularly and enhanced sterilisation measures in office during epidemic period;
- Added air purification equipment in office and enhanced ventilation in office;
- Made appropriate alterations to office area and added adequate living facilities in functional area and set up nursing room for breast feeding female employees as well as added more green plants;
- Centralised the use of higher power electric household appliances and established standards for electrical safety for the employees and strengthened fire-fighting devices;
- Promoted employees' awareness of travel safety and made appropriate adjustment of attendance under extreme weather conditions such as rainstorm and snowstorm;
- The Group created a fitness room in office area and set up a number of fitness equipment. At the same time, the Group has established a yoga club and swimming club and other leisure club for our staffs and provide activity funds for those clubs;
- Offered health and safety training for new employees;
- The Group provided employees (including interns) with employment and annual physical examination and purchased commercial insurance related to health and safety for them;
- Enhanced safety monitoring and inspection in office areas. Created a smoke-free office environment, promoted quitting smoke and increasing exercise among staffs.

During the year ended 31 December 2020, the Group did not encounter any major accident during operation. There was no work-related fatality or work-related injury.

## • Life and Work Balance

Besides complying with national statutory holidays and the "Implementation Measures for Paid Leave for Enterprise Employees 《企業職工帶薪休假實施辦法》", the Company has also granted additional festival leave, birthday leave, holiday vouchers, etc. based on the actual situation.

The Company concerns about the lives of employees and encourages the balance between work and family. The Company organises interesting thematic events annually for employees who have children and continues to hold the "Back-to-school Day" event for employees who have children at school age so that they can enjoy paid leave and bring their children to school on the first school day. The Company encourages family members of employees to participate in the annual travel and team-building activities together.



# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## • Development and Training

The Group attaches great importance to personnel training and cultural construction, and has established a “Training Management System” to standardize training management, clarify training objectives and establish a training system. We have set up our own enterprise college “Orange College”. Orange College provided different training courses to employees at their different stages of career, the main course training includes:

Professional development skills	65%
Management skills and personal improvement	15%
Health, safety, etiquette, interest, environmental protection	5%
Corporate culture, systems and processes, legal knowledge, professional ethics	15%

In 2020, the “Orange College” set up theme courses such as “Orange Growth Camp”, “ Youke College”, “Orange Sharing”, and “Orange Innovation”.

“Orange Growth Camp” is a training program for targeted new employees. Two sessions are held each year, each taking one month. Classes are taught by internal lecturers to help new employees understand corporate culture and systems, train work skills, and learn teamwork methods.

“Youke College (優客學院)” firstly provides the internal and external learning resources of the Group for talents with high-level professional skills, and assesses their promotion opportunities by the learning results. Secondly, it offers training to middle-level and junior management talents to improve their operation and management efficiency, and assesses their promotion opportunities through organizational practice results.

“Orange Sharing” aims to make use of the existing talent advantages and resource advantages. Through sharing, it helps employees to develop new ideas and upgrade their skills, promotes the integration between new and old employees, encourages them to explore and expand jointly and efficiently.

“Orange Innovation” advocates employees to maintain the drive to learn and create. In this training, it helps employees understand knowledge such as the project structure, the product’s production chain, and the business system, and encourages employees to plan and practice innovative technologies, services and business solutions.

In addition, Orange College also set up an online learning platform and uploaded some courses in videos to allow employees to retrieve at anytime and anywhere. Human Resources Department also required participation of training courses of not less than 4 hours each year for our employees (applicable to all male and female employees), including ordinary employees, middle management and senior management.

In 2020, Orange College organized a total of 70 employee training sessions, with an average participation time of about 5 hours per person. A total of 25% of the employees were awarded the “Medal of Honor” by the Orange College as excellent participants.

## • Operating Practices

CI Web is a leading vertical online platform for the Children-Babies-Maternity market in the PRC, aiming at providing young families in the PRC with value-added services such as new media, content, community, smart hardware, e-commerce and cross-border services. The Group adheres to the principle that integrity comes first and conducts business according to the operating practices which are in compliance with local and international laws. Our employees are required to follow the code of conduct.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## • Supply Chain Management

In 2020, the Group had a total of 108 suppliers, of which 9 were Hong Kong suppliers and the rest were PRC suppliers. In 2020, a total of 22 suppliers provided contract values of RMB1 million and above to the Group and all 22 of them were independent third parties. During the year, the Group was not aware that these 22 suppliers had any significant actual and potential negative impact on business ethics, environmental protection, human rights and labor practices or any incidents of non-compliance with human rights.

The Group has established and implemented the procurement management system and supplier management system to maintain the integrity, fairness, safety, and premier quality of supply chain, while striving to increase the indirect economic benefits to be generated and positive impact on environmental protection, labor and safety. Our practices for engaging and managing suppliers include:

- The Group generally carries out procurement through price comparison and sentinel procurement. In the selection of suppliers, we conduct screening and assessment based on their quality and prices. We obtain price quotation from at least three suppliers, and carry out inspection on the suppliers' compliance qualifications.
- We also evaluate whether suppliers have complied with our environmental, social and governance standards. Suppliers are required to provide a "Supplier Social Responsibility Questionnaire" for us to review their work environment, occupational health and safety, child labor, environmental management, and anti-corruption. At the same time, we reflect relevant clauses in the contract to encourage suppliers to understand and comply with them. Through our evaluation, a database of qualified suppliers has also been established.
- The Group conducts annual evaluation on the performance of suppliers. Apart from key standards including quality, costs and services, we also evaluate their compliance with our environmental, social and governance standards. We communicate with suppliers who do not get good results in our evaluation for correction or improvement. If the current supplier ceases operation or major violations of laws and disciplines have occurred, we will use a backup supplier from the qualified supplier database to ensure the normal operation of our products or services.
- To ensure suppliers' capabilities in quality assurance, safety and other environmental management, we conduct on-site investigations on suppliers as and when required to ensure the safety of supply chain, and conduct regular on-site investigations on logistic suppliers and data center suppliers.
- We advocate establishing mutual trust between suppliers and us which will help us manage potential environmental and social risks and improve operation effectiveness. In 2020, we invited 1 technical service and server management supplier to conduct a satisfaction survey in order to review the performance of our procurement personnel in terms of integrity and fairness. We also learned from suppliers about their latest developments and their opinions in order to strengthen our cooperation, and we conveyed our business philosophy of sustainable development to them. We have invited 1 logistics supplier to communicate and negotiate to improve courier materials to reduce waste and increase recyclability.
- We engage internal auditor and legal advisers to review suppliers' compliance and performance of the personnels involve in the sourcing process.
- In order to improve business ethics and social responsibility awareness among employees, and abide by the code of conduct of corporate compliance procurement, we educated staffs who are involved in the procurement process to reduce the risk of fraud such as commercial bribery.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## PRODUCT RESPONSIBILITY

The Group is committed to providing the best user experience. We attach great importance to the quality and reputation of its information services and products to fulfill our promises on service quality and truthfulness of information. We have protection and monitoring measures in place for user complaints, user services and establishment of intellectual property.

- **Customer Services and Complaints**

For the services and products provided by the Group, we have customer service channels to solve customers' problems and complaints to ensure they will usually be handled promptly. We ensure that complaints will be handled no later than 8 hours. We also have special personnel responsible for investigations and taking monitoring measures regarding the complaints. The Group also voluntarily accepts supervision of local government, market and quality control department as well as the public. During the year of 2020, to the best knowledge of the Group, there was no material non-compliance with relevant standards, rules and regulations.

For products in kind sold in the Group's e-commerce activities, except for the situation through special consultation with the after-sales department, users shall return the products that they do not want in original appearance and packing and obtain either refund in full or replacement within 5 working days. Certain products can be returned unconditionally within 15 days. Before delivery, we have dedicated personnel to carefully inspect and pack products to be delivered. If the return is not caused by our faults, the customer will be required to pay the delivery and return charges. If the product is defective due to quality, we will bear such two charges. Apart from refund, we also undertake the corresponding losses caused to users. During the year of 2020, to the best of our knowledge, there was no return product due to safety and health reasons.

For hospitals, doctors and experts partners, the Company strictly supervised their qualifications. The cooperating doctors are mainly doctors from the 3A hospitals. The Company also requires staffs in editorial positions to obtain the national senior baby nursing certificate to enhance the professionalism of our services.

- **Stability of Systems and project development management**

To safeguard the successful operation of our business and provide customers with high-quality experience, the Company keeps on improving the operational stability of its products and platform server as well as its network infrastructure. At the structural level, measures such as traffic limitation, downgrade, isolation, overtime, retry, and clustering are adopted to ensure system stability. The Company has formulated the System Security Maintenance System and Engine Room Security Review System to maintain its normal operation. It has also set up a disaster recovery mechanism accordingly to support data disaster recovery function and conduct drills and adopt emergency measures. For operation and maintenance system, we have upgraded the underlying technology and self-developed monitoring system for many times and plotted the overall data index of the system in real time to protect the self-recovery capability and timely and effective alarm capability of the system.

The Company continuously improves the standardization of its project management and research and development processes, and the documentation and standardization of software management and software processing. We define the Company's standard software processing, which is used in all of our software developments. We passed the CMMI3 evaluation certification. After CMMI3 evaluation, it is expected that the Company's ability to estimate and control our project will increase, productivity will increase, and the error rate of software products will decrease.

In terms of product development and maintenance and optimization, the project and development within the Group are coordinated and managed by the technology platform. It provides important capabilities such as high productivity development, resource scheduling, data platform, business integration, and public services, and provides comprehensive support for project specification, sharing, deployment, operation and maintenance, integration and governance. At the same time, it offers faster and more efficient technical upgrades for our product clients. It also provides corresponding solutions in APP loading and display, content storage, data embedding and processing, and analyzes user habits and preferences to update the product continuously.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **User Privacy**

The Group pays attention to the protection of user's information and privacy in daily operation. On one hand, we continue to minimise the risk of leaking user's information through enhancing our security technology measures such as adopting the technology of storage encryption and controlling information access authority. On the other hand, we strictly incorporate and implement the regulatory requirements about privacy protection in our internal compliance processes. We follow the principles of legality, justification and necessity when collecting user information. To ensure that users understand how we protect their personal information and enhance the transparency of our data collection and processing, we published our privacy protection policy on respective product websites and applications of respective products. The main basis that formulated in accordance with compliance control has no material breach of the Regulations on Technological Measures for Internet Security Protection (《互聯網安全保護技術措施規定》).

The user privacy policies of all APPs under our Company stuck to the requirements of the Cyber Security Law (《網絡安全法》), the Law on the Protection of Consumer Rights and Interests (《消費者權益保護法》), in order to protect the security of personal data and protect the legitimate rights of users. Users will be notified and asked for permission each time an update or instruction on acquisition of new information is made, and the information is used only after obtaining the user's consent. When we collect personal data, we express the rules for information collection in an easy, simple and clear manner, and obtained the consent by the subject of personal data collection. Users will not be forced to authorize in disguise by default, bundling, or ceasing installation. When we provide push notifications services, users may choose to reject these push notifications.

In accordance with the Cyber Security Law of the People's Republic of China (《中華人民共和國網絡安全法》), we provide user data acquisition, processing and protection of related privacy awareness or regulatory training to suppliers, customers and all our employees involved in the personal data processing, and sign user data privacy compliance agreement in due course.

- **Internet security**

In order to further establish an internet system that complies with national regulations together with a sound network and information security protection, the Company has formulated "Website Security Protection Initiatives", "Information Security Confidentiality Management System", "User Information Security Management System", which are in line with the automated network security guarantee system, hence the multi-layered protection for our Internet system have been strengthened.

- **Intellectual Property**

The Company emphasises the importance of intellectual property compliance and protection. Majority of our main intellectual property related to our operations is obtained from sources and we have a procurement process in place for intellectual property purchase. We formulate and implement the systems and procedures of declaration, registration, procurement, use and infringement monitoring of trademarks, patents, copyrights and domain names so as to safeguard our interests. We convey intellectual property protection and confidentiality awareness to our employees regularly and ensure their strict implementation. We also actively reduce the risk of our users infringing the intellectual property rights of others that may exist in the course of using our services through technical monitoring, manual review and market research. Given that we do not use or adopt any third party content to generate direct income, in the event of any litigation with respect to such area, our PRC legal advisor considers and our Directors concur that the risk of material adverse impact on the financial condition of the Company in relation to the claims from third party is low. The main basis that formulated in accordance with compliance control has no material breach of the Copyright Law of the PRC (《中華人民共和國著作權法》), Trademark Law of the PRC (《中華人民共和國商標法》) and Regulations on Protection of Information Network Transmission (《信息網絡傳播保護條例》).

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Supervision of Advertising Operation, Internet Information Services and Other Operating Activities**

For our advertising operation, we have already applied for operator registration at the competent administration for industry and commerce. The Group has stringent management procedures in place for advertising design, production and publication. We also recruited an advertisement inspector who possesses the Ad Inspector Training Certificate issued by Jiangsu Advertisement Association. We also have the ICP licence (internet information service business and operational e-commerce business) necessary for conducting Internet communication services. The Group has technical monitoring and manual review process for Internet communication security, and at the same time, we appointed an Internet security officer who possesses the Internet Communication Security Manager Qualification Licence for Jiangsu Province issued by Jiangsu Provincial Public Security Department. The main basis that formulated in accordance with compliance control has no material breach of Advertising Law of the PRC (《中華人民共和國廣告法》) and Measures for the Administration of Internet Information Services (《互聯網信息服務管理辦法》). We have obtained the business licence for radio and television programs production. We have obtained the business license for publishing material (online retail). We have obtained the “Food Business License”.

## ANTI-CORRUPTION

In order to ensure honesty, loyalty and ethical behaviour of the employees, prevent corruption behavior such as bribery, blackmail and fraud, balance and safeguard the interests of the Group and its stakeholders, and establish long-term and solid relationships, the Group has a code of ethics, anti-corruption management and whistleblowing system in place to monitor the conduct and behaviour of all employees, senior management and Directors in daily operation in accordance with the “Unfair Competition Law of the People’s Republic of China (《中華人民共和國反不正當競爭法》)” and “Criminal Law of the People’s Republic of China (《中華人民共和國刑法》)”. The Group also performs annual self-review process to reflect the implementation of codes and regulations to ensure the codes and systems have been applied throughout the actual operation and management practices. Through internal control as well as internal and external audit, the Group monitors corruption behaviours within the Group. The anti-corruption management and whistleblowing system provide channels and guidelines to report any misconduct, malpractice or illegal behaviour within the Group. The electronic reporting mailbox and a hotline have been established, so that our employees and other persons who deal with the Company (such as customers and suppliers) may report any misconduct that they have identified. The Company also asks its employees for relevant comments through annual surveys. All reports will be treated in a cautious and confidential manner. The Audit Committee will double check and review the complaints and conduct investigations and handle the comments and report to the board of Directors. Upon the completion of investigations, those employees found and proven to have committed corruption will be penalised or face immediate dismissal in accordance with the anti-corruption management requirements and corrective actions will be taken based on findings. Any corruption act that is in violation of any relevant laws or regulations will be reported to relevant government authorities. The Group has also developed and implemented whistleblowing protection system to ensure that all kinds of violations are reported openly and honestly without fear of retaliation or potential retaliation.

The Group believes that a clean working environment depends on everyone working together. As far as the Group is aware, there was no material non-compliance with relevant standards, rules and regulations in 2020. Moreover, neither the Group nor its employees was involved in any litigation cases regarding corruption.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## COMMUNITY INVESTMENT

The Group values harmonious and inclusive relationship between the Group and the community where it operates and maintains positive communication with the community and community partners. It regularly participates in conferences and investigations that are organised by the community and neighbourhood management department to ensure public welfare is considered by the Group during its business operation. The Group actively exercises its corporate social responsibility in various forms such as the provision of community services, organisation of public welfare activities and social donations. To establish long-term and effective community participation, we also take into account geographical factors, concerns of main stakeholders and synergy effects of our own resources. We formulate and implement the Public Welfare Project Management System which contains the approval process of public welfare projects organised by the Company and relevant requirements regarding security, compliance, transparency and effectiveness of project implementation. The Group treasures individual public welfare power and supports employees to participate in community volunteer activities and social public welfare affairs and integrates the resources of the Company to encourage more individuals to take part in those activities and affairs.

- **Labour Demand**

The Group signed internship cooperation agreements with universities and colleges where we operate to help solve the internship and employment problems of local university and college students. In addition to providing healthy and safe internship environment for interns, we also arranged professionals within the Company to be their mentors in assisting them to conduct subject research and graduation project through practice. The Company was also invited by a university to provide professional topic lectures to their students.

- **Community Help**

The Group proactively fulfills its responsibilities as a corporate citizen. In the process of participating in charitable activities, the Group also attached importance to individual charity engagement. The Group supports employees to take part in social public welfare affairs and provides an organisational platform for more charity-caring people.

**Actively assisted the city's flood prevention work:** In July 2020, Nanjing entered the flood season, the water level of the Yangtze River had passed the warning line, and the city's flood prevention work was fully carried out. The Group donated flood prevention materials to local communities and paid tributes to those who stayed at the frontline of flood prevention.

In 2015, the Group set up the charity platform "Nurture with Love (育見愛)", aiming to allow more individuals to participate in organising charitable activities, provide assistance to disadvantaged mothers and infants, and send more positive energy to the society. Our employees and charity-caring people initiated a number of charitable activities, including charity sales, visits to rural areas and fund-raising activities through such platform. We also displayed charitable achievements through such platform appropriately to encourage people to join us.

In 2020, we organized a mother-child supplies donation activity "Love Market (愛心市集)" on our community platform. In the activity, community users were given recyclable or brand-new mother-child supplies based on their needs. The Company provides postage subsidies for the event.

**Winter clothes donation to poor children in Datong County, Xining County, Qinghai Province:** As winter comes earlier on the plateau, it has come to our attention that children on the plateau don't have enough clothes to keep warm in winter. In August 2020, we organized a donation of winter necessities such as down jackets and cotton coats and trousers and delivered them to the People's Government of Xianghua Tibetan Township, Datong County, Xining County, Qinghai Province, hoping to help the local children have a warm winter.



# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

- **Education**

Since 2010, the Group has launched and constantly maintained its charity channel, JG Web, which is a platform for providing teaching and learning resources to handicapped children. On the first anniversary of its listing, the Group set up the Asia Children's Charity Foundation (亞洲兒童慈善基金會), which aims at offering medical, education and vocational skills to Chinese and Asian children in need.

The healthy growth of children is an important concern for the society. The Group has learned from helping children in difficulty that it is particularly important to provide spiritual care and character education to children, so that they can feel the care and love from all walks of life and build confidence, overcome difficulties and grow up healthy and happy.

- **Health**

**Participated in charity assistance for children with diseases in Qinghai Province:** In June 2020, invited by Qinghai Provincial Political Consultative Conference, the Asian Children Charity Foundation team arrived in Xining City, Qinghai Province to visit and exchange. The team also attended a symposium organized by the local Provincial Women and Children's Hospital to discuss the healthy development of children with special diseases such as cerebral failure, cerebral palsy, and PKU phenylketonuria with experts. The hospital currently has more than 100 cases of children suffering from marginal cases such as cerebral palsy and cerebral trauma who are in urgent need of help. The team from the Asian Children Charity Foundation visited the recovered children, donated materials and provided psychological counseling, and encouraged them build self-confidence, live an active life, and integrate into society.

**Cared for children with disabilities:** In September 2020, members of the Asia Children Charity Foundation and staff from the Civil Affairs Bureau of Songjiang District, Shanghai visited Maogang Town and Yexie Town and brought donations to the impoverished and disabled children, providing them with spiritual care and material assistance.

**Guarded mother-child families to prevent the pandemic and responded to changes in the industry:** The beginning of 2020 marks the outbreak of the "novel coronavirus pneumonia" epidemic. CI Web actively implemented its corporate social responsibility through multiple channels. The whole platform helps mother-child family to prevent the epidemic. "Pregnancy Tracker" APP of the CI Web organized and invited a number of doctors and experts to conduct free online Q & A on fighting against the novel coronavirus pneumonia to provide pregnant mothers and baby mothers with disease control knowledge in a timely manner. "Mama BBS" APP created the theme of epidemic prevention and worry-free room, interacted with users and put an end to rumors. Based on the full-platform business operation and user data survey, CI Web published the "Report on the life of mother and child under the "novel coronavirus pneumonia" epidemic (《「新冠肺炎」疫情下的母嬰生活現狀報告》)". The purpose of this report is to analyze the behavior of the mother-child group under the epidemic, to provide a reference for the market to formulate responsive strategies and adjustment initiatives, so as to actively respond to the challenge of the epidemic.

Meanwhile, CI Web united numerous enterprises in the mother-child industry to donate supplies for baby and children to designated hospitals for treating children infected by novel coronavirus, such as Wuhan Children's Hospital. To give a helping hand, peer-to-peer communication between CI Web and these hospitals made the whole donation process transparent and standardised to help children patients to be comforted and accompanied during quarantine. To fight against the epidemic, we worked together and overcome difficulties ahead.

# ENVIRONMENTAL, SOCIAL AND GOVERNANCE REPORT

## **Strengthened comprehensive prevention and treatment of birth defects through industry cooperation:**

On 12 September 2020, on the 16th anniversary of China's Birth Defects Prevention Day, the Child Development Research Center of the Working Committee for the Next Generation of China and the China Maternal and Child Health Association organized a team of editor experts to join hands with Beijing Silian Pharmaceutical Co., Ltd. and CI Web, and jointly launched a series of public welfare activities for the prevention of birth defects — the release conference and donation ceremony of the "Handbook for the Prevention of Birth Defects". This event is not only for the families during pregnancy and childbirth, but more importantly, it is a new starting point to promote knowledge to prevent birth defects. The handbook will be distributed to parents in designated maternity and child hospitals across the country for free. As one of the public welfare support units, CI Web also launched the electronic version of the "Handbook for the Prevention of Birth Defects", helping more families during pregnancy and childbirth.

## • **Awards**

CI Web was awarded Social Marketing Silver Award and New Product Launch Bronze Award in the IAI (International Advertising Institute) "Mother-Child Marketing Award".

CI Web was granted the 2020 CBME AWARDS "Honorary Ecological Partner Award".

CI Web was rated as the "Jiangsu Provincial Software Technology Center" in 2020.

On 25 January 2021, the Jiangsu Provincial Department of Industry and Information Technology recognized the company as an enterprise among the "Key Software Enterprise Cultivation Database within the Strategic Planning of Jiangsu Province" in 2020.

On 25 January 2021, the Jiangsu Provincial Department of Industry and Information Technology recognized the company as an enterprise among the "Specialized and New Software Enterprise Cultivation Database in Jiangsu Province" in 2020.

In 2020, our employees participated in community volunteer activities and public welfare activities through the charity platform "Nurture with Love (育見愛)" for a total time span of 936 hours, an increase of 4% as compared with 2019.



# INDEPENDENT AUDITOR'S REPORT



## To the shareholders of China Parenting Network Holdings Limited

中國育兒網絡控股有限公司

*(Incorporated in the Cayman Islands with limited liability)*

### OPINION

We have audited the consolidated financial statements of China Parenting Network Holdings Limited (the "Company") and its subsidiaries (together the "Group") set out on pages 104 to 183, which comprise the consolidated statement of financial position as at 31 December 2020, and the consolidated statement of profit or loss, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2020, and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of Hong Kong Companies Ordinance.

### BASIS FOR OPINION

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKASs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report. We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants (the "Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the "Auditor's responsibilities for the audit of the consolidated financial statements" section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

### The key audit matter

### How our audit addressed the key audit matter

#### Impairment assessment of interest-free loans to employees

As at 31 December 2020, the interest-free loans due from employees amounted to RMB6,905,000 (2019: RMB9,120,000). These loans are unsecured and repayable for a period within five years. The employees, including key management personnel (the "Eligible Employees"), who have been the full time employees for more than three years, and provided evidence to obtain the loan for the purchase of properties for self-use, are eligible to entitle the interest-free loans.

The measurement of expected credit loss ("ECL") requires the application of significant judgement which focused on the financial ability of the Eligible Employees and increased complexity which include the identification of increased exposures with a significant deterioration in credit quality, and assumptions used in the ECL models for credit-impaired exposures assessed individually, such as the expected future cash flows and forward-looking macroeconomic factors.

Related disclosures of the above assessment are included in notes 3, 16, 22 and 38 to the consolidated financial statements.

We assessed and tested the design and operation of the controls over initiating the interest-free loans and impairment assessment over the loan balances.

We evaluated the appropriateness of the criteria used by the management to assess whether there has been a significant increase in credit risk since initial recognition or whether the interest-free loans are credit impaired, where allowances for such financial assets should be measured on a lifetime ECL basis.

We assessed the reasonableness of the underlying inputs and assumptions adopted in the Group's ECL model.

We also assessed whether the loss allowance was properly supported by considering the sufficiency of collateral value, borrowers' interest repayment and principal repayment records during the year and subsequent to the year end date and up to the date of this report, and traced the repayments to the bank statements.

We assessed the adequacy of the disclosures in the consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

### The key audit matter

### How our audit addressed the key audit matter

#### Impairment assessment of trade and bills receivables and contract assets

As at 31 December 2020, trade and bills receivables and contract assets were significant to the Group as they amounted to a total of RMB32,550,000 (2019: RMB48,163,000) and represented 9% (2019: 9%) of the total assets of the Group. The collectability of trade and bills receivables and contract assets is a key element of the Group's working capital management, which is implemented on an ongoing basis by management.

The provision matrix measurement of ECL for trade receivables requires the application of significant management judgement. Management considers specific factors such as historical observed default rates, forecast economic conditions and the age of the balances. Management uses this information to calibrate the matrix to determine the amount of impairment.

We focused on this area because it requires a high level of management judgement and the amounts involved are material.

Related disclosures of above trade and bills receivables and contract assets are included in notes 3, 20, 21 and 38 to the consolidated financial statements.

We assessed the Group's internal control over the initiating of credit terms and evaluating the recoverability of trade and bills receivables and contract assets.

We assessed the reasonableness of the Group's lifetime ECL provision matrix model which includes the inputs and assumptions used by the Group for calculating impairment loss, including checking the accuracy of ageing of trade and bills receivables, and obtaining historical observed default rates and evaluating whether the historical observed default rates are appropriately adjusted based on forecast economic conditions.

We test checked the subsequent settlement of trade receivables, on a sample basis, by inspecting supporting documents in relation to cash receipt from trade receivables subsequent to the current reporting period and challenged management regarding their reasons for not considering an impairment against any significant overdue balances.

We verified the mathematical accuracy of the lifetime ECL provision matrix model.

We assessed the adequacy of the disclosures of the trade and bills receivables and contract assets and the related credit risk in the consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

### The key audit matter

### How our audit addressed the key audit matter

#### **Fair value measurement of unlisted equity securities designated at fair value through other comprehensive income and unlisted equity securities measured at fair value through profit or loss**

The Group had investments in ordinary shares of certain unlisted companies. The Group classified these investments as equity securities designated at fair value through other comprehensive income ("FVOCI") or measured at fair value through profit or loss ("FVPL").

The Group engaged an independent qualified appraiser (the "Appraiser") to determine the fair value of these investments by applying valuation techniques. These valuation techniques, in particular those that included significant unobservable inputs, involved subjective judgements, estimations and assumptions.

As at 31 December 2020, these investments were significant to the Group as they amounted to RMB247,345,000 (2019: RMB318,623,000) and represented 67% (2019: 61%) of the total assets of the Group.

We focused on this area because it requires significant judgements and estimations to determine the fair value of these investments and the amounts involved are material.

Related disclosures of above financial assets are included in notes 3, 18, 37 and 38 to the consolidated financial statements.

We examined the terms and conditions of the relevant investment agreements.

We obtained and inspected the valuation reports prepared by the Appraiser.

We evaluated the Appraiser's competence, capabilities and objectivity.

We engaged our internal valuation specialist to assist us in evaluating the appropriateness of the valuation techniques, key assumptions and significant unobservable inputs adopted in valuation by the Appraiser to determine the fair value of these investments.

We assessed the adequacy of the disclosures in the consolidated financial statements with reference to the requirements of the prevailing accounting standards.

# INDEPENDENT AUDITOR'S REPORT

## KEY AUDIT MATTERS (CONTINUED)

### The key audit matter

### How our audit addressed the key audit matter

#### Fair value measurement of convertible loans to third parties

As at 31 December 2020, convertible loans to third parties, bearing interest rates of 6% to 8% per annum for periods of 24 months to 36 months, amounted to RMB16,830,000 (2019: RMB19,688,000). The borrowers comprise a variety of private entities in starting up stage and the Group has the option to convert these loans into equity interests in the borrowers. These loans are measured at FVPL.

The Group engaged an independent qualified appraiser (the "Appraiser") to determine the fair value of these loans by applying valuation techniques. These valuation techniques, in particular those that included significant unobservable inputs, involved subjective judgements, estimations and assumptions.

We focused on this area because it requires significant judgements and estimations to determine the fair value of these loans and the amounts involved are material.

Related disclosures of above loans are included in notes 3, 18, 37 and 38 to the consolidated financial statements.

We examined the terms and conditions of the relevant loan agreements.

We obtained and inspected the valuation reports prepared by the Appraiser.

We evaluated the Appraiser's competence, capabilities and objectivity.

We engaged our internal valuation specialist to assist us in evaluating the appropriateness of the valuation techniques, key assumptions and significant unobservable inputs adopted in valuation by the Appraiser to determine the fair value of those convertible loans to third parties measured at FVPL.

We assessed the adequacy of the disclosures in the consolidated financial statements with reference to the requirements of the prevailing accounting standards.

# INDEPENDENT AUDITOR'S REPORT

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## OTHER INFORMATION INCLUDED IN THE ANNUAL REPORT

The directors of the Company are responsible for the other information. The other information comprises the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## RESPONSIBILITIES OF THE DIRECTORS FOR THE CONSOLIDATED FINANCIAL STATEMENTS

The directors of the Company are responsible for the preparation of consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors of the Company are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors of the Company either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors of the Company are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Our report is made solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

# INDEPENDENT AUDITOR'S REPORT

## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

As part of an audit in accordance with HKSA's, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

# INDEPENDENT AUDITOR'S REPORT

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## AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement director on the audit resulting in this independent auditor's report is Wan Wing Ping.

**Baker Tilly Hong Kong Limited**

*Certified Public Accountants*

Hong Kong, 31 March 2021

**Wan Wing Ping**

Practising certificate number P07471



# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the year ended 31 December 2020

	Notes	2020 RMB'000	2019 RMB'000 (Restated)
<b>Revenue</b>	4	<b>92,267</b>	94,294
Cost of sales		<b>(62,151)</b>	(47,400)
<b>Gross profit</b>		<b>30,116</b>	46,894
Other income and gains	5	<b>9,984</b>	8,734
Selling and distribution expenses		<b>(50,262)</b>	(21,915)
Administrative expenses		<b>(17,510)</b>	(16,805)
Research and development costs		<b>(19,497)</b>	(10,562)
Impairment losses on financial and contract assets, net		<b>(713)</b>	(470)
Fair value changes of financial assets at fair value through profit or loss		<b>(12,049)</b>	27,173
Loss on disposal of financial assets at fair value through profit or loss		<b>(1,886)</b>	–
Loss on deemed derecognition of financial assets	18	<b>(45,105)</b>	–
Other expenses		<b>(216)</b>	(98)
Finance costs	7	<b>(916)</b>	(1,914)
<b>(Loss)/profit before tax</b>	6	<b>(108,054)</b>	31,037
Income tax credit/(expense)	10	<b>11,536</b>	(7,804)
<b>(Loss)/profit for the year</b>		<b>(96,518)</b>	23,233
<b>(Loss)/profit attributable to:</b>			
Owners of the parent		<b>(96,175)</b>	19,437
Non-controlling interests	11	<b>(343)</b>	3,796
		<b>(96,518)</b>	23,233
		<b>RMB cents</b>	RMB cents (Restated)
<b>(Loss)/earnings per share attributable to ordinary equity holders of the parent</b>			
Basic and diluted	13	<b>(9.38)</b>	1.90

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2020

	2020 RMB'000	2019 RMB'000 (Restated)
<b>(Loss)/profit for the year</b>	<b>(96,518)</b>	23,233
<b>Other comprehensive (loss)/income, net of tax:</b>		
Items that will not be reclassified to profit or loss in subsequent periods:		
Financial assets designated at fair value through other comprehensive income:		
Changes in fair value	<b>(15,635)</b>	(1,643)
Income tax effect	<b>(4,046)</b>	(471)
	<b>(19,681)</b>	(2,114)
Items that may be reclassified to profit or loss in subsequent periods:		
Exchange differences on translation of foreign operations	<b>(2,703)</b>	1,604
<b>Other comprehensive loss for the year, net of tax</b>	<b>(22,384)</b>	(510)
<b>Total comprehensive (loss)/income for the year</b>	<b>(118,902)</b>	22,723
<b>Total comprehensive (loss)/income for the year attributable to:</b>		
Owners of the parent	<b>(118,559)</b>	18,927
Non-controlling interests	<b>(343)</b>	3,796
	<b>(118,902)</b>	22,723

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

	Notes	31 December 2020 RMB'000	31 December 2019 RMB'000 (Restated)	1 January 2019 RMB'000 (Restated)
<b>Non-current assets</b>				
Property, plant and equipment	14	8,067	707	703
Right-of-use assets	15(a)	7,665	3,330	5,609
Long-term receivables	16	4,237	8,393	12,396
Deposit for property, plant and equipment	17	2,712	5,348	–
Other financial assets	18	259,217	338,311	276,305
Deferred tax assets	29	–	84	22
		<b>281,898</b>	356,173	295,035
<b>Current assets</b>				
Inventories	19	2,806	9,545	119
Trade and bills receivables	20	14,244	24,636	22,495
Contract assets	21	18,306	23,527	54,561
Prepayments, deposits and other receivables	22	5,424	21,406	4,005
Other financial assets	18	4,958	–	–
Debt investment	23	–	30,000	–
Cash and cash equivalents	24	44,090	57,684	86,251
		<b>89,828</b>	166,798	167,431
<b>Current liabilities</b>				
Trade payables	25	2,201	–	2,269
Contract liabilities	26	339	35	2,211
Other payables and accruals	27	13,685	10,229	11,665
Lease liabilities	15(b)	1,447	1,904	2,175
Interest-bearing bank borrowings	28	19,000	49,000	11,000
Tax payable		5,868	6,936	5,689
		<b>42,540</b>	68,104	35,009
<b>Net current assets</b>		<b>47,288</b>	98,694	132,422
<b>Total assets less current liabilities</b>		<b>329,186</b>	454,867	427,457
<b>Non-current liabilities</b>				
Lease liabilities	15(b)	663	1,066	3,206
Deferred tax liabilities	29	2,720	9,096	2,269
		<b>3,383</b>	10,162	5,475
<b>NET ASSETS</b>		<b>325,803</b>	444,705	421,982

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 31 December 2020

	Notes	31 December 2020 RMB'000	31 December 2019 RMB'000 (Restated)	1 January 2019 RMB'000 (Restated)
<b>Equity</b>				
<b>Equity attributable to owners of the parent</b>				
Share capital	30	8,090	8,090	8,090
Reserves	32	314,267	432,826	413,904
		<b>322,357</b>	440,916	421,994
<b>Non-controlling interests</b>		<b>3,446</b>	3,789	(12)
<b>TOTAL EQUITY</b>		<b>325,803</b>	444,705	421,982

Approved and authorised for issue by the Board of Directors on 31 March 2021.

**Cheng Li**  
Director

**Zhang Lake Mozi**  
Director

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2020

	Attributable to owners of the Company										
	Note	Share capital RMB'000	Share Premium* RMB'000	Reserve funds* RMB'000	Other reserve* RMB'000	Exchange fluctuation reserve* RMB'000	Fair value reserve of financial assets designated at fair value through other comprehensive income* RMB'000	Retained profits* RMB'000	Total RMB'000	Non-controlling interests RMB'000	Total equity RMB'000
<b>At 1 January 2019, as previously reported</b>		8,090	224,688	19,190	16,842	19,492	7,366	126,326	421,994	(12)	421,982
Correction of prior period errors at 1 January 2019	2.5	-	-	-	-	-	(13,728)	13,728	-	-	-
At 1 January 2019 (restated)		8,090	224,688	19,190	16,842	19,492	(6,362)	140,054	421,994	(12)	421,982
Profit for the year (restated)		-	-	-	-	-	-	19,437	19,437	3,796	23,233
Other comprehensive income/(loss) for the year:											
Exchange differences related to foreign operation		-	-	-	-	1,604	-	-	1,604	-	1,604
Change in fair value of financial assets designated at fair value through other comprehensive income, net of tax (restated)		-	-	-	-	-	(2,114)	-	(2,114)	-	(2,114)
Total comprehensive income/(loss) for the year		-	-	-	-	1,604	(2,114)	19,437	18,927	3,796	22,723
Appropriation to statutory reserves		-	-	2,179	-	-	-	(2,179)	-	-	-
Deregistration of a subsidiary		-	-	(22)	-	-	-	17	(5)	5	-
<b>At 31 December 2019 (restated)</b>		8,090	224,688	21,347	16,842	21,096	(8,476)	157,329	440,916	3,789	444,705
<b>At 1 January 2020, as previously reported</b>		8,090	224,688	21,347	16,842	21,096	26,073	122,780	440,916	3,789	444,705
Correction of prior period errors at 1 January 2020	2.5	-	-	-	-	-	(34,549)	34,549	-	-	-
At 1 January 2020 (restated)		8,090	224,688	21,347	16,842	21,096	(8,476)	157,329	440,916	3,789	444,705
Loss for the year		-	-	-	-	-	-	(96,175)	(96,175)	(343)	(96,518)
Other comprehensive loss for the year:											
Exchange differences related to foreign operation		-	-	-	-	(2,703)	-	-	(2,703)	-	(2,703)
Change in fair value of financial assets designated at fair value through other comprehensive income, net of tax		-	-	-	-	-	(19,681)	-	(19,681)	-	(19,681)
Total comprehensive loss for the year		-	-	-	-	(2,703)	(19,681)	(96,175)	(118,559)	(343)	(118,902)
Appropriation to statutory reserves		-	-	6	-	-	-	(6)	-	-	-
Deregistration of subsidiaries		-	-	(1,043)	-	-	-	1,043	-	-	-
<b>At 31 December 2020</b>		8,090	224,688	20,310	16,842	18,393	(28,157)	62,191	322,357	3,446	325,803

\* These reserve accounts comprise the consolidated reserves of RMB314,267,000 (2019: RMB432,826,000) in the consolidated statement of financial position.

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2020

	Notes	2020 RMB'000	2019 RMB'000 (Restated)
<b>Operating activities</b>			
(Loss)/profit before tax		<b>(108,054)</b>	31,037
Adjustments for:			
Depreciation of property, plant and equipment	6	<b>300</b>	304
Depreciation of right-of-use assets	6	<b>2,431</b>	2,449
Finance costs	7	<b>916</b>	1,914
Impairment of trade receivables, net	6	<b>(33)</b>	249
Impairment of contract assets, net	6	<b>(178)</b>	221
Impairment of financial assets included in prepayments, deposits and other receivables	6	<b>924</b>	–
Bank interest income	5	<b>(1,203)</b>	(111)
Other interest income	5	<b>(1,455)</b>	(1,505)
Fair value changes of financial assets at fair value through profit or loss	6	<b>12,049</b>	(27,173)
Investment income from bank product investments	5	<b>(753)</b>	(1,359)
Staff costs arising from interest-free loans to employees		<b>403</b>	321
Gain on deregistration of a subsidiary	5	<b>–</b>	(16)
Gain on early termination of leases	5	<b>(19)</b>	–
Loss on disposal of financial assets at fair value through profit or loss	6	<b>1,886</b>	–
Loss on deemed derecognition of financial assets	6	<b>45,105</b>	–
Loss on disposal of items of property, plant and equipment	6	<b>75</b>	–
Written off of trade and other receivables	6	<b>65</b>	–
Written down of inventories to net realisable value	6	<b>6,540</b>	–
Written off of inventories	6	<b>–</b>	9
<b>Operating cash flows before working capital changes</b>		<b>(41,001)</b>	6,340
Decrease/(increase) in prepayments, deposits and other receivables		<b>16,186</b>	(16,307)
Decrease/(increase) in trade and bills receivables		<b>10,360</b>	(2,390)
Decrease in contract assets		<b>5,399</b>	30,813
Decrease in long-term receivables		<b>870</b>	29
Decrease/(increase) in inventories		<b>199</b>	(9,435)
Increase/(decrease) in contract liabilities		<b>304</b>	(2,176)
Increase/(decrease) in trade payables		<b>2,379</b>	(2,334)
Increase/(decrease) in other payables and accruals		<b>3,423</b>	(1,415)
<b>Cash (used in)/generated from operations</b>		<b>(1,881)</b>	3,125
Interest portion of lease payments	33	<b>(155)</b>	(204)
Income tax paid		<b>(6)</b>	(1,365)
Income tax refunded		<b>136</b>	1,100
<b>Net cash (used in)/generated from operating activities</b>		<b>(1,906)</b>	2,656

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the year ended 31 December 2020

	Notes	2020 RMB'000	2019 RMB'000 (Restated)
<b>Investing activities</b>			
Interest received		47	111
Deposit paid for property, plant and equipment		(2,712)	(5,348)
Purchases of items of property, plant and equipment		(7,740)	(308)
Payments for right-of-use assets		(160)	–
Proceeds from disposal of items of property, plant and equipment		4	–
Loans to employees		–	(2,400)
Repayment of loans from employees		2,215	1,010
Purchases of financial assets designated at fair value through other comprehensive income		(2,500)	–
Purchases of financial assets at fair value through profit or loss		–	(30,000)
Proceeds from disposal of financial assets at fair value through profit or loss		145	–
Purchases of debt investment		–	(30,000)
Proceeds from redemption of debt investment		31,128	–
Purchases of bank product investments		(231,700)	(256,600)
Proceeds from redemption of bank product investments		232,481	257,959
<b>Net cash generated from/(used in) investing activities</b>		<b>21,208</b>	<b>(65,576)</b>
<b>Financing activities</b>			
New bank borrowings	33	18,000	49,000
Repayment of bank borrowings	33	(48,000)	(11,000)
Principal portion of lease payments	33	(2,095)	(2,582)
Interest paid	33	(761)	(1,710)
<b>Net cash (used in)/generated from financing activities</b>		<b>(32,856)</b>	<b>33,708</b>
<b>Net decrease in cash and cash equivalents</b>		<b>(13,554)</b>	<b>(29,212)</b>
Cash and cash equivalents at beginning of the year		57,684	86,251
Effect of foreign exchanges rate changes, net		(40)	645
<b>Cash and cash equivalents at end of the year</b>	24	<b>44,090</b>	<b>57,684</b>

The accompanying notes are an integral part of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 1 CORPORATE AND GROUP INFORMATION

China Parenting Network Holdings Limited (the "Company") was incorporated in the Cayman Islands on 13 October 2014 as an exempted company with limited liability under the Companies Law (2013 Revision) of the Cayman Islands. The address of the registered office of the Company is Cricket Square, Hutchins Drive, P.O. Box 2681, Grand Cayman KY1-1111, Cayman Islands. The shares of the Company were listed on the Growth Enterprise Market (the "GEM") of the Stock Exchange of Hong Kong Limited (the "Stock Exchange") on 8 July 2015 (the "Listing Date"). Upon approval by the Stock Exchange on 27 September 2018, the shares of the Company were listed on the Main Board on 8 October 2018 and delisted from the GEM since the last day of trading on 5 October 2018.

The principal activity of the Company is investment holding. The Company and its subsidiaries (collectively referred to as the "Group") are principally engaged in (i) the provision of marketing and promotional services through the Group's platform, including CI Web, mobile CI Web, Mobile Application Software ("APPS") and IPTV APPS; (ii) sale of goods and (iii) e-commerce business in China. Except for the additional business line the sale of goods this year, there has been no significant change in the Group's principal activities during the year.

In the opinion of the directors of the Company, as of the date of approval of these financial statements, Ms. Li Juan, Mr. Cheng Li, Mr. Wu Haiming, Loyal Alliance Management Limited, Prime Wish Holdings Limited and Victory Glory Holdings Limited are the Company's controlling shareholders.

### Information about subsidiaries

Particulars of the Company's principal subsidiaries are as follows:

Company name	Place of incorporation/ registration	Issued/ registered share capital	Equity interest held		Principal activities and place of operation
			Direct	Indirect	
<b>Directly held by the Company</b>					
Shining World investments Limited ("Shining World") (note (v))	British Virgin Islands ("BVI")/ 18 August 2014	USD50,000	100%	–	Investment holding, BVI
<b>Indirectly held by the Company</b>					
Star Universal Holdings Limited	Hong Kong/ 5 September 2014	HKD10,000	–	100%	Investment holding, Hong Kong
Xibai (Nanjing) Information Technology Company Limited ("Nanjing Xibai") (note (i), (vi), (vii))	The People's Republic of China (the "PRC")/ 10 December 2014	HKD205,000,000	–	100%	Technical support and consultancy related services, the PRC
Nanjing Xinchuang Micro Electromechanical Technology Company Limited ("Nanjing Xinchuang") (note (i), (viii))	The PRC/ 14 April 2005	RMB2,000,000	–	100%	Provision of marketing and promotional services and e-commerce business, the PRC



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 1 CORPORATE AND GROUP INFORMATION (CONTINUED)

### Information about subsidiaries (continued)

Particulars of the Company's principal subsidiaries are as follows: (continued)

Company name	Place of incorporation/ registration	Issued/ registered share capital	Equity interest held		Principal activities and place of operation
			Direct	Indirect	
<b>Indirectly held by the Company (continued)</b>					
Nanjing Xihui Information Technology Company Limited ("Nanjing Xihui") (note (i), (viii))	The PRC/ 24 May 2013	RMB5,000,000	–	100%	Provision of marketing and promotional services and technical support and consultancy related services, the PRC
Nanjing Xile Information Technology Company Limited ("Nanjing Xile") (note (i), (ii))	The PRC/ 6 March 2015	RMB100,000	–	51%	Provision of technical support and consultancy related services, the PRC
Khorgos Xizhi Information Technology Company Limited ("Khorgos Xizhi") (note (i), (vi), (vii))	The PRC/ 28 June 2017	HKD80,000,000	–	100%	Technical support and consultancy related services, the PRC
Hubei Xiyuan Information Technology Company Limited ("Hubei Xiyuan") (note (i), (iii), (vi), (viii))	The PRC/ 29 October 2018	RMB1,000,000	–	100%	Provision of marketing and promotional services and technical support and consultancy related services, the PRC
Nanjing Wanhui Information Technology Company Limited ("Nanjing Wanhui") (note (i), (iv), (vi))	The PRC/ 30 January 2019	RMB20,000,000	–	100%	Provision of technical support and consultancy related services, the PRC

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 1 CORPORATE AND GROUP INFORMATION (CONTINUED)

### Information about subsidiaries (continued)

Notes:

- (i) The English names of companies incorporated in the PRC referred to herein represent management's best effort at translating the Chinese names of these companies as no English name has been registered.
- (ii) Nanjing Xile is a limited liability company established in the PRC and is held as to 51% by Nanjing Xibai and 49% by independent third party, Mr. Zhao Hongwei.
- (iii) Hubei Xiyuan is a limited liability company wholly owned by Nanjing Xibai, which is established in the PRC on 29 October 2018 and was deregistered on 22 September 2020.
- (iv) Nanjing Wanhui is a limited liability company established in the PRC on 30 January 2019 and is wholly owned by Nanjing Xibai.
- (v) As at 31 December 2020 and 2019, the Group has unpaid portion of registered capital totaling USD50,000 (equivalent to approximately RMB307,000) for injection into Shining World.
- (vi) As at 31 December 2020, the Group has unpaid portion of registered capital totaling RMB6 million for injection into Nanjing Xibai and Nanjing Wanhui which are due from 31 December 2022 to 31 December 2049 (2019: totaling RMB95 million for injection into Nanjing Xibai, Khorgos Xizhi, Hubei Xiyuan and Nanjing Wanhui which are due from 31 December 2022 to 31 December 2049).
- (vii) Nanjing Xibai and Khorgos Xizhi are Wholly Foreign Owned Enterprise established in the PRC and Khorgos Xizhi was deregistered on 23 September 2020.
- (viii) Nanjing Xinchuang, Nanjing Xihui and Hubei Xiyuan are limited liability companies established in the PRC and included in the Group's consolidated financial statements as if they are the Group's subsidiaries through the Contractual Arrangement outlined in the Directors' Report.

## 2.1 BASIS OF PREPARATION

These financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRSs") (which include all International Financial Reporting Standards, International Accounting Standards ("IASs") and Interpretations) issued by the International Accounting Standards Board ("IASB") and the disclosure requirements of the Hong Kong Companies Ordinance. They have been prepared under the historical cost convention, except for other financial assets which have been measured at fair value. These financial statements are presented in Renminbi ("RMB"), and all values are rounded to the nearest thousand except when otherwise indicated.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.1 BASIS OF PREPARATION (CONTINUED)

### Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries (collectively referred to as the “Group”) for the year ended 31 December 2020. A subsidiary is an entity (including a structured entity), directly or indirectly, controlled by the Company. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee (i.e., existing rights that give the Group the current ability to direct the relevant activities of the investee).

When the Company has, directly or indirectly, less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) the contractual arrangement with the other vote holders of the investee;
- (b) rights arising from other contractual arrangements; and
- (c) the Group’s voting rights and potential voting rights.

The financial statements of the subsidiaries are prepared for the same reporting period as the Company, using consistent accounting policies. The results of subsidiaries are consolidated from the date on which the Group obtains control, and continue to be consolidated until the date that such control ceases.

Profit or loss and each component of other comprehensive income are attributed to the owners of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control described above. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it derecognises (i) the assets (including goodwill) and liabilities of the subsidiary, (ii) the carrying amount of any non-controlling interest and (iii) the cumulative translation differences recorded in equity; and recognises (i) the fair value of the consideration received, (ii) the fair value of any investment retained and (iii) any resulting surplus or deficit in profit or loss. The Group’s share of components previously recognised in other comprehensive income is reclassified to profit or loss or retained profits, as appropriate, on the same basis as would be required if the Group had directly disposed of the related assets or liabilities.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.2 CHANGES IN ACCOUNTING POLICIES AND DISCLOSURES

The Group has adopted the Conceptual Framework for Financial Reporting 2018 and the following revised IFRSs for the first time for the current year's financial statements.

Amendments to IFRS 3	Definition of a Business
Amendments to IFRS 9, IAS 39 and IFRS 7	Interest Rate Benchmark Reform
Amendment to IFRS 16	Covid-19-Related Rent Concessions (early adopted)
Amendments to IAS 1 and IAS 8	Definition of Material

The application of the amendments of IFRSs in current year had no material impact on the Group's financial positions and performance for current and prior years and/or disclosures set out in these consolidated financial statements.

## 2.3 IFRSs ISSUED BUT NOT YET EFFECTIVE IN CURRENT YEAR

The Group has not applied the following new and revised IFRSs, that have been issued but are not effective, in these financial statements.

Amendments to IFRS 3	Reference to the Conceptual Framework <sup>2</sup>
Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16	Interest Rate Benchmark Reform — Phase 2 <sup>1</sup>
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture <sup>4</sup>
IFRS 17	Insurance Contracts <sup>3</sup>
Amendments to IFRS 17	Insurance Contracts <sup>3,6</sup>
Amendments to IAS 1	Classification of Liabilities as Current or Non-current <sup>3,5</sup>
Amendments to IAS 16	Property, Plant and Equipment: Proceeds before Intended Use <sup>2</sup>
Amendments to IAS 37	Onerous Contracts — Cost of Fulfilling a Contract <sup>2</sup>
Annual Improvements to IFRSs 2018–2020	Amendments to IFRS 1, IFRS 9, Illustrative Examples accompanying IFRS 16, and IAS 41 <sup>2</sup>

<sup>1</sup> Effective for annual periods beginning on or after 1 January 2021

<sup>2</sup> Effective for annual periods beginning on or after 1 January 2022

<sup>3</sup> Effective for annual periods beginning on or after 1 January 2023

<sup>4</sup> No mandatory effective date yet determined but available for adoption

<sup>5</sup> As a consequence of the amendments to IAS 1, Interpretation 5 Presentation of Financial Statements — Classification by the Borrower of a Term Loan that Contains a Repayment on Demand Clause was revised in October 2020 to align the corresponding wording with no change in conclusion

<sup>6</sup> As a consequence of the amendments to IFRS 17 issued in October 2020, IFRS 4 was amended to extend the temporary exemption that permits insurers to apply IAS 39 rather than IFRS 9 for annual periods beginning before 1 January 2023

The directors of the Company anticipate that the application of all above new and amendments to IFRSs will have no material impact in the consolidated financial statements in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Fair value measurement

The Group measures its investments at fair value at the end of each reporting period. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or the most advantageous market must be accessible by the Group. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 — based on quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is observable, either directly or indirectly
- Level 3 — based on valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by reassessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Impairment of non-financial assets

Where an indication of impairment exists, or when annual impairment testing for an asset is required (other than inventories, deferred tax assets and financial assets), the asset's recoverable amount is estimated. An asset's recoverable amount is the higher of the asset's or cash-generating unit's value in use and its fair value less costs of disposal, and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is determined for the cash-generating unit to which the asset belongs.

An impairment loss is recognised only if the carrying amount of an asset exceeds its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. An impairment loss is charged to the statement of profit or loss in the period in which it arises in those expense categories consistent with the function of the impaired asset.

An assessment is made at the end of each reporting period as to whether there is an indication that previously recognised impairment losses may no longer exist or may have decreased. If such an indication exists, the recoverable amount is estimated. A previously recognised impairment loss of an asset other than goodwill is reversed only if there has been a change in the estimates used to determine the recoverable amount of that asset, but not to an amount higher than the carrying amount that would have been determined (net of any depreciation/amortisation) had no impairment loss been recognised for the asset in prior years. A reversal of such an impairment loss is credited to the statement of profit or loss in the period in which it arises.

### Related parties

A party is considered to be related to the Group if:

- (a) the party is a person or a close member of that person's family and that person:
  - (i) has control or joint control of the Group;
  - (ii) has significant influence over the Group; or
  - (iii) is a member of key management personnel of the Group or of a parent of the Group.

or

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Related parties (continued)

- (b) the party is an entity is where any of the following conditions applies:
- (i) the entity and the Group are members of the same group;
  - (ii) one entity is an associate or joint venture of the other entity (or of a parent, subsidiary or fellow subsidiary of the other entity);
  - (iii) the entity and the Group are joint ventures of the same third party;
  - (iv) one entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) the entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group; and the sponsoring employers of the post-employment benefit plan;
  - (vi) the entity is controlled or jointly controlled by a person identified in (a);
  - (vii) a person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity); and
  - (viii) the entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the parent of the Group.

### Property, plant and equipment and depreciation

Property, plant and equipment, other than construction in progress, are stated at cost less accumulated depreciation and any impairment losses. The cost of an item of property, plant and equipment comprises its purchase price and any directly attributable costs of bringing the asset to its working condition and location for its intended use.

Expenditure incurred after items of property, plant and equipment have been put into operation, such as repairs and maintenance, is normally charged to the statement of profit or loss in the period in which it is incurred. In situations where the recognition criteria are satisfied, the expenditure for a major inspection is capitalised in the carrying amount of the asset as a replacement. Where significant parts of property, plant and equipment are required to be replaced at intervals, the Group recognises such parts as individual assets with specific useful lives and depreciates them accordingly.

Depreciation is calculated on the straight-line basis to write off the cost of each item of property, plant and equipment to its residual value over its estimated useful life. The principal annual rates used for this purpose are as follows:

Office equipment	3–5 years
Computers and servers	3–5 years

Where parts of an item of property, plant and equipment have different useful lives, the cost of that item is allocated on a reasonable basis among the parts and each part is depreciated separately. Residual values, useful lives and the depreciation method are reviewed, and adjusted if appropriate, at least at each financial year end.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Property, plant and equipment and depreciation (continued)

An item of property, plant and equipment including any significant part initially recognised is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss on disposal or retirement recognised in the statement of profit or loss in the year the asset is derecognised is the difference between the net sale proceeds and the carrying amount of the relevant asset.

Construction in progress represents buildings under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction and capitalised borrowing costs on related borrowed funds during the period of construction. Construction in progress is reclassified to the appropriate category of property, plant and equipment when completed and ready for use.

### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

#### (a) *Right-of-use assets*

Right-of-use assets are recognised at the commencement date of the lease (that is the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and any impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease terms and the estimated useful lives of the assets as follows:

Land use rights	50 years
Buildings	3 years

#### (b) *Lease liabilities*

Lease liabilities are recognised at the commencement date of the lease at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for termination of a lease, if the lease term reflects the Group exercising the option to terminate.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in lease payments or a change in assessment of an option to purchase the underlying asset.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Leases (continued)

#### *Group as a lessee (continued)*

##### *(c) Short-term leases and leases of low-value assets*

When the Group enters into a lease in respect of a short-term lease or low-value asset, the Group decides whether to capitalise the lease on a lease-by-lease basis. Lease payments on short-term leases and leases of low-value assets are recognised as an expense on a straight-line basis over the lease term.

### Investments and other financial assets

#### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortised cost, fair value through other comprehensive income, and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient of not adjusting the effect of a significant financing component, the Group initially measures a financial asset at its fair value, plus in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under IFRS 15 in accordance with the policies set out for "Revenue recognition" below.

In order for a financial asset to be classified and measured at amortised cost or fair value through other comprehensive income ("FVOCI"), it needs to give rise to cash flows that are solely payments of principal and interest ("SPPI") on the principal amount outstanding. Financial assets with cash flows that are not SPPI are classified and measured at fair value through profit or loss ("FVPL"), irrespective of the business model.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows, while financial assets classified and measured at FVOCI are held within a business model with the objective of both holding to collect contractual cash flows and selling. Financial assets which are not held within the aforementioned business models are classified and measured at FVPL.

All regular way purchases and sales of financial assets are recognised on the trade date, that is, the date that the Group commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Investments and other financial assets (continued)

#### *Subsequent measurement*

The subsequent measurement of financial assets depends on their classification as follows:

#### *Financial assets at amortised cost (debt instruments)*

Financial assets at amortised cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognised in the statement of profit or loss when the asset is derecognised, modified or impaired.

#### *Financial assets designated at fair value through other comprehensive income (equity investments)*

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity investments designated at FVOCI when they meet the definition of equity under IAS 32 Financial Instruments: Presentation and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to the statement of profit or loss. Dividends are recognised as other income in the statement of profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in other comprehensive income. Equity investments designated at FVOCI are not subject to impairment assessment.

#### *Financial assets at fair value through profit or loss*

Financial assets at FVPL are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of profit or loss.

This category includes equity investments which the Group had not irrevocably elected to classify at FVOCI. Dividends on equity investments classified as financial assets at FVPL are also recognised as other income in profit or loss when the right of payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Group's consolidated statement of financial position) when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset, or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risk and rewards of ownership of the asset. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognise the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

A modification of a financial asset occurs if the contractual cash flows are renegotiated or otherwise modified.

When the contractual terms of a financial asset are modified, the Group assesses whether the revised terms result in a substantial modification from original terms taking into account all relevant facts and circumstances including qualitative factors. A derecognition of the original financial asset will be resulted from a substantial modification.

### Impairment of financial assets

The Group recognises an allowance for expected credit losses ("ECLs") for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Impairment of financial assets (continued)

#### *General approach*

ECLs are recognised in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

At each reporting date, the Group assesses whether the credit risk on a financial instrument has increased significantly since initial recognition. When making the assessment, the Group compares the risk of a default occurring on the financial instrument as at the reporting date with the risk of a default occurring on the financial instrument as at the date of initial recognition and considers reasonable and supportable information that is available without undue cost or effort, including historical and forward-looking information.

The Group considers a financial asset in default when contractual payments are 90 days past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

Financial assets at amortised cost are subject to impairment under the general approach and it is classified within the following stages for measurement of ECLs except for trade receivables and contract assets which apply the simplified approach as detailed below.

- Stage 1 — Financial instruments for which credit risk has not increased significantly since initial recognition and for which the loss allowance is measured at an amount equal to 12-month ECLs
- Stage 2 — Financial instruments for which credit risk has increased significantly since initial recognition but that are not credit-impaired financial assets and for which the loss allowance is measured at an amount equal to lifetime ECLs
- Stage 3 — Financial assets that are credit-impaired at the reporting date (but that are not purchased or originated credit-impaired) and for which the loss allowance is measured at an amount equal to lifetime ECLs

#### *Simplified approach*

For trade receivables and contract assets that do not contain a significant financing component or when the Group applies the practical expedient of not adjusting the effect of a significant financing component, the Group applies the simplified approach in calculating ECLs. Under the simplified approach, the Group does not track changes in credit risk, but instead recognises a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Financial liabilities

#### *Initial recognition and measurement*

Financial liabilities are classified, at initial recognition, as loans and borrowings and payables, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, interest-bearing bank borrowings and lease liabilities.

#### *Subsequent measurement*

The subsequent measurement of financial liabilities at amortised cost is as follows:

After initial recognition, trade and other payables and interest-bearing bank borrowings are subsequently measured at amortised cost, using the effective interest rate method unless the effect of discounting would be immaterial, in which case they are stated at cost. Gains and losses are recognised in the statement of profit or loss when the liabilities are derecognised as well as through the effective interest rate amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the effective interest rate. The effective interest rate amortisation is included in finance costs in the statement of profit or loss.

### Derecognition of financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and a recognition of a new liability, and the difference between the respective carrying amounts is recognised in the statement of profit or loss.

### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the statement of financial position if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liabilities simultaneously.

### Inventories

Inventories are stated at the lower of cost and net realisable value. Cost is determined using the weighted average cost method. Net realisable value is based on estimated selling prices less any estimated costs to be incurred to completion and disposal.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash on hand and demand deposits, and short-term highly liquid investments that are readily convertible into known amounts of cash, are subject to an insignificant risk of changes in value, and have a short maturity of generally within three months when acquired, less bank overdrafts which are repayable on demand and form an integral part of the Group's cash management.

For the purpose of the consolidated statement of financial position, cash and cash equivalents comprise cash on hand and at banks, including term deposits, and assets similar in nature to cash, which are not restricted as to use.

### Provisions

A provision is recognised when a present obligation (legal or constructive) has arisen as a result of a past event and it is probable that a future outflow of resources will be required to settle the obligation, provided that a reliable estimate can be made of the amount of the obligation.

When the effect of discounting is material, the amount recognised for a provision is the present value at the end of the reporting period of the future expenditures expected to be required to settle the obligation. The increase in the discounted present value amount arising from the passage of time is included in finance costs in the statement of profit or loss.

### Income tax

Income tax comprises current and deferred tax. Income tax relating to items recognised outside profit or loss is recognised outside profit or loss, either in other comprehensive income or directly in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period, taking into consideration interpretations and practices prevailing in the countries in which the Group operates.

Deferred tax is provided, using the liability method, on all temporary differences at the end of the reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognised for all taxable temporary differences, except:

- when the deferred tax liability arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Income tax (continued)

Deferred tax assets are recognised for all deductible temporary differences, and the carryforward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, the carryforward of unused tax credits and unused tax losses can be utilised, except:

- when the deferred tax asset relating to the deductible temporary differences arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- in respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are only recognised to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are reassessed at the end of the reporting period and are recognised to the extent that it has become probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax assets and deferred tax liabilities are offset if and only if the Group has a legally enforceable right to set off current tax assets and current tax liabilities and the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities which intend either to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

### Government grants

Government grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. When the grant relates to an expense item, it is recognised as income on a systematic basis over the periods that the costs, which it is intended to compensate, are expensed.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Revenue recognition

#### *Revenue from contracts with customers*

Revenue from contracts with customers is recognised when control of goods or services is transferred to the customers at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services.

When the consideration in a contract includes a variable amount, the amount of consideration is estimated to which the Group will be entitled in exchange for transferring the goods or services to the customer. The variable consideration is estimated at contract inception and constrained until it is highly probable that a significant revenue reversal in the amount of cumulative revenue recognised will not occur when the associated uncertainty with the variable consideration is subsequently resolved.

The Group derives its revenue from (i) the provision of marketing and promotional services of placing online advertisements such as banners, links and logos; (ii) sale of goods; and (iii) e-commerce business on its own website or APPs in Mainland China. Revenue reported in the financial statements is net of sales tax and related surcharges.

#### *Provision of service*

The majority of the online advertising contracts are entered into with a lump-sum consideration covering multiple deliverables of marketing and promotional services for a fixed period of time with no guaranteed minimum number of clicks. The lump-sum consideration for and timing of rendering each deliverable have been pre-agreed and evidenced by written contracts entered into between the Group and its customers. The consideration is allocated into each deliverable based on their best estimated selling price, and the related revenue is recognised over the period during which the service for the relevant deliverable is provided. Significant assumptions and estimates have been made in estimating the selling price of each unit of deliverable, and changes in judgements on these assumptions and estimates could materially impact the timing of advertising revenue recognition. In all contracts, there are no future obligations after the completion of the contract and no rights of refund related to the number of clicks. If collectability from the customers cannot be assessed as reasonably assured at the outset of the contracts, revenue is only recorded until cash is received from the customers.

Revenue from the provision of marketing and promotional services is recognised over the scheduled period on a straight-line basis because the customer simultaneously receives and consumes the benefits provided by the Group.

#### *Sale of goods*

Sale of goods related to children, babies and maternity. Revenue is recognised at the point when control of the asset is transferred to the customer, generally on delivery of the products. Prepayment is normally required prior to delivery of products.

#### *E-commerce business*

E-commerce business comprises the net commission fee charged for sale of tickets of tourist, class, theme parks and etc. which are related to children, babies and maternity. Revenue is recognised when the tickets have been utilised by the customers.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Revenue recognition (continued)

#### *Other income*

##### *Interest income*

Interest income is recognised on an accrual basis using the effective interest method by applying the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument or a shorter period, when appropriate, to the net carrying amount of the financial asset.

##### *Dividend income*

Dividend income is recognised when the shareholders' right to receive payment has been established, it is probable that the economic benefits associated with the dividend will flow to the Group and the amount of the dividend can be measured reliably.

### Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognised for the earned consideration that is conditional. Contract assets are subject to impairment assessment, details of which are included in the accounting policies for impairment of financial assets.

### Contract liabilities

A contract liability is recognised when a payment is received or payment is due (whichever is earlier) from a customer before the Group transfers the related goods or services. Contract liabilities are recognised as revenue when the Group performs under the contract (i.e., transfers control of the related goods or services to the customer).

### Share-based payments

The Company operates a share option scheme for the purpose of providing incentives and rewards to eligible participants who contribute to the success of the Group's operations. Employees (including directors) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments ("equity-settled transactions").

The cost of equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted.

The cost of equity-settled transactions is recognised in employee benefit expense, together with a corresponding increase in equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at the end of each reporting period until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest. The charge or credit to profit or loss for a period represents the movement in the cumulative expense recognised as at the beginning and end of that period.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Share-based payments (continued)

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

For awards that do not ultimately vest because non-market performance and/or service conditions have not been met, no expense is recognised. Where awards include a market or non-vesting condition, the transactions are treated as vesting irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified, if the original terms of the award are met. In addition, an expense is recognised for any modification, that increases the total fair value of the share-based payments, or is otherwise beneficial to the employee as measured at the date of modification.

Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. This includes any award where non-vesting conditions within the control of either the Group or the employee are not met. However, if a new award is substituted for the cancelled award, and is designated as a replacement award on the date that it is granted, the cancelled and new awards are treated as if they were a modification of the original award, as described in the previous paragraph.

### Employee benefits

#### *Pension scheme*

The employees of the Group's subsidiaries which operate in Mainland China are required to participate in a central pension scheme operated by the local municipal government. The subsidiaries operating in Mainland China are required to contribute a certain percentage of their payroll costs to the central pension scheme. The contributions are charged to the statement of profit or loss as they become payable in accordance with the rules of the central pension scheme.

#### *Termination benefits*

Termination benefits are recognised at the earlier of when the Group can no longer withdraw the offer of those benefits and when it recognises restructuring costs involving the payment of termination benefits.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, i.e., assets that necessarily take a substantial period of time to get ready for their intended use or sale, are capitalised as part of the cost of those assets. The capitalisation of such borrowing costs ceases when the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs capitalised. All other borrowing costs are expensed in the period in which they are incurred. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

### Dividends

Final dividends are recognised as a liability when they are approved by the shareholders in a general meeting. Proposed final dividends are disclosed in the notes to the financial statements.

Interim dividends are simultaneously proposed and declared, because the Company's memorandum and articles of association grant the directors the authority to declare interim dividends. Consequently, interim dividends are recognised immediately as a liability when they are proposed and declared.

### Foreign currency translation

The functional currency of the Company is the Hong Kong dollar ("HKD") and certain subsidiaries incorporated outside Mainland China use the Hong Kong dollar ("HKD") as their functional currencies. The functional currency of the subsidiaries established in Mainland China is RMB. As the Group mainly operates in Mainland China, RMB is used as the presentation currency of the Group. Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Foreign currency transactions recorded by the entities in the Group are initially recorded using their respective functional currency rates prevailing at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency rates of exchange ruling at the end of the reporting period. Differences arising on settlement or translation of monetary items are recognised in the statement of profit or loss.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was measured. The gain or loss arising on translation of a non-monetary item measured at fair value is treated in line with the recognition of the gain or loss on change in fair value of the item (i.e., translation difference on the item whose fair value gain or loss is recognised in other comprehensive income or profit or loss is also recognised in other comprehensive income or profit or loss, respectively).

In determining the exchange rate on initial recognition of the related asset, expense or income on the derecognition of a non-monetary asset or non-monetary liability relating to an advance consideration, the date of initial transaction is the date on which the Group initially recognises the non-monetary asset or non-monetary liability arising from the advance consideration. If there are multiple payments or receipts in advance, the Group determines the transaction date for each payment or receipt of the advance consideration.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.4 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Foreign currency translation (continued)

The functional currencies of the subsidiaries established outside Mainland China are currencies other than the RMB. As at the end of each reporting period, the assets and liabilities of these entities are translated into RMB at the exchange rates prevailing at the end of the reporting period and their statements of profit or loss are translated into RMB at the weighted average exchange rates for the year.

The resulting exchange differences are recognised in other comprehensive income and accumulated in the exchange fluctuation reserve. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation is recognised in the statement of profit or loss.

Any goodwill arising on the acquisition of a foreign operation and any fair value adjustments to the carrying amounts of assets and liabilities arising on the acquisition are treated as assets and liabilities of the foreign operation and translated at the closing rate.

For the purpose of the consolidated statement of cash flows, the cash flows of the subsidiaries established outside Mainland China are translated into RMB at the exchange rates ruling at the dates of the cash flows. Frequently recurring cash flows of the subsidiaries established outside Mainland China which arise throughout the year are translated into RMB at the weighted average exchange rates for the year.

## 2.5 CORRECTION OF PRIOR PERIOD ERRORS

In preparing the consolidated financial statements for the year ended 31 December 2020, the Group had identified certain accounting treatments adopted by the Group in its previously issued consolidated financial statements for the years ended 31 December 2018 and 2019 were incorrect. The amounts presented in the Company's consolidated financial statements in respect of the years ended 31 December 2018 and 2019 have been restated to correct those errors identified.

### (a) Adjustments relating to classification of unlisted equity securities

Certain investments in unlisted equity securities which were previously classified as equity instruments at FVOCI contain contractual terms that the investee companies and/or their original shareholders have contractual obligations to repurchase the equity shares held by the Group and/or issue additional shares to the Group in case of certain contingent events that have genuine possibility of occurring. Accordingly, those investments do not meet the definition of an equity instrument in IAS 32 "Financial Instruments: Presentation" and cannot be designated at FVOCI by the Group. Such investments should have been classified as financial assets at FVPL under IFRS 9 as at 1 January 2018.

### (b) Adjustments relating to classification of loans to others

Certain loans to others which were previously classified as financial assets at FVOCI contain convertible options where the loans are convertible into equity interest in the borrowers. Accordingly, these loan receivables do not satisfy the contractual cash flow characteristics test for financial assets at FVOCI specified in IFRS 9. Such loans receivables should have been classified as financial assets at FVPL under IFRS 9 as at 1 January 2018.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.5 CORRECTION OF PRIOR PERIOD ERRORS (CONTINUED)

The Group has quantified the financial impact on its financial statements and their impact on the Company's consolidated financial statements are provided in the tables below.

A summary of the effect of the restatement on the applicable line items within the Company's consolidated statement of profit or loss for the year ended 31 December 2019 were as follows:

	As previously reported RMB'000	Adjustments relating to classification of unlisted equity securities measured at FVPL RMB'000	Adjustments relating to classification of convertible loans measured at FVPL RMB'000	As restated RMB'000
Fair value changes of financial assets at fair value through profit or loss	–	27,071	102	27,173
Profit before tax	3,864	27,071	102	31,037
Income tax expense	(1,452)	(6,364)	12	(7,804)
Profit for the year	2,412	20,707	114	23,233
(Loss)/profit attributable to owners of the parent	(1,384)	20,707	114	19,437
(Loss)/earnings per share attributable to ordinary equity holders of the parent				
Basic and diluted	(0.13)	2.02	0.01	1.90

A summary of the effect of the restatement on the applicable line items within the Company's consolidated statement of comprehensive income for the year ended 31 December 2019 were as follows:

	As previously reported RMB'000	Adjustments relating to classification of unlisted equity securities measured at FVPL RMB'000	Adjustments relating to classification of convertible loans measured at FVPL RMB'000	As restated RMB'000
Profit for the year	2,412	20,707	114	23,233
Financial assets designated at fair value through other comprehensive income:				
Changes in fair value	25,530	(27,071)	(102)	(1,643)
Income tax effect	(6,823)	6,364	(12)	(471)
Other comprehensive income/(loss) for the year, net of tax	20,311	(20,707)	(114)	(510)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.5 CORRECTION OF PRIOR PERIOD ERRORS (CONTINUED)

A summary of the effect of the restatement on the applicable line items within the Company's consolidated statement of financial position as at 31 December 2019 and 1 January 2019 were as follows:

	Consolidated Statement of Financial Position			
	As at 31 December 2019			
	As previously reported	Adjustments relating to classification of unlisted equity securities measured at FVPL	Adjustments relating to classification of convertible loans measured at FVPL	As restated
	RMB'000	RMB'000	RMB'000	RMB'000
<b>Non-current assets</b>				
Long-term receivables	28,081	–	(19,688)	8,393
Other financial assets:				
— Financial assets designated at fair value through other comprehensive income	318,623	(316,402)	–	2,221
— Financial assets at fair value through profit or loss	–	316,402	19,688	336,090
	318,623	–	19,688	338,311

	Consolidated Statement of Financial Position			
	As at 1 January 2019			
	As previously reported	Adjustments relating to classification of unlisted equity securities measured at FVPL	Adjustments relating to classification of convertible loans measured at FVPL	As restated
	RMB'000	RMB'000	RMB'000	RMB'000
<b>Non-current assets</b>				
Long-term receivables	26,509	–	(14,113)	12,396
Other financial assets:				
— Financial assets designated at fair value through other comprehensive income	262,192	(258,352)	–	3,840
— Financial assets at fair value through profit or loss	–	258,352	14,113	272,465
	262,192	–	14,113	276,305

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 2.5 CORRECTION OF PRIOR PERIOD ERRORS (CONTINUED)

A summary of the effect of the restatement on the applicable line items within the Company's consolidated statement of changes in equity as at 31 December 2019 and 1 January 2019 were as follows:

	Consolidated Statement of Changes in Equity			
	As at 31 December 2019			
	As previously reported	Adjustments relating to classification of unlisted equity securities measured at FVPL	Adjustments relating to classification of convertible loans measured at FVPL	As restated
	RMB'000	RMB'000	RMB'000	RMB'000
Fair value reserve of financial assets designated at fair value through other comprehensive income	26,073	(33,390)	(1,159)	(8,476)
Retained profits	122,780	33,390	1,159	157,329

	Consolidated Statement of Changes in Equity			
	As at 1 January 2019			
	As previously reported	Adjustments relating to classification of unlisted equity securities measured at FVPL	Adjustments relating to classification of convertible loans measured at FVPL	As restated
	RMB'000	RMB'000	RMB'000	RMB'000
Fair value reserve of financial assets designated at fair value through other comprehensive income	7,366	(12,683)	(1,045)	(6,362)
Retained profits	126,326	12,683	1,045	140,054

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and their accompanying disclosures, and the disclosure of contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amounts of the assets or liabilities affected in the future.

### **Estimation uncertainty**

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of each reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### ***Provision for expected credit losses on trade receivables and contract assets***

The Group uses a provision matrix to calculate ECLs for trade receivables and contract assets. The provision matrix is initially based on the Group's historical observed default rates. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information. At each reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation among historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future. The information about the ECLs on the Group's trade receivables and contract assets is disclosed in notes 20, 21 and 38 to the financial statements, respectively.

#### ***Provision for expected credit losses on loans to employees and other measured at amortised costs***

The measurement of allowance of ECLs on loans to employees and others measured at amortised costs requires judgement and estimation on the amount and timing of future cash flows with, in particular, assessment of the collateral values and a significant increase in credit risk. During the judgement process, the allowance of ECLs on loans to employees and others measured at amortised costs is assessed on 12-month ECL basis as there has been no significant increase in credit risk since initial recognition unless there has been a significant increase in credit risk of the receivables, in which case the loss allowance is measured at an amount equal to lifetime ECL. In measuring whether the credit risk of receivables has increased significantly, the management has taken into accounts occurrence of default event and aging of overdue receivables with recurrent assessment of adjusted collateral values for the recovery and both the current and forecast general economic conditions.

The provision of ECLs is sensitive to changes in estimates. The information about the ECLs and the Group's loans to employees and others measured at amortised costs is disclosed in notes 22 and 38 to the financial statements, respectively.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 3 SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES (CONTINUED)

### Estimation uncertainty (continued)

#### *Determining best estimate of the selling price of each deliverable within the contracts*

The Company established a standard price menu for each deliverable of its marketing and promotional services (i.e., full banner, banner, button, multi-flip and couplet) and discounts were always given by the Company. Price menu was set up based on historical experience, and was reviewed and updated annually. The Company has used the listed price on the price menu as a relative selling price of each deliverable to allocate the total consideration within the contracts. In making this estimate, the Group considers all the reasonably available information, including both market data and conditions and entity-specific factors, when estimating the selling price of each deliverable. The Group considers all the factors considered in the negotiation of arrangement with customer and its normal pricing practices are based on the most objective and reliable information that is available. The price menu is adjusted each year and accordingly the estimated selling price of each deliverable changes annually. Historically, there is no significant subsequent adjustment of the revenue amount due to a change in the estimated selling price because the listed prices of most of the deliverables are adjusted to a similar extent and the relative selling prices do not change significantly.

#### *Estimates of income tax*

Significant judgement is required in determining the provision for income tax. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional tax will be due. Where the final tax outcomes of these matters are different from the amount that was initially recorded, such differences will impact the current income tax and liabilities in the period in which such determination is made.

#### *Fair value of financial instruments*

The Group has a significant amount of financial assets, including an unlisted equity securities and convertible loans which measured at fair value with fair value being determined based on significant unobservable inputs using valuation techniques. Judgment and estimation are required in establishing the relevant valuation techniques and the relevant inputs thereof. Changes in assumptions relating to these factors could result in material adjustments to the fair value of these instruments. Details of fair value of financial assets is disclosed in note 18. The information about the valuation techniques is disclosed in note 37.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 4 REVENUE AND SEGMENT INFORMATION

### (a) Revenue

The Group is principally engaged in the provision of marketing and promotional services through the Group's platform and sale of goods.

#### (i) Disaggregation of revenue

Revenue of the Group are all from contracts with customers within the scope of IFRS 15. The amount of each significant category of revenue is as follows:

	2020 RMB'000	2019 RMB'000
Marketing and promotional services	61,779	94,259
E-commerce	–	35
Sale of goods	30,488	–
	<b>92,267</b>	94,294

#### (ii) Revenue expected to be recognised in the future arising from contracts with customers in existence at the reporting date.

Contracts with provision of marketing and promotional services customers always have an original expected duration of less than one year. And contracts with individual customers for e-commerce and sales of goods are always satisfied within one month.

The Group has applied the practical expedient in paragraph 121 of IFRS 15 and therefore the information about remaining performance obligations is not disclosed for contracts that have an original expected duration of one year or less.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 4 REVENUE AND SEGMENT INFORMATION (CONTINUED)

### (b) Segment information

The Group determines its operating segments based on internal reports reviewed by the chief operating decision makers, which are the executive directors of the Company, for the purpose of allocating resources to the segments and to assess their performance.

For the year ended 31 December 2020, in order to sustain the Group's development, the Group has introduced one more business line, sale of goods. There is no change in comparative figures as a result of the addition of this new business line. Specially, the Group's reportable and operating segments have been identified as follows:

- (i) Marketing and promotional services; and
- (ii) Sale of goods

The amount of each significant category of revenue recognised during the reporting period is as follows:

	For the year ended 31 December 2020			
	Marketing and promotional services RMB'000	Sale of goods RMB'000	Others RMB'000	Total RMB'000
<b>Disaggregated by timing of revenue recognition</b>				
Over time	61,779	–	–	61,779
Point in time	–	30,488	–	30,488
Segment revenue	61,779	30,488	–	92,267
Segment results	32,358	(2,242)	–	30,116

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 4 REVENUE AND SEGMENT INFORMATION (CONTINUED)

### (b) Segment information (continued)

The amount of each significant category of revenue recognised during the reporting period is as follows:  
(continued)

	For the year ended 31 December 2019			
	Marketing and promotional services RMB'000	Sale of goods RMB'000	Others RMB'000	Total RMB'000
<b>Disaggregated by timing of revenue recognition</b>				
Over time	94,259	–	–	94,259
Point in time	–	–	35	35
Segment revenue	94,259	–	35	94,294
Segment results	46,859	–	35	46,894
			<b>2020 RMB'000</b>	<b>2019 RMB'000 (Restated)</b>
<b>Segment results</b>			<b>30,116</b>	46,894
<b>Unallocated</b>				
Other income and gains			<b>9,984</b>	8,734
Selling and distribution expenses			<b>(50,262)</b>	(21,915)
Administrative expenses			<b>(17,510)</b>	(16,805)
Research and development costs			<b>(19,497)</b>	(10,562)
Impairment losses on financial and contract assets, net			<b>(713)</b>	(470)
Fair value changes of financial assets at fair value through profit or loss			<b>(12,049)</b>	27,173
Loss on disposal of financial assets at fair value through profit or loss			<b>(1,886)</b>	–
Loss on deemed derecognition of financial assets			<b>(45,105)</b>	–
Other expenses			<b>(216)</b>	(98)
Finance costs			<b>(916)</b>	(1,914)
(Loss)/profit before tax			<b>(108,054)</b>	31,037

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 4 REVENUE AND SEGMENT INFORMATION (CONTINUED)

### (b) Segment information (continued)

Segment results during the year represents the gross profit of each segment without allocation of other income and gains, selling and distribution expenses, administrative expenses, research and development costs, impairment losses on financial and contract assets, net, fair value changes of financial assets at fair value through profit or loss, loss on disposal of financial assets at fair value through profit or loss, loss on deemed derecognition of financial assets, other expenses and finance costs. This is the measure reported to the Group's chief operating decision makers, for the purposes of resource allocation and performance assessment.

#### *Segment assets and liabilities*

No segment assets and segment liabilities and other segment information are presented as such amounts are not reviewed by the Group's chief operating decision makers for the purpose of resource allocation and performance assessment or otherwise regularly provided to the Group's chief operating decision makers.

#### *Geographical information*

During the year, the Group operated within one geographical segment because substantially all of its revenue was generated in the Mainland China and all of its long-term assets/capital expenditure were located/incurred in the Mainland China. Accordingly, no geographical information is presented.

#### *Information about major customers*

For the year ended 31 December 2020, no revenue from transactions with a single customer amounted to 10% or more of the Group's sales. For the year ended 31 December 2019, revenue of approximately RMB11,339,000 was derived from provision of marketing and promotional services to a subsidiary of a listed media group listed on the Shenzhen Stock Exchange which accounted for more than 10% of the total revenue.

## 5 OTHER INCOME AND GAINS

	2020 RMB'000	2019 RMB'000
Bank interest income	1,203	111
Other interest income	1,455	1,505
Government grants (note)	6,506	5,513
Investment income from bank product investments	753	1,359
Gain on early termination of leases	19	–
Gain on deregistration of a subsidiary	–	16
Other income	48	230
	<b>9,984</b>	8,734

Note:

Government grants were received from the government of the Mainland China mainly to encourage the Group's efforts on development and innovation. There are no unfulfilled conditions or contingencies relating to the grants.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 6 (LOSS)/PROFIT BEFORE TAX

The Group's (loss)/profit before tax is arrived at after charging/(crediting):

	Notes	2020 RMB'000	2019 RMB'000
Cost of inventories sold	19	32,730	–
Cost of services provided		21,633	38,530
Depreciation of property, plant and equipment	14	300	304
Depreciation of right-of-use assets	15	2,431	2,449
Research and development costs:			
Current year expenditure		19,497	10,562
Auditor's remuneration		1,800	1,200
Employee benefit expense (excluding directors' and chief executive's remuneration (note 8)):			
Wages and salaries		24,833	26,735
Pension scheme contributions (defined contribution scheme)		1,461	1,791
Impairment of financial and contract assets, net			
Impairment of trade receivables, net	20	(33)	249
Impairment of contract assets, net	21	(178)	221
Impairment of financial assets included in prepayments, deposits and other receivables	22	924	–
Fair value changes of financial assets at fair value through profit or loss		12,049	(27,173)
Loss of disposal of financial assets at fair value through profit or loss		1,886	–
Loss on disposal of items of property, plant and equipment		75	–
Loss on deemed derecognition of financial assets	18	45,105	–
Written off of inventories		–	9
Written off of trade and other receivables		65	–
Written down of inventories to net realisable value	19	6,540	–
Foreign exchange differences, net		218	369
Bank interest income	5	(1,203)	(111)
Other interest income	5	(1,455)	(1,505)
Government grants	5	(6,506)	(5,513)
Investment income from bank product investments	5	(753)	(1,359)
Gain on early termination of leases	5	(19)	–
Gain on deregistration of a subsidiary	5	–	(16)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 7 FINANCE COSTS

	2020 RMB'000	2019 RMB'000
Interest on bank borrowings	761	760
Interest on discounted bill	–	950
Interest on lease liabilities	155	204
	<b>916</b>	1,914

## 8 DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION

Directors' and chief executive's remuneration for the year, disclosed pursuant to the Listing Rules, section 383(1) (a),(b),(c) and (f) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation, is as follows:

	2020 RMB'000	2019 RMB'000
Fees	267	264
Other emoluments:		
Salaries, allowances and benefits in kind	1,877	1,734
Discretionary bonus	–	–
Pension scheme contributions	157	157
	<b>2,034</b>	1,891
	<b>2,301</b>	2,155

### (a) Independent non-executive directors

The fees paid to independent non-executive directors during the year were as follows:

	2020 RMB'000	2019 RMB'000
Mr. Wu Chak Man	89	88
Mr. Zhao Zhen	89	88
Mr. Ge Ning	89	88
	<b>267</b>	264

There were no other emoluments payable to the independent non-executive directors during the year (2019: Nil).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 8 DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

### (b) Executive directors and non-executive directors

2020

	Fees RMB'000	Salaries allowances and benefits in kind RMB'000	Discretionary bonus RMB'000	Pension scheme contributions RMB'000	Total remuneration RMB'000
<i>Executive directors:</i>					
Mr. Cheng Li (note (i))	-	772	-	71	843
Mr. Zhang Lake Mozi	-	293	-	-	293
Mr. Hu Qingyang	-	372	-	71	443
<i>Non-executive directors:</i>					
Mr. Wu Haiming	-	440	-	15	455
Ms. Li Juan	-	-	-	-	-
Mr. Hsieh Kun Tse (note (ii))	-	-	-	-	-
Mr. Zhang Haihua (note (iii))	-	-	-	-	-
	-	1,877	-	157	2,034

2019

	Fees RMB'000	Salaries allowances and benefits in kind RMB'000	Discretionary bonus RMB'000	Pension scheme contributions RMB'000	Total remuneration RMB'000
<i>Executive directors:</i>					
Mr. Cheng Li (note (i))	-	628	-	71	699
Mr. Zhang Lake Mozi	-	290	-	-	290
Mr. Hu Qingyang	-	372	-	71	443
<i>Non-executive directors:</i>					
Mr. Wu Haiming	-	444	-	15	459
Ms. Li Juan	-	-	-	-	-
Mr. Hsieh Kun Tse (note (ii))	-	-	-	-	-
	-	1,734	-	157	1,891



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 8 DIRECTORS' AND CHIEF EXECUTIVE'S REMUNERATION (CONTINUED)

### (b) Executive directors and non-executive directors (continued)

Notes:

- (i) Mr. Cheng Li is also the chief executive officer.
- (ii) Mr. Hsieh Kun Tse resigned as the non-executive director on 31 July 2020.
- (iii) Mr. Zhang Haihua was appointed as non-executive director on 31 July 2020.

During the year ended 31 December 2020, no director waived or agreed to waive any emoluments. No emoluments were paid by the Group to the directors of the Company as an inducement to join or upon joining the Group or as compensation for loss of office.

## 9 FIVE HIGHEST PAID EMPLOYEES

The five highest paid employees during the year included three directors (2019: three directors), details of whose remuneration are set out in note 8 above. Details of the remuneration for the year of the remaining two (2019: two) highest paid employees who are neither a director nor chief executive of the Company are as follows:

	2020 RMB'000	2019 RMB'000
Salaries, allowances and benefits in kind	1,130	1,046
Discretionary bonus	–	–
Pension scheme contributions	93	93
	<b>1,223</b>	1,139

The number of non-director and non-chief executive highest paid employees whose remuneration fell within the following band is as follows:

	Number of employees	
	2020	2019
Nil to HKD1,000,000	2	2

During the reporting period, no highest paid employees waived or agreed to waive any remuneration and no remuneration was paid by the Group to any of the five highest paid employees as an inducement to join or upon joining the Group or as compensation for loss of office.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 10 INCOME TAX CREDIT/(EXPENSE)

The Group is subject to income tax on an entity basis on profit arising in or derived from the jurisdictions in which members of the Group are domiciled and operate.

The Company was incorporated in the Cayman Islands as an exempted company with limited liability under the Companies Law of the Cayman Islands and accordingly is not subject to income tax.

Under the relevant income tax law, the Mainland China subsidiaries are subject to income tax at a statutory rate of 25% on their respective taxable income, except for Nanjing Xibai, Nanjing Xile, Khorgos Xizhi and Nanjing Xihui.

Pursuant to the Notice of the Ministry of Finance and the State Administration of Taxation on Enterprise Income Tax Policies for Further Encouraging the Development of Software and Integrated Circuit Industries (《財政部、國家稅務總局關於進一步鼓勵軟件產業和集成電路產業發展企業所得稅政策的通知》) promulgated by the State Council on 20 April 2012, if a corporate enterprise is recognised as a software enterprise, from tax filing at its first profitable year, the corporate enterprise can enjoy a preferential tax treatment (i.e., 2-year exemption and 3-year half payment). Nanjing Xibai and Nanjing Xile have been recognised as software enterprises since 27 May 2016 and filed in local tax bureau. Therefore, Nanjing Xibai would be exempted from income tax for their first two profitable years (i.e., 2015 and 2016) followed by a preferential income tax rate of 12.5% from 2017 to 2019 and Nanjing Xibai has been recognised as high-tech enterprise since 6 December 2019, the corporate enterprise can enjoy a preferential income tax rate of 15% from 2020 to 2022. Nanjing Xile would be exempted from income tax for their first two profitable years (i.e., 2019 and 2020) followed by a preferential income tax rate of 12.5% in 2021.

In addition to the recognised identification of high-tech enterprise and entitlement of a preferential income tax rate of 15%, if an enterprise is approved and certified by relevant regulatory authorities as “Important Software Enterprise” under the National Planning Layout for the year, it can further enjoy a preferential tax rate of 10%. According to the relevant regulations, the difference between the tax amount paid at the rate of 15% and the tax amount calculated at the preferential corporate income tax rate of 10% will be refunded to the relevant enterprises after the relevant period, and will be correspondingly reflected in the profit or loss account of the enterprise when it is refunded.

Pursuant to the notice of the Cai Shui [2016] No. 49 issued by the Ministry of Finance, the State Administration of Taxation, National Development and Reform Commission of the PRC and Ministry of Industry and Information Technology of the PRC on 4 May 2016, Nanjing Xibai had made an application for a preferential tax rate of 10% regarding to the “Important Software Enterprise” for Year 2019. As at 12 October 2020, the difference between the tax amount paid at the rate of 15% and the tax amount calculated at the preferential income tax rate of 10% has been received, and reflected in the Group’s consolidated financial statements in Year 2020.

According to the relevant requirements, application for a preference tax rate of 10% regarding to the “Important Software Enterprise” of this year will be conducted in next year. Thus, refer to paragraph 6 of this note, pursuant to the relevant regulatory requirement, Nanjign Xibai has calculated the enterprise income tax expense at the preferential tax rate of 15% for Year 2020.

Pursuant to the Notice of the Ministry of Finance and the State Administration of Taxation on Enterprise Income Tax Policies for Xinjiang Uygur Autonomous Region and Xinjiang Kashgar Autonomous Region (《財政部、國家稅務總局關於新疆喀什霍爾果斯兩個特殊經濟開發區企業所得稅優惠政策的通知》) promulgated by the State Council on 29 November 2011, if a corporate enterprise is newly established within calendar years 2010 to 2020 in two specific regions with business fallen in the scope of the Catalogue of Preferred Enterprise Income Tax for Key Encouraged Industries in Poor Areas of Xinjiang (《新疆困難地區重點鼓勵發展產業企業所得稅優惠目錄》), the corporate enterprise can enjoy a preferential tax treatment (i.e., 5-year exemption) from the first year when the entity begins to generate revenue. Khorgos Xizhi is exempted from income tax from calendar years 2017 to 2020 upon an approval by the State Taxation Bureau of the Xinjiang Uygur Autonomous Region in October 2017.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 10 INCOME TAX CREDIT/(EXPENSE) (CONTINUED)

Pursuant to the Circular of the State Administration of Taxation on the Issues Concerning Implementation of the Preferential Income Tax for Hi-Tech Enterprises (《國家稅務總局·關於實施高新技術企業所得稅優惠政策有關問題的公告》) promulgated by the State Council on 19 June 2017, if a corporate enterprise is recognised as a high-tech enterprise, the corporate enterprise can enjoy a preferential income tax rate of 15%. Nanjing Xihui has been recognised as a high-tech enterprise since 30 November 2018 and filed in local tax bureau. Therefore, Nanjing Xihui would enjoy a preferential income tax rate of 15% from 2018 to 2020.

The income tax expense of the Group are analysed as follows:

	2020 RMB'000	2019 RMB'000 (Restated)
<b>Current tax — Mainland China</b>		
Provision for the year	20	2,807
Over-provision in respect of prior years	(1,218)	(1,297)
	(1,198)	1,510
<b>Deferred tax</b>		
Origination of temporary differences (note 29(a))	(10,338)	6,294
Total tax (credit)/charge for the year	(11,536)	7,804

The taxation for the year can be reconciled to the (loss)/profit before tax per the consolidated statement of profit or loss as follows:

	2020 RMB'000	2019 RMB'000 (Restated)
(Loss)/profit before tax	(108,054)	31,037
Tax calculated at the Mainland China statutory tax rate of 25%	(27,013)	7,759
Lower tax rates for specific provinces or enacted by local authority	1,193	1,328
Income not subject to tax	(6,102)	(7,473)
Expenses not deductible for tax	12,937	6,450
Over-provision in respect of prior years	(1,218)	(1,297)
Tax losses not recognised	8,667	4,969
Tax concession	—	(3,932)
Tax (credit)/charge at the Group's effective tax rate	(11,536)	7,804

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 11 PARTLY-OWNED SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS

Details of the Group's subsidiary that have material non-controlling interests are set out below:

	2020	2019
Percentage of equity interest held by non-controlling interests: Nanjing Xile	49%	49%
	<b>2020</b> <b>RMB'000</b>	<b>2019</b> <b>RMB'000</b>
(Loss)/profit for the year allocated to non-controlling interests: Nanjing Xile	(343)	3,625
Accumulated balances of non-controlling interests at the reporting date: Nanjing Xile	3,446	3,789

The following tables illustrate the summarised financial information of the above subsidiary. The amounts disclosed are before any inter-company eliminations:

2020	Nanjing Xile RMB'000
Revenue	10,576
Total expense	11,275
Loss for the year	699
Total comprehensive loss for the year	699
Non-current assets	18
Current assets	7,135
Current liabilities	120
Net cash flows used in operating activities	4,991
Net decrease in cash and cash equivalents	4,885

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 11 PARTLY-OWNED SUBSIDIARIES WITH MATERIAL NON-CONTROLLING INTERESTS (CONTINUED)

2019	Nanjing Xile RMB'000
Revenue	15,197
Total expense	7,798
Profit for the year	7,399
Total comprehensive income for the year	7,399
Non-current assets	105
Current assets	11,684
Current liabilities	4,057
Net cash flows generated from operating activities	6,480
Net increase in cash and cash equivalents	6,551

## 12 DIVIDENDS

The Board does not recommend the payment of any dividend in respect of the year ended 31 December 2019 and 2020.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 13 (LOSS)/EARNINGS PER SHARE ATTRIBUTABLE TO ORDINARY EQUITY HOLDERS OF THE PARENT

The calculation of the basic (loss)/earnings per share amount is based on the (loss)/profit attributable to ordinary equity holders of the parent, and the weighted average numbers of ordinary shares of 1,025,662,000 (2019: 1,025,662,000) in issue during the year.

There were no potentially dilutive ordinary shares in issue during the years ended 31 December 2020 and 2019, and therefore the diluted (loss)/earnings per share amount is equivalent to the basic (loss)/earnings per share.

The calculations of basic and diluted (loss)/earnings per share are based on:

	2020 RMB'000	2019 RMB'000 (Restated)
<b>(Loss)/earnings</b>		
(Loss)/profit attributable to ordinary equity holders of the parent	(96,175)	19,437
	<b>Number of shares</b>	
	<b>2020</b>	<b>2019</b>
<b>Shares</b>		
Weighted average number of ordinary shares in issue	1,025,662,000	1,025,662,000
	<b>2020</b>	<b>2019</b>
	<b>RMB cents</b>	<b>RMB cents</b> (Restated)
(Loss)/earnings per share attributable to ordinary equity holders of the parent — Basic and diluted	(9.38)	1.90

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 14 PROPERTY, PLANT AND EQUIPMENT

	Office equipment RMB'000	Computers and servers RMB'000	Construction in progress RMB'000	Total RMB'000
<b>31 December 2020</b>				
As at 1 January 2020:				
Cost	295	3,950	–	4,245
Accumulated depreciation	(278)	(3,260)	–	(3,538)
Net carrying amount	17	690	–	707
At 1 January 2020, net of accumulated depreciation				
Additions	–	20	7,720	7,740
Disposals	–	(79)	–	(79)
Depreciation provided during the year (note 6)	(1)	(299)	–	(300)
Exchange realignment	–	(1)	–	(1)
At 31 December 2020, net of accumulated depreciation	16	331	7,720	8,067
At 31 December 2020:				
Cost	294	2,363	7,720	10,377
Accumulated depreciation	(278)	(2,032)	–	(2,310)
Net carrying amount	16	331	7,720	8,067
<b>31 December 2019</b>				
As at 1 January 2019:				
Cost	331	3,805	–	4,136
Accumulated depreciation	(311)	(3,122)	–	(3,433)
Net carrying amount	20	683	–	703
At 1 January 2019, net of accumulated depreciation				
Additions	–	308	–	308
Depreciation provided during the year (note 6)	(3)	(301)	–	(304)
At 31 December 2019, net of accumulated depreciation	17	690	–	707
At 31 December 2019:				
Cost	295	3,950	–	4,245
Accumulated depreciation	(278)	(3,260)	–	(3,538)
Net carrying amount	17	690	–	707

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 15 LEASES

### The Group as a lessee

The Group has lease contracts for various items of land and buildings used in its operations with lease terms ranging from 3 to 50 years. Generally, the Group is restricted for assigning and subleasing the leased assets outside the Group. There are no lease contracts that include extension and termination options and variable lease payments.

#### (a) *Right-of-use assets*

The carrying amounts of the Group's right-of-use assets and the movements during the year are as follows:

	<b>Buildings</b> RMB'000	<b>Land use rights</b> RMB'000	<b>Total</b> RMB'000
As at 1 January 2019	5,609	–	5,609
Additions	113	–	113
Depreciation charge	(2,449)	–	(2,449)
Exchange realignment	57	–	57
As at 31 December 2019 and 1 January 2020	<b>3,330</b>	<b>–</b>	<b>3,330</b>
Additions	<b>1,853</b>	<b>160</b>	<b>2,013</b>
Depreciation charge	<b>(2,315)</b>	<b>(116)</b>	<b>(2,431)</b>
Transfer from deposit for property, plant and equipment	–	<b>5,348</b>	<b>5,348</b>
Adjustment as a result of early termination of leases	<b>(532)</b>	–	<b>(532)</b>
Exchange realignment	<b>(63)</b>	–	<b>(63)</b>
As at 31 December 2020	<b>2,273</b>	<b>5,392</b>	<b>7,665</b>



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 15 LEASES (CONTINUED)

### The Group as a lessee (continued)

#### (b) Lease liabilities

The carrying amount of lease liabilities and the movements during the year are as follows:

	2020 RMB'000	2019 RMB'000
Carrying amount at 1 January	2,970	5,381
New leases	1,853	113
Accretion of interest recognised during the year	155	204
Payments	(2,250)	(2,786)
Adjustment as a result of early termination of leases	(551)	–
Exchange realignment	(67)	58
Carrying amount at 31 December	2,110	2,970
Analysed into:		
Current portion	1,447	1,904
Non-current portion	663	1,066
	2,110	2,970

#### (c) The amounts recognised in profit or loss in relation to leases are as follows:

	2020 RMB'000	2019 RMB'000
Interest on lease liabilities	155	204
Depreciation charge of right-of-use assets	2,431	2,449
Total amount recognised in profit or loss	2,586	2,653

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 16 LONG-TERM RECEIVABLES

	2020 RMB'000	2019 RMB'000 (Restated)
Rental deposits	57	934
Loans to employees (note)	4,180	6,342
Loan to a third party	–	1,117
	<b>4,237</b>	8,393

Note:

Since September 2016, the Group had begun to offer certain employees interest-free loans which amounted to no more than RMB15,000,000 in aggregate. The employees, including key management personnel, who have served the Group for more than three years can apply for such interest-free loans to purchase home properties. The balance, including interest-free loans to key management personnel of RMB1,511,000 (2019: RMB1,755,000), represents the interest-free loans to employees (note 35(a)) which will be repaid within two to five years. The current portion which will be repaid within one year is presented in note 22.

## 17 DEPOSIT FOR PROPERTY, PLANT AND EQUIPMENT

	2020 RMB'000	2019 RMB'000
Deposit for acquisition of property, plant and equipment	2,712	5,348

The Group entered into an Agent Construction Agreement (“the Agreement”) with an independent property developer (“the Vendor”), Nanjing Ningnan Property Development Company Limited (“南京寧南房地產開發有限公司”) for construction of headquarter in Yuhuatai District at a total amount of approximately RMB68,155,000, out of which land use right amounted to approximately RMB5,348,000 was paid in 2019.

As at 31 December 2020, the deposit mainly refers as guarantee deposit to secure the construction of headquarter in Nanjing.

The fee will be charged on a basis of stage of completion stated in the Agreement. Further details on the Group’s commitments are set out in note 34.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 18 OTHER FINANCIAL ASSETS

	Notes	2020 RMB'000	2019 RMB'000 (Restated)
<b>Financial assets designated at fair value through other comprehensive income</b>			
— Unlisted equity securities	(i), (ii)	<b>201,818</b>	2,221
<b>Financial assets at fair value through profit or loss</b>			
— Unlisted equity securities	(i)	<b>45,527</b>	316,402
— Convertible loans to third parties	(iii)	<b>16,830</b>	19,688
		<b>264,175</b>	338,311
Analysed into:			
— Non-current		<b>259,217</b>	338,311
— Current		<b>4,958</b>	—
		<b>264,175</b>	338,311

Notes:

- (i) During the year ended 31 December 2020, the Group entered into supplementary agreements with certain investee companies and cancelled the contractual terms which granted the Group the rights to request the investee companies and/or their original shareholders to repurchase the equity shares held by the Group ("Put Option"). As the cancellations of Put Option are considered as substantial modifications, such modifications resulted in derecognition of existing financial assets and subsequent recognition of the modified financial assets (i.e. unlisted equity securities without Put Option) and incurred a loss on deemed derecognition of financial assets of RMB45,105,000 during the year.

On the basis of the above modification, these securities can meet the definition of equity instruments and hereafter designated as financial assets at FVOCI. Further details on the movement of financial assets are set out in note 37.

- (ii) As at 31 December 2020 and 2019, certain equity securities as shown in following table were designated as financial assets at FVOCI. These equity securities are not held for trading, instead, they are held for long-term strategic purposes. The directors of the Company have elected to designate these investments in equity instruments as at FVOCI as they believe that recognising short-term fluctuations in these investments' fair value in profit or loss would not be consistent with the Group's strategy of holding these investments for long-term purposes and realising their performance potential in the long run.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 18 OTHER FINANCIAL ASSETS (CONTINUED)

Notes: (continued)

(ii) (continued)

	2020 RMB'000	2019 RMB'000 (Restated)
Nanjing Hongdou Information Technology Company Limited*	16,851	–
Nanjing Baicheng Medical Technology Company Limited*	15,308	–
Nanjing Mengmiao Education Technology Co., Ltd.*	13,320	–
Nanjing Duoazan Health Technology Company Limited*	13,315	–
Nanjing Duomai Information Technology Company Limited*	12,837	–
Nanjing Jufeng Engine Information Technology Company Limited*	12,669	–
Nanjing Qianguang Information Technology Co., Ltd.*	11,352	–
Nanjing Youke Workshop Information Technology Co., Ltd.*	11,008	–
Nanjing Shenkong Vision Artificial Intelligence Technology Development Company Limited*	9,804	–
Nanjing Free Chain Information Technology Company Limited*	9,288	–
Nanjing Yunqulv Network Technology Company Limited*	9,116	–
Nanjing Luobo Information Technology Company Limited*	7,950	–
Nanjing Xianju Information Technology Co., Ltd.*	7,800	–
Nanjing Yuanhui Information Technology Co., Ltd.*	7,568	–
Nanjing Youchao Information Technology Co., Ltd.*	6,080	–
Guangzhou Baxianguo Hai Information Technology Co., Ltd.*	5,400	–
Others	32,152	2,221
	<b>201,818</b>	2,221

At the end of the reporting period, no dividends were received on these equity securities (2019: Nil).

\* The English names referred herein represent management's best effort at translating from the official Chinese names of these companies for identification purposes as no English names have been registered.

(iii) The balance included loans measured at fair value of RMB11,872,000 (2019: RMB14,935,000) and RMB4,958,000 (2019: RMB4,753,000) made to private companies, namely Nanjing Qianyu Information Technology Company Limited ("南京千魚信息技術有限公司") ("Nanjing Qianyu") and Beijing Hongwei Technology Company Limited ("北京宏偉科技有限有限公司") ("Beijing Hongwei"), respectively. In future, by evaluating the performance of Nanjing Qianyu and Beijing Hongwei over a period, the Group has the option to convert the loans into equity shares of Nanjing Qianyu and Beijing Hongwei.

The loan to Nanjing Qianyu was guaranteed by a subsidiary, Jiangsu Wansheng Weiye Network Technology Company Limited ("江蘇萬聖偉業網絡科技有限有限公司") of an A-share listed company.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 19 INVENTORIES

	2020 RMB'000	2019 RMB'000
Finished goods	133	110
Merchandised health solution plans	2,673	9,435
	<b>2,806</b>	9,545

The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:

	2020 RMB'000	2019 RMB'000
Carrying amount of inventories sold	26,190	–
Write down of inventories to net realisable value	6,540	–
	<b>32,730</b>	–

## 20 TRADE AND BILLS RECEIVABLES

	2020 RMB'000	2019 RMB'000
Trade receivables	13,280	22,607
Impairment	(136)	(271)
	<b>13,144</b>	22,336
Bills receivables	1,100	2,300
	<b>14,244</b>	24,636

The Group's trading terms with its customers are mainly on credit. The credit period is generally 90 to 180 days after date of invoices, depending on contracts with individual customers. Each customer has a maximum credit limit. The Group seeks to maintain strict control over its outstanding receivables and has a credit control department to minimise credit risk. Overdue balances are reviewed regularly by senior management. In view of the aforementioned and the fact that the Group's trade receivables relate to customers with a good track record, there is no significant concentration of credit risk. The Group does not hold any collateral or other credit enhancements over its trade receivable balances. Trade receivables are non-interest-bearing.

Bills receivables are those bills not yet due at the end of the reporting period and the management considers the default rate is low as the Group did not encounter any default on bills receivables based on past experience. All bills received by the Group are with a maturity period of less than one year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 20 TRADE AND BILLS RECEIVABLES (CONTINUED)

An ageing analysis of the trade and bills receivables as at the end of the reporting period, based on the date of invoices and net of loss allowance, is as follows:

	2020 RMB'000	2019 RMB'000
Within 3 months	7,769	12,822
3 to 6 months	1,205	5,869
6 months to 1 year	2,346	3,302
1 to 2 years	281	–
2 to 3 years	2,643	2,643
	<b>14,244</b>	24,636

The movements in the loss allowance for impairment of trade receivables are as follows:

	2020 RMB'000	2019 RMB'000
At beginning of the year	271	22
Impairment losses, net (note 6)	(33)	249
Amount written off as uncollectible	(102)	–
At end of the year	<b>136</b>	271

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of various customer segments with similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 20 TRADE AND BILLS RECEIVABLES (CONTINUED)

Set out below is the information about the credit risk exposure on the Group's trade receivables using a provision matrix:

### 2020

	Expected credit loss rate %	Gross carrying amount RMB'000	Expected credit loss RMB'000	Net carrying amount RMB'000
Current (not past due)	0.17	7,792	(13)	7,779
Within 6 months past due	0.89	2,460	(22)	2,438
More than 6 months past due	3.34	3,028	(101)	2,927
		13,280	(136)	13,144

### 2019

	Expected credit loss rate %	Gross carrying amount RMB'000	Expected credit loss RMB'000	Net carrying amount RMB'000
Current (not past due)	0.19	16,423	(32)	16,391
Within 6 months past due	1.21	3,343	(41)	3,302
More than 6 months past due	6.97	2,841	(198)	2,643
		22,607	(271)	22,336

Further details on the Group's credit policy are set out in note 38.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 21 CONTRACT ASSETS

	2020 RMB'000	2019 RMB'000
Contract assets arising from marketing and promotional services	18,416	23,815
Impairment	(110)	(288)
	<b>18,306</b>	23,527

As at 1 January 2019, contract assets amounted to RMB54,561,000.

Contract assets are initially recognised for revenue earned from the marketing and promotional services as the receipt of consideration is conditional on successful completion of services. Included in contract assets for marketing and promotional services are retention receivables. Upon completion of services and acceptance by the customer, the amounts recognised as contract assets are reclassified to trade receivables. The significant change in contract assets in 2020 and 2019 was the result of the decrease in the ongoing provision of marketing and promotional services at the end of each of the years.

During the year ended 31 December 2020, impairment losses of RMB178,000 were reversed (2019: impairment losses of RMB221,000 were recognised) for expected credit losses on contract assets. The Group's trading terms and credit policy with customers are disclosed in note 38 to the financial statements.

The expected timing of recovery or settlement for contract assets as at the end of the reporting period is as follows:

	2020 RMB'000	2019 RMB'000
Within 1 year	18,306	23,527

The movements in the loss allowance for impairment of contract assets are as follows:

	2020 RMB'000	2019 RMB'000
At beginning of the year	288	67
Impairment losses, net (note 6)	(178)	221
At end of the year	110	288

An impairment analysis is performed at each reporting date using a provision matrix to measure ECLs. The provision rates for the measurement of the ECLs of the contract assets are based on those of the trade receivables as the contract assets and the trade receivables are from the same customer bases. The provision rates of contract assets are based on days past due of trade receivables for groupings of various customer segments with similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 21 CONTRACT ASSETS (CONTINUED)

Set out below is the information about the credit risk exposure on the Group's contract assets using a provision matrix:

### 2020

Expected credit loss rate	<b>0.60%</b>
	<b>RMB'000</b>
Gross carrying amount	<b>18,416</b>
Expected credit losses	<b>110</b>

### 2019

Expected credit loss rate	1.21%
	<b>RMB'000</b>
Gross carrying amount	23,815
Expected credit losses	288

## 22 PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES

	<b>2020</b>	2019
	<b>RMB'000</b>	RMB'000
Advance payments to suppliers	<b>503</b>	17,233
Prepaid expenses	<b>514</b>	844
Employee advances	<b>74</b>	176
Rental deposits	<b>865</b>	–
Deposits	–	41
Other receivables	<b>487</b>	334
Loan to a third party (note (a))	<b>1,180</b>	–
Current portion of loans to employees (note 16)	<b>2,725</b>	2,778
	<b>6,348</b>	21,406
Less: Impairment allowance (note 6)	<b>(924)</b>	–
	<b>5,424</b>	21,406

Note:

(a) The loan to a third party is unsecured, bearing interest rates of 6% per annum and repayable within one year.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 22 PREPAYMENTS, DEPOSITS AND OTHER RECEIVABLES (CONTINUED)

The financial assets included in the above balances are non-interest bearing and unsecured and relate to receivables for which there was no recent history of default, except the loan to a third party mentioned in note (a). As the directors consider the deteriorating financial performance of this third party and impairment loss of RMB924,000 was recognised during the year ended 31 December 2020.

## 23 DEBT INVESTMENT

	2020 RMB'000	2019 RMB'000
Debt investment	–	30,000

The debt investment was a wealth management product issued by a bank in the Mainland China, which was principal guaranteed with a floating return ranging from 2% to 3.75% per annum. It was redeemed on 30 January 2020.

## 24 CASH AND CASH EQUIVALENTS

	2020 RMB'000	2019 RMB'000
Cash and bank balances	44,090	57,684

At the end of the reporting period, the cash and bank balances of the Group denominated in RMB amounted to approximately RMB44,019,000 (2019: RMB31,732,000). The RMB is not freely convertible into other currencies, however, under Mainland China's Foreign Exchange Control Regulations and Administration of Settlement, Sale and Payment of Foreign Exchange Regulations, the Group is permitted to exchange RMB for other currencies through banks authorised to conduct foreign exchange business.

Cash at banks earns interest at floating rates based on daily bank deposit rates. Short term time deposits are made for varying periods of between one day and three months depending on the immediate cash requirements of the Group, and earn interest at the respective short term time deposit rates. The bank balances are deposited with creditworthy banks with no recent history of default.

## 25 TRADE PAYABLES

An ageing analysis of the trade payables as at the end of the reporting period, based on the invoice date, is as follows:

	2020 RMB'000	2019 RMB'000
Within 1 month	2,201	–

At 31 December 2020, the trade payables are non-interest-bearing and normally settled within 30 days.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 26 CONTRACT LIABILITIES

	2020 RMB'000	2019 RMB'000
Short-term advances received from customers — Marketing and promotional services	339	35

As at 1 January 2019, contract liabilities amounted to approximately RMB2,211,000.

Contract liabilities include short-term advances received to deliver marketing and promotional services. The increase in contract liabilities in 2020 was mainly due to the increase in short-term advances received from customers at end of the year.

The following table shows how much of the revenue recognised in the current year related to carried-forward contract liabilities.

	2020 RMB'000	2019 RMB'000
Marketing and promotional services	35	2,211

## 27 OTHER PAYABLES AND ACCRUALS

	2020 RMB'000	2019 RMB'000
Other payables	3,939	1,193
Accruals	23	116
Other tax payables	5,308	4,160
Employee related payables	4,415	4,760
	13,685	10,229

Other payables are non-interest-bearing and repayable on demand.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 28 INTEREST-BEARING BANK BORROWINGS

	2020			2019		
	Effective interest rate (%)	Maturity	RMB'000	Effective interest rate (%)	Maturity	RMB'000
<b>Current</b>						
Bank loan, guaranteed	4.35	2021	10,000	4.35	2020	10,000
Bank loan, unsecured	4.05–4.35	2021	9,000	3.45–5.22	2020	39,000
			<b>19,000</b>			49,000
				<b>2020</b>	<b>2019</b>	
				<b>RMB'000</b>	<b>RMB'000</b>	
Analysed into:						
Bank loans:						
Within one year or on demand				<b>19,000</b>		49,000

Notes:

- The loans of RMB10,000,000 (2019: RMB10,000,000) are guaranteed by personal guarantees given by an executive director, Mr. Cheng Li, and non-executive directors, Ms. Li Juan and Mr. Wu Haiming, of the Company. The relevant directors did not receive any fees for such guarantees from the Group and the Group did not provide any collateral for the aforesaid guarantees to the relevant directors.
- The Group's bank facilities amounted to RMB19,000,000 (2019: RMB49,000,000), all of which had been utilised as at the end of the reporting period and will be settled within one year.
- The loans are denominated in RMB.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 29 DEFERRED TAX

### (a) Deferred tax assets/(liabilities) recognised

The component of deferred tax assets/(liabilities) recognised in the consolidated statement of financial position and the movements during the year are as follows:

	Fair value adjustment on unlisted equity securities RMB'000	Fair value adjustment on loans receivables RMB'000	Impairment of trade receivables RMB'000	Impairment of contract assets RMB'000	Total RMB'000
At 1 January 2019	(1,917)	(352)	16	6	(2,247)
Credited/(charged) to the consolidated statement of profit or loss (restated) (note 10)	(6,364)	8	25	37	(6,294)
Charged to the consolidated statement of other comprehensive income (restated)	(471)	-	-	-	(471)
At 31 December 2019 and 1 January 2020	<b>(8,752)</b>	<b>(344)</b>	<b>41</b>	<b>43</b>	<b>(9,012)</b>
Credited/(charged) to the consolidated statement of profit or loss (note 10)	<b>10,222</b>	<b>200</b>	<b>(41)</b>	<b>(43)</b>	<b>10,338</b>
Charged to the consolidated statement of other comprehensive income	<b>(4,046)</b>	-	-	-	<b>(4,046)</b>
At 31 December 2020	<b>(2,576)</b>	<b>(144)</b>	-	-	<b>(2,720)</b>

The following is an analysis of the deferred tax balances of the Group for financial reporting purposes:

	2020 RMB'000	2019 RMB'000
Deferred tax assets	-	84
Deferred tax liabilities	<b>(2,720)</b>	(9,096)
	<b>(2,720)</b>	(9,012)

### (b) Deferred tax assets not recognised

In accordance with the accounting policy set out in note 2.4, the Group has not recognised deferred tax assets in respect of cumulative tax losses of approximately RMB72,404,000 (2019: RMB36,466,000) and other deductible temporary differences of approximately RMB41,268,000 (2019: RMBNil) as it is not probable that future taxable profits against which the temporary differences can be utilised will be available in the relevant tax jurisdiction of the entities. Except for the tax losses of approximately RMB69,979,000 (2019: RMB34,499,000) will expire within 5 years, the remaining tax losses of approximately RMB2,425,000 (2019: RMB1,967,000) have no expiry date under the current tax legislation.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 29 DEFERRED TAX (CONTINUED)

### (c) Deferred tax liabilities not recognised

Pursuant to the PRC Corporate Income Tax Law, a 10% withholding tax is levied on dividends declared to foreign investors from the foreign investment enterprises established in Mainland China. The requirement is effective from 1 January 2008 and applies to earnings after 31 December 2007. A lower withholding tax rate may be applied if there is a tax treaty between Mainland China and the jurisdiction of the foreign investors. For the Group, the applicable rate is 10%. The Group is therefore liable for withholding taxes on dividends distributed by those subsidiaries established in Mainland China in respect of earnings generated from 1 January 2008.

At 31 December 2020, no deferred tax has been recognised for withholding taxes that would be payable on the unremitted earnings that are subject to withholding taxes of the Group's subsidiaries established in Mainland China. In the opinion of the directors, the Group's fund will be retained in Mainland China for the expansion of the Group's operation, so it is not probable that these subsidiaries will distribute such earnings in the foreseeable future. The aggregate amount of temporary differences associated with the investments in Mainland China for which deferred tax liabilities have not been recognised totally approximately RMB136,386,000 at 31 December 2020 (2019: RMB177,281,000).

There are no income tax consequences attaching to the payment of dividends by the Company to its shareholders.

## 30 SHARE CAPITAL

	2020 RMB'000	2019 RMB'000
Issued and fully paid: 1,025,662,000 (2019: 1,025,662,000) ordinary shares of HKD0.01 each	<b>8,090</b>	8,090

There was no movement in the Company's issued capital during the year.

## 31 SHARE OPTION SCHEME

The Company adopted a share option scheme on 19 June 2015 (the "Share Option Scheme") for the purpose of providing incentive or rewarding eligible persons (including director or employee (whether full time or part time), consultant or advisor of our Group) for their contribution to, and continuing efforts to promote the interests of our Group and for such other purposes as the Board may approve from time to time. No share option has been granted under the Share Option Scheme since its adoption by the Company. The Share Option Scheme became effective on the date of the Company's listing (8 July 2015) and, unless otherwise cancelled or amended, will remain in force for 10 years from that date.

The maximum number of shares which may be issued upon exercise of all options granted and to be granted under the Share Option Scheme is 100,000,000 shares, representing 10% of the shares of the Company in issue as at the date of adoption of the Share Option Scheme and 9.75% of the shares of the Company in issue as at the date of this annual report. The maximum number of shares issuable under share options granted to each eligible participant in the Share Option Scheme (including both exercised and outstanding options) within any 12-month period is limited to 1% of the shares of the Company in issue. Any grant or further grant of share options in excess of this limit is subject to shareholders' approval in a general meeting.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 31 SHARE OPTION SCHEME (CONTINUED)

A grant of share options under the Share Option Scheme to a director, chief executive or substantial shareholder of the Company, or to any of their associates, is subject to approval in advance by the independent non-executive directors (excluding any independent non-executive director who is the grantee of the Option). In addition, any share options granted to a substantial shareholder or an independent non-executive director of the Company, or to any of their associates, which would result in the shares issued and to be issued, upon exercise of all options already granted and to be granted (including options exercised, cancelled and outstanding), to such person in the 12-month period up to and including the date of the grant in excess of 0.1% of the shares of the Company in issue and with an aggregate value (based on the closing price of the Company's shares at the date of grant) in excess of HKD5 million, are subject to shareholders' approval in advance in a general meeting.

The offer of a grant of share options may be accepted within 30 days from the date of offer upon payment of a nominal consideration of RMB1 in total by the grantee. The exercise period of the share options granted is determined by the directors, save that such a period shall not be more than 10 years from the date of offer of the share options and subject to the provisions for early termination as set out in the Share Option Scheme. There is no requirement of a minimum period for which an option must be held before it can be exercised.

The exercise price of the share options shall be not less than the highest of (i) the Stock Exchange closing price of the Company's shares on the date of offer of the share options, which must be a date on which the Stock Exchange is open for business of dealing in securities; (ii) the average Stock Exchange closing price of the Company's shares for the five trading days immediately preceding the date of offer; and (iii) the nominal value of a share of the Company on the date of offer.

Share options do not confer rights on the holders to dividends or to vote at shareholders' meetings.

No share options were granted during the years ended 31 December 2020 and 2019, and no share options were outstanding under the Scheme as at 31 December 2020 and 2019.

## 32 RESERVES

The amounts of the Group's reserves and the movements therein for the reporting period are presented in the consolidated statement of changes in equity on page 108 of the financial statements.

Certain subsidiaries established in the Mainland China are required to transfer 10% of their profits after tax calculated in accordance with the Mainland China accounting regulations to their respective statutory reserve funds until the reserve funds reach 50% of their respective registered capital, upon which any further appropriation is on the directors' recommendation. Such reserve refunds are restricted from distribution to the Company in the form of dividend and may be used to reduce any losses incurred by the subsidiaries or may be capitalised as paid-up capital of the subsidiaries, provided that the remaining balance after the capitalisation is not less than 50% of the registered capital.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 33 NOTES TO THE CONSOLIDATED STATEMENT OF CASH FLOWS

### (a) Changes in liabilities arising from financing activities

2020	Interest-bearing bank borrowings RMB'000	Lease liabilities RMB'000
At 1 January 2020	49,000	2,970
Changes from financing cash flows, net	(30,761)	(2,095)
New leases	–	1,853
Adjustment as a result of early termination of leases	–	(551)
Foreign exchange movement	–	(67)
Interest expense	761	155
Interest paid classified as operating cash flows	–	(155)
At 31 December 2020	19,000	2,110
2019	Interest-bearing bank borrowings RMB'000	Lease liabilities RMB'000
At 1 January 2019	11,000	5,381
Changes from financing cash flows, net	36,290	(2,582)
New leases	–	113
Foreign exchange movement	–	58
Interest expense	1,710	204
Interest paid classified as operating cash flows	–	(204)
At 31 December 2019	49,000	2,970

### (b) Total cash outflow for leases

The total cash outflow for leases included in the statement of cash flows is as follows:

	2020 RMB'000	2019 RMB'000
Within operating activities	155	204
Within investing activities	160	–
Within financing activities	2,095	2,582
	2,410	2,786



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 34 COMMITMENTS

Save as disclosed in note 1(v) and (vi), the Group had the following capital commitment at the end of the reporting period:

	2020 RMB'000	2019 RMB'000
Contracted, but not provided for: Land and buildings	52,315	56,839

## 35 RELATED PARTY TRANSACTIONS

(a) Material transactions with key management personnel:

	2020 RMB'000	2019 RMB'000
For the year Maximum aggregate amount of loans	1,755	1,847
At the year-end Loans to key management personnel	1,511	1,755

The loans granted to key management personnel who are not directors of the Company are interest-free housing loans and have fixed terms of repayment of five years, which are included in loans to employees in note 16.

(b) Compensation of key management personnel of the Group:

	2020 RMB'000	2019 RMB'000
Short term employee benefits	3,659	3,326
Pension scheme contributions	264	264
	3,923	3,590

Further details of directors' and the chief executive's emoluments are included in note 8 to the financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 36 FINANCIAL INSTRUMENTS BY CATEGORY

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows:

**2020**

### *Financial assets*

	Financial assets at amortised cost RMB'000	Financial assets at FVPL RMB'000	Financial assets at FVOCI RMB'000	Total RMB'000
Long-term receivables	4,180	–	–	4,180
Other financial assets	–	62,357	201,818	264,175
Trade and bills receivables	14,244	–	–	14,244
Financial assets included in prepayments, deposits and other receivables	3,542	–	–	3,542
Cash and cash equivalents	44,090	–	–	44,090
	66,056	62,357	201,818	330,231

### *Financial liabilities*

	Financial liabilities at amortised cost RMB'000
Trade payables	2,201
Financial liabilities included in other payables	3,939
Interest-bearing bank borrowings	19,000
Lease liabilities	2,110
	27,250

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 36 FINANCIAL INSTRUMENTS BY CATEGORY (CONTINUED)

The carrying amounts of each of the categories of financial instruments as at the end of the reporting period are as follows: (continued)

### 2019 (Restated)

#### Financial assets

	Financial assets at amortised cost RMB'000	Financial assets at FVPL RMB'000	Financial assets at FVOCI RMB'000	Total RMB'000
Long-term receivables	7,459	–	–	7,459
Other financial assets	–	336,090	2,221	338,311
Trade and bills receivables	24,636	–	–	24,636
Financial assets included in prepayments, deposits and other receivables	3,288	–	–	3,288
Debt investment	30,000	–	–	30,000
Cash and cash equivalents	57,684	–	–	57,684
	123,067	336,090	2,221	461,378

#### Financial liabilities

	Financial liabilities at amortised cost RMB'000
Financial liabilities included in other payables	1,193
Interest-bearing bank borrowings	49,000
Lease liabilities	2,970
	53,163

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 37 FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS

The carrying amounts and fair values of the Group's financial instruments, other than those with carrying amounts that reasonably approximate to fair values, are as follows:

	Carrying amounts		Fair values	
	2020 RMB'000	2019 RMB'000 (Restated)	2020 RMB'000	2019 RMB'000 (Restated)
<b>Financial assets</b>				
<b>Other financial assets</b>				
Financial assets designated at fair value through other comprehensive income				
— Unlisted equity securities	201,818	2,221	201,818	2,221
Financial assets at fair value through profit or loss				
— Unlisted equity securities	45,527	316,402	45,527	316,402
— Convertible loans to third parties	16,830	19,688	16,830	19,688
	264,175	338,311	264,175	338,311
<b>Financial liabilities</b>				
Interest-bearing bank borrowings	19,000	49,000	19,000	49,000

Management has assessed that the fair values of cash and cash equivalents, trade and bills receivables, financial assets included in prepayments, deposits and other receivables, debt investment, trade payables, financial liabilities included in other payables and interest-bearing bank borrowings based on their notional amounts, reasonably approximate to their carrying amounts largely due to the short-term maturities of these instruments.

The Group's finance department headed by the finance manager is responsible for determining the policies and procedures for the fair value measurement of financial instruments. The finance manager reports directly to the chief financial officer and the audit committee. At each reporting date, the finance department analyses the movements in the values of financial instruments and determines the major inputs applied in the valuation. The valuation is reviewed and approved by the chief financial officer. The valuation process and results are discussed with the audit committee twice a year for interim and annual financial reporting.

The fair values of the financial assets are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

The fair value of financial assets at FVPL and FVOCI under Level 3 which have been assessed by the Appraiser using the valuation techniques of (i) market approach, discounted cash flows and asset-based approach for growing and well-developed companies and (ii) Black Scholes Model for financial assets with derivative embedded. The following table provides information about Level 3 fair value measurements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 37 FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Below is a summary of significant unobservable inputs to the valuation of financial instruments as at the end of the reporting period:

2020

Financial assets	Valuation techniques	Significant unobservable input
<b>Financial assets at FVPL</b>		
Unlisted equity securities and convertible loans to third parties	Discounted Cash Flows	Effective interest rate, taking into account of risk-adjusted return, ranging from 10% to 11% (note (i))
	Black Scholes Model	Expected volatility of 35%, taking into account volatility in entities in similar industries extracted from the financial database of Wind (萬得信息技術股份有限公司) ("Wind") (note (ii))
<b>Financial assets designated at FVOCI</b>		
Unlisted equity securities	Market approach	Price/book ratio ranging from 4.4 to 10.9, taking into account price/book ratio of entities in similar industries extracted from database of Wind, adjusted for discount for lack of marketability (note (iii))
		Enterprise value/sales ratio ranging from 4 to 24, taking into account enterprise value/sales ratio of entities in similar industries extracted from database of Wind, adjusted for discount for lack of marketability (note (iv))

Notes:

- (i) An increase in the effective interest rate used in isolation would result in a decrease in the fair value measurement of the financial assets at FVPL and vice versa. 5% increase/decrease in the effective interest rate holding all other variables constant would decrease/increase the carrying amount of financial assets at FVPL RMB1,523,000 and RMB1,815,000, respectively.
- (ii) An increase in the expected volatility used in isolation would result in an increase in the fair value measurement of the financial assets at FVPL and vice versa. 10% increase/decrease in the volatility holding all other variables constant would increase/decrease the carrying amount of financial assets at FVPL by RMBNil.
- (iii) An increase in the price/book ratio used in isolation would result in an increase in the fair value measurement of the financial assets designated at FVOCI, and vice versa. 2% increase/decrease in the price/book ratio holding all other variables constant would increase/decrease the carrying amount of the financial assets designated at FVOCI by RMB3,349,000 and RMB3,361,000, respectively.
- (iv) An increase in the enterprise value/sales ratio used in isolation would result in an increase in the fair value measurement of the financial assets designated at FVOCI, and vice versa. 2% increase/decrease in the enterprise value/sales ratio holding all other variables constant would increase/decrease the carrying amount of the financial assets designated at FVOCI by RMB691,000 and RMB699,000, respectively.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 37 FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

2019

Financial assets	Valuation techniques	Significant unobservable input
<b>Financial assets at FVPL</b>		
Unlisted equity securities and convertible loans to third parties	Market approach	Price/sales ratio of 5.6, taking into account price/sales ratio of entities in similar industries extracted from database of Wind, adjusted for discount for lack of marketability (note (i))  Price/book ratio ranging from 3.6 to 7.7, taking into account price/book ratio of entities in similar industries extracted from database of Wind, adjusted for discount for lack of marketability (note (ii))
	Black Scholes Model	Expected volatility ranging from 25% to 45%, taking into account volatility in entities in similar industry extracted from the financial database of Wind (note (iii))
<b>Financial assets designated at FVOCI</b>		
Unlisted equity securities	Market approach	Price/sales ratio of 5.6, taking into account price/sales ratio of entities in similar industries extracted from database of Wind, adjusted for discount for lack of marketability (note (iv))
		Price/book ratio of 4.6, taking into account price/book ratio of entities in similar industries extracted from database of Wind, adjusted for discount for lack of marketability (note (v))

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 37 FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

Notes:

- (i) An increase in the price/sales ratio used in isolation would result in an increase in the fair value measurement of the financial assets at FVPL, and vice versa. 5% increase/decrease in the price/sales ratio holding all other variables constant would increase/decrease the carrying amount of the financial assets at FVPL RMB1,707,000 and RMB1,703,000, respectively.
- (ii) An increase in the price/book ratio used in isolation would result in an increase in the fair value measurement of the financial assets at FVPL, and vice versa. 2% increase/decrease in the price/book ratio holding all other variables constant would increase/decrease the carrying amount of the financial assets at FVPL RMB2,602,000 and RMB2,598,000, respectively.
- (iii) An increase in the expected volatility used in isolation would result in an increase in the fair value measurement of the financial assets at FVPL and vice versa. 5% increase/decrease in the volatility holding all other variables constant would increase/decrease the carrying amount of financial assets at FVPL by RMB1,442,000 and RMB1,118,000, respectively.
- (iv) An increase in the price/sales ratio used in isolation would result in an increase in the fair value measurement of the financial assets designated at FVOCI, and vice versa. 5% increase/decrease in the price/sales ratio holding all other variables constant would increase/decrease the carrying amount of the financial assets designated at FVOCI by RMB64,000 and RMB56,000, respectively.
- (v) An increase in the price/book ratio used in isolation would result in an increase in the fair value measurement of the financial assets designated at FVOCI, and vice versa. 2% increase/decrease in the price/book ratio holding all other variables constant would increase/decrease the carrying amount of the financial assets designated at FVOCI by RMB9,000 and RMB1,000, respectively.

### Fair value hierarchy

The following tables illustrate the fair value measurement hierarchy of the Group's financial instruments for which fair values are disclosed:

2020

	Fair value measurement using			Total RMB'000
	Quoted prices in active markets (Level 1) RMB'000	Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	
<b>Financial assets</b>				
<b>Other financial assets</b>				
Financial assets designated at fair value through other comprehensive income				
— Unlisted equity securities	—	—	201,818	201,818
Financial assets at fair value through profit or loss				
— Unlisted equity securities	—	—	45,527	45,527
— Convertible loans to third parties	—	—	16,830	16,830
	—	—	264,175	264,175

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 37 FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

### Fair value hierarchy (continued)

2019 (Restated)

	Quoted prices in active markets (Level 1) RMB'000	Fair value measurement using Significant observable inputs (Level 2) RMB'000	Significant unobservable inputs (Level 3) RMB'000	Total RMB'000
<b>Financial assets</b>				
<b>Other financial assets</b>				
Financial assets designated at fair value through other comprehensive income				
— Unlisted equity securities	—	—	2,221	2,221
Financial assets at fair value through profit or loss				
— Unlisted equity securities	—	—	316,402	316,402
— Convertible loans to third parties	—	—	19,688	19,688
	—	—	338,311	338,311



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 37 FAIR VALUE AND FAIR VALUE HIERARCHY OF FINANCIAL INSTRUMENTS (CONTINUED)

### Fair value hierarchy (continued)

The movements in fair value measurements within Level 3 during the year are as follows:

	Financial assets at FVPL		Financial assets designated at FVOCI	Total RMB'000
	Unlisted equity securities RMB'000	Convertible loans to third parties RMB'000	Unlisted equity securities RMB'000	
At 1 January 2019 (Restated)	258,352	14,113	3,840	276,305
Additions	30,000	4,000	–	34,000
Loan interest receivable	–	1,473	–	1,473
Exchange realignment	979	–	24	1,003
Changes in fair value recognised in profit or loss	27,071	102	–	27,173
Changes in fair value recognised in other comprehensive income	–	–	(1,643)	(1,643)
At 31 December 2019 and 1 January 2020 (Restated)	<b>316,402</b>	<b>19,688</b>	<b>2,221</b>	<b>338,311</b>
Deemed derecognition of financial assets	<b>(257,934)</b>	–	<b>212,829</b>	<b>(45,105)</b>
Additions	–	–	<b>2,500</b>	<b>2,500</b>
Disposal	<b>(2,031)</b>	–	–	<b>(2,031)</b>
Loan interest receivable	–	<b>988</b>	–	<b>988</b>
Exchange realignment	<b>(2,707)</b>	–	<b>(97)</b>	<b>(2,804)</b>
Changes in fair value recognised in profit and loss	<b>(8,203)</b>	<b>(3,846)</b>	–	<b>(12,049)</b>
Changes in fair value recognised in other comprehensive income	–	–	<b>(15,635)</b>	<b>(15,635)</b>
At 31 December 2020	<b>45,527</b>	<b>16,830</b>	<b>201,818</b>	<b>264,175</b>

The Group did not have any financial liabilities measured at fair value as at 31 December 2020 and 2019.

During the year, there were no transfers of fair value measurements between Level 1 and Level 2 and no transfers into or out of Level 3 for both financial assets and financial liabilities (2019: Nil).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 38 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main risks arising from the Group's financial instruments are foreign currency risk, credit risk, interest rate risk and liquidity risk. The board of directors reviews and agrees policies for managing the risks and they are summarised below.

### Foreign currency risk

The Group's exposure to foreign exchange risks were primarily related to bank balances mainly denominated in Hong Kong dollars.

The Group did not experience any material impact or difficulties in liquidity on its operations resulting from the fluctuation in exchange rate, and no hedging transaction or forward contract arrangement was made by the Group during the reporting period. However, management closely monitors foreign exchange exposure to ensure appropriate measures are implemented in a timely and effective manner. In this respect, the Group is not exposed to any significant foreign currency exchange risk in its operation.

### Credit risk

The Group trades only with recognised and creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis and the Group's exposure to bad debts is not significant. For transactions that are not denominated in the functional currency of the relevant operating unit, the Group does not offer credit terms without the specific approval of the Head of Credit Control.

### *Maximum exposure and year-end staging*

The table below shows the credit quality and the maximum exposure to credit risk based on the Group's credit policy, which is mainly based on past due information unless other information is available without undue cost or effort, and year-end staging classification as at the end of the reporting period. The amounts presented are gross carrying amounts for financial assets.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 38 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Credit risk (continued)

#### Maximum exposure and year-end staging (continued)

2020

	12-months	Lifetime ECLs			RMB'000
	ECLs	Stage 1	Stage 2	Stage 3	
	Stage 1	Stage 2	Stage 3	Simplified	
	RMB'000	RMB'000	RMB'000	approach	
				RMB'000	RMB'000
Financial assets at amortised costs included in long-term receivables	4,180	–	–	–	4,180
Trade and bills receivables (note (i))	1,100	–	–	13,280	14,380
Contract assets (note (i))	–	–	–	18,416	18,416
Financial assets included in prepayments, deposits and other receivables					
— Normal (note (ii))	2,362	–	–	–	2,362
— Doubtful (note (ii))	–	1,180	–	–	1,180
Cash and cash equivalents					
— Not yet past due	44,090	–	–	–	44,090
	51,732	1,180	–	31,696	84,608

2019

	12-months	Lifetime ECLs			RMB'000
	ECLs	Stage 1	Stage 2	Stage 3	
	Stage 1	Stage 2	Stage 3	Simplified	
	RMB'000	RMB'000	RMB'000	approach	
				RMB'000	RMB'000
Financial assets at amortised costs included in long-term receivables	7,459	–	–	–	7,459
Trade and bills receivables (note (i))	2,300	–	–	22,607	24,907
Contract assets (note (i))	–	–	–	23,815	23,815
Financial assets included in prepayments, deposits and other receivables					
— Normal (note (ii))	3,288	–	–	–	3,288
Debt investment	30,000	–	–	–	30,000
Cash and cash equivalents					
— Not yet past due	57,684	–	–	–	57,684
	100,731	–	–	46,422	147,153

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 38 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Credit risk (continued)

#### Maximum exposure and year-end staging (continued)

Notes:

- (i) For trade receivables and contract assets to which the Group applies the simplified approach for impairment, information based on the provision matrix is disclosed in notes 20 and 21 to the financial statements. For bills receivables, the credit risk is limited because the bills are guaranteed by banks for payments and the banks are creditworthy financial institutions in the PRC.
- (ii) The credit quality of the financial assets included in prepayments, deposits and other receivables is considered to be “normal” when they are not past due and there is no information indicating that the financial assets had a significant increase in credit risk since initial recognition. Otherwise, the credit quality of the financial assets is considered to be “doubtful”.
- (iii) At the end of the reporting period, there is no significant concentration of credit risk.

### Interest rate risk

The Group's interest rate risk arises primarily from the Group's cash and cash equivalents and interest-bearing bank borrowings. Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group does not use financial derivatives to hedge against the interest rate risk. The Group's interest rate profile as monitored by management is set out in below.

### Interest rate profile

	2020 RMB'000	2019 RMB'000
<b>Net fixed rate assets/(liabilities):</b>		
Loan to a third party	256	1,117
Loans to employees	6,905	9,120
Lease liabilities	(2,110)	(2,970)
	<b>5,051</b>	7,267
<b>Net variable rate assets/(liabilities):</b>		
Cash and cash equivalents	44,090	57,684
Interest-bearing bank borrowings	(19,000)	(49,000)
	<b>25,090</b>	8,684
Net exposure	<b>30,141</b>	15,951

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 38 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Sensitivity analysis

At 31 December 2020, it is estimated that a general increase/decrease of one percent in interest rates, with all other variables held constant, would decrease/increase the Group's loss before taxation by approximately RMB250,900 (2019: increase/decrease the Group's profit before taxation RMB86,840).

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the end of the reporting period and had been applied to the exposure to interest rate risk for all financial instruments in existence at that date. The analysis has been performed on the same basis as for 2019.

### Liquidity risk

The Group's objective is to maintain a balance between continuity of funding and flexibility through interest-bearing bank borrowings. The Group regularly reviews its major funding positions to ensure that it has adequate financial resources in meeting its financial obligations.

The maturity profile of the Group's financial liabilities as at the end of the reporting period, based on the contractual undiscounted payments, was as follows:

#### 2020

	On demand RMB'000	Less than 3 months RMB'000	3 to less than 12 months RMB'000	1 to 5 years RMB'000	Total RMB'000
Trade payables	2,201	–	–	–	2,201
Financial liabilities included in other payables	3,939	–	–	–	3,939
Interest-bearing bank borrowings	–	10,063	9,231	–	19,294
Lease liabilities	–	–	1,518	691	2,209
	<b>6,140</b>	<b>10,063</b>	<b>10,749</b>	<b>691</b>	<b>27,643</b>

#### 2019

	On demand RMB'000	Less than 3 months RMB'000	3 to less than 12 months RMB'000	1 to 5 years RMB'000	Total RMB'000
Financial liabilities included in other payables	1,193	–	–	–	1,193
Interest-bearing bank borrowings	–	44,049	5,235	–	49,284
Lease liabilities	–	–	2,010	1,085	3,095
	<b>1,193</b>	<b>44,049</b>	<b>7,245</b>	<b>1,085</b>	<b>53,572</b>

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 38 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (CONTINUED)

### Capital management

The primary objectives of the Group's capital management are to safeguard the Group's ability to continue as a going concern and to maintain healthy capital ratio in order to support its business and maximise shareholders' value.

The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group is not subject to any externally imposed capital requirements. No change was made in the objectives, policies or processes for managing capital during years ended 31 December 2020 and 31 December 2019.

The Group monitors capital by regularly reviewing the gearing ratio, which is total liabilities divided by total assets. The gearing ratio as at the end of the reporting periods were as follows:

	2020 RMB'000	2019 RMB'000
Total current liabilities	42,540	68,104
Total non-current liabilities	3,383	10,162
	45,923	78,266
Total current assets	89,828	166,798
Total non-current assets	281,898	356,173
	371,726	522,971
Gearing ratio	12%	15%

## 39 COMPARATIVE AMOUNTS

As further explained in note 2.5 to these consolidated financial statements, due to the correction of prior year adjustments, certain comparative amounts have been restated to conform with the current year's accounting treatment, and a third consolidated statements of financial position as at 1 January 2019 has been restated and presented.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 40 STATEMENT OF FINANCIAL POSITION OF THE COMPANY

Information about the statement of financial position of the Company at the end of the reporting period is as follows:

	2020 RMB'000	2019 RMB'000
<b>Non-current assets</b>		
Property, plant and equipment	15	16
Long-term receivables	–	879
Investment in a subsidiary	–	–
	15	895
<b>Current assets</b>		
Prepayments, deposits and other receivables	1,016	284
Cash and cash equivalents	21	2,218
Due from subsidiaries	214,506	230,730
	215,543	233,232
<b>Current liabilities</b>		
Due to subsidiaries	4,019	4,367
Employee related payable	485	475
	4,504	4,842
<b>Net current assets</b>	211,039	228,390
<b>NET ASSETS</b>	211,054	229,285
<b>Equity</b>		
Share capital	8,090	8,090
Reserves (note)	202,964	221,195
<b>TOTAL EQUITY</b>	211,054	229,285

Approved and authorised for issue by the Board of Directors on 31 March 2021.

**Cheng Li**  
Director

**Zhang Lake Mozi**  
Director

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

For the year ended 31 December 2020

## 40 STATEMENT OF FINANCIAL POSITION OF THE COMPANY (CONTINUED)

Note:

A summary of the Company's reserves is as follows:

	Share premium RMB'000	Exchange fluctuation reserve RMB'000	Accumulated losses RMB'000	Total RMB'000
<b>At 1 January 2019</b>	224,688	25,446	(28,983)	221,151
Loss for the year	–	–	(4,989)	(4,989)
Other comprehensive income for the year:				
Exchange differences related to foreign operations	–	5,033	–	5,033
Total comprehensive income for the year	–	5,033	(4,989)	44
<b>At 31 December 2019 and 1 January 2020</b>	<b>224,688</b>	<b>30,479</b>	<b>(33,972)</b>	<b>221,195</b>
Loss for the year	–	–	(4,619)	(4,619)
Other comprehensive income for the year:				
Exchange differences related to foreign operations	–	(13,612)	–	(13,612)
Total comprehensive loss for the year	–	(13,612)	(4,619)	(18,231)
<b>At 31 December 2020</b>	<b>224,688</b>	<b>16,867</b>	<b>(38,591)</b>	<b>202,964</b>

## 41 NON-ADJUSTMENT EVENTS AFTER THE REPORTING PERIOD

On 9 February 2021 and 15 February 2021, the Company entered into a subscription agreement and supplemental agreement with Ellwood International Ltd and nine other subscribers, who are either individual professional investors or companies ultimately owned by professional investors, pursuant to which the Company conditionally agreed to issue and Ellwood International Ltd and the other subscribers have conditionally agreed to subscribe for the convertible notes in the aggregate principal amount of not more than HKD35 million (the "Convertible Notes") with the initial conversion price of HKD0.24 per conversion share (the "Conversion Price"). The issue of Convertible Notes was completed on 29 March 2021 and the Convertible Notes in an aggregate principal amount of HKD35 million were issued by the Company.

## 42 APPROVAL OF THE FINANCIAL STATEMENTS

The financial statements were approved and authorised for issue by the Board of Directors on 31 March 2021.



## FIVE YEARS FINANCIAL SUMMARY

	2020 RMB'000	Year ended 31 December			2016 RMB'000
		2019 RMB'000 (Restated)	2018 RMB'000 (Restated)	2017 RMB'000	
Revenue	<b>92,267</b>	94,294	109,713	91,132	84,913
(Loss)/profit for the year	<b>(96,518)</b>	23,233	40,688	37,947	41,956
(Loss)/profit attributable to:					
Owners of the parent	<b>(96,175)</b>	19,437	39,206	34,584	44,867
Non-controlling interests	<b>(343)</b>	3,796	1,482	3,363	(2,911)
	<b>(96,518)</b>	23,233	40,688	37,947	41,956
	2020 RMB'000	As at 31 December			2016 RMB'000
		2019 RMB'000	2018 RMB'000	2017 RMB'000	
Total assets	<b>371,726</b>	522,971	457,085	398,131	370,846
Total liabilities	<b>(45,923)</b>	(78,266)	(35,103)	(18,831)	(18,004)
Total equity	<b>325,803</b>	444,705	421,982	379,300	352,842
Attributable to:					
Owners of the parent	<b>322,357</b>	440,916	421,994	380,794	357,699
Non-controlling interests	<b>3,446</b>	3,789	(12)	(1,494)	(4,857)
	<b>325,803</b>	444,705	421,982	379,300	352,842